

Program Transfer Guide

Dallas County Community College District
Associate in Applied Science (A.A.S.) in
BUSINESS ADMINISTRATION

→ **UIU Bachelor of Science (B.S.) in**
BUSINESS ADMINISTRATION

August 2017



DCCCD Course			Transfers as UIU Course		
Course Num	Course Name	# Cr	Course Num	Course Name	Requirement Fulfilled
Semester 1					
BMGT 1327	Principles of Management	3	BA 210	Management Principles	Business Core
BUSI 1301	Business Principles	3	---	---	general elective
ENGL 1301	Composition I	3	ENG 101	English Composition I	Gen Ed Wrtn Comm
Mathematics elective ^M		3	MATH 220	Elementary Statistics	Business Core
Business/Management/General elective *		3	---	---	Business Core
Semester 2					
ACCT 2301	Principles of Financial Accounting	3	BA 201	Accounting Principles I	Business Core
HRPO 2301	Human Resources Management	3	BA 250	Special Topics	general elective
MKTG 1311	Principles of Marketing	3	BA 208	Marketing principles	Business Core
ENGL 1302	Composition II	3	ENG 102	English Composition II	Gen Ed Wrtn Comm
Business/Management/General elective *		3	---	---	Business Core
Semester 3					
ACCT 2302	Principles of Managerial Accounting	3	BA 202	Accounting principles II	Business Core
BMGT 2382	Coop Ed- Bsns Admin & Mgmt, Genrl	3	---	---	general elective
ECON 2301	Principles of Macroeconomics	3	BA 161	Macroeconomic Principles	Business Core
HRPO 2307	Organizational Behavior	3	BA 250	Special Topics	general elective
SPCH 1311 or SPCH 1315	Intro to Speech Communication Public Speaking	3	COMM 105	Public Speaking	Gen Ed Oral Comm
Semester 4					
BUSI 2301	Business Law	3	BA 302 [#]	Business Law I	Business Core
ECON 2302	Principles of Microeconomics	3	BA 160	Microeconomic Principles	Business Core
POFT 2312	Bsns Correspondence/Communication	3	---	---	general elective
PSYC 2301	General Psychology	3	PSY 190	General Psychology	Gen Ed Soc Sci
Humanities/Fine Arts elective		3	---	---	Gen Ed Arts/Hum

60

M ~ UIU recommends MATH 1442 "Elementary Statistical Methods" to fulfill a Gen Ed and Business Core requirement.

UIU recommendations are bolded above.

~ Lower division transfer work does not contribute to the upper division credit requirement at UIU.

** UIU recommends completing 2 of the following as Business/Management electives at DCCCD:*

Course #	Course Name	# Cr	Course #	Course Name	UIU Requirement
ACNT 1340	Accounting & Business Ethics	3	BA 225	Business Ethics	Business Core
BMGT 1301	Principles of Management	3	BA 210	Management Principles	Business Core
ITSC 1409	Integrated Software Applications I	3	CS 102	Intro Computer Applications/Technology	Gen Ed Computers

UIU course		# Cr	Requirement Fulfilled	Transfer
ENG 101	English Composition I	3	Gen Ed Communication/Wrtn	ENGL 1301
ENG 102	English Composition II	3	Gen Ed Communication/Wrtn	ENGL 1302
COMM 105	Public Speaking	3	Gen Ed Communication/Oral	SPCH 1311/15
CS 102	Intro Computer Applications & Technology	<3>	Gen Ed Computer Skills	<ITSC 1409>
MATH 105 or higher	College Mathematics w/ Applications	<3>	Gen Ed Mathematics	<MATH 1442>
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	TBD
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	PSYC 2301
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	---
	<i>any Gen Ed in Cultures</i>	3	Gen Ed Cultures	---
BA 160	Microeconomic Principles	3	Business Core	ECON 2302
BA 161	Macroeconomic Principles	3	Business Core	ECON 2301
BA 201	Accounting Principles I	3	Business Core	ACCT 2301
BA 202	Accounting Principles II	3	Business Core	ACCT 2302
BA 208	Marketing Principles	3	Business Core	MRKG 1311
BA 210	Management Principles	3	Business Core	BMGT 1327
BA 222	Management Information Systems	3	Business Core	---
BA 225 or PHIL 202	Business Ethics Contemporary Ethics	3	Business Core	<ACNT 1340>
BA 302	Business Law I	3	Business Core	BUSI 2301
BA 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Decisions in Business	3	Business Core	---
MATH 220	Elementary Statistics	<3>	Business Core	<MATH 1442>
BA 325	New Venture Creation	3	Bsns Admin Core	---
BA 361	Human Resource Management	3	Bsns Admin Core	---
BA 423	Production and Operations Management	3	Bsns Admin Core	---
BA 460	Strategic Management	3	Bsns Admin Core	---
	<i>see last page</i>	12	Bsns Admin emphasis	---

~~ NOTES ~~

Courses in angle brackets <> may or may not have been completed at DCCCD.

Lower division transfer work from DCCCD does not contribute to the upper division credit requirement at UIU.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University.

A minimum of 30 credits must be upper division credits; lower division transfer work from NTC does not contribute to the upper division credit requirement at UIU.

Business Administration Emphases

GLOBAL

- 4 of the following including at least 2 at the 400- level

- BA 317 *International Management*
- BA 365 *Leadership Theory*
- BA 411 *Labor Relations and Negotiation*
- BA 424 *Global Marketing*
- BA 463 *International Finance*
- BA 488 *Economics of International Business*
- BA 403 *Internship*

ENTREPRENEURSHIP

- 4 of the following including at least 2 at the 400- level

- BA 334 *Social Entrepreneurship*
- BA 337 *Personal Selling*
- BA 370 *Entrepreneurship & Small Business Management*
- BA 411 *Labor Relations and Negotiation*
- BA 414 *New Product Development*
- BA 444 *New Venture Finance*
- BA 403 *Internship*

MARKETING

- 4 of the following including at least 2 at the 400- level

- BA 337 *Personal Selling*
- BA 355 *Retailing*
- BA 358 *Consumer Behavior*
- BA 363 *Advertising and Integrated Marketing
Communication*
- BA 414 *New Product Development*
- BA 424 *Global Marketing*
- BA 403 *Internship*

FINANCE

- 4 of the following including at least 2 at the 400- level

- BA 310 *Money and Capital Markets*
- BA 343 *Investments*
- BA 352 *Risk Management*
- BA 442 *Intermediate Financial Management*
- BA 463 *International Finance*
- BA 493 *Managerial Economics*
- BA 403 *Internship*

HUMAN RESOURCES MANAGEMENT

- 4 of the following including at least 1 at the 400- level

- BA 371 *Training and Development*
- BA 383 *Compensation & Benefits Management*
- BA 393 *Personnel Selection and Evaluation*
- BA 411 *Labor Relations and Negotiation*
- BA 474 *Organizational Behavior*
- BA 403 *Internship*

HEALTH SERVICES ADMINISTRATION

- 4 of the following including at least 2 at the 400- level

- HSA 205 *Intro to the American Health System*
- HSA 302 *Managed Care*
- HSA 312 *Community and Public Health*
- HSA 385 *Legal Issues Related to Health Services
Organizations*
- HSA 440 *Health Services Administration*
- HSA 490 *Health Program Planning and Evaluation*
- BA 403 *Internship*

GENERAL

Choose 4 300-400 level Business courses, at least 2 at 400-level

Every effort has been made to ensure the accuracy and completeness of this program articulation.
The office of the Registrar of Upper Iowa University reserves the right
to make corrections, additions, and deletions as necessary.