

Program Transfer Guide
Waukesha County Technical College
Associate in Applied Science (AAS) in
BUSINESS MANAGEMENT
→ UIU Bachelor of Science (BS) in
90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis
FEBRUARY 2026



Years 1 & 2 at Waukesha County Technical College:

WCTC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Required Courses						
101-109 <i>OR</i> 101-111	Business Accounting <i>OR</i> Accounting I – Principles	4 <i>OR</i> 4	---- <i>OR</i> ACCT 201	---- <i>OR</i> Accounting Principles I	4 <i>OR</i> 4	Free Elective <i>OR</i> PPE QR & Bus Core
101-132	Business Financial Mgmt	3	----	----	----	
102-101	Business Professionalism	1	----	----	1	Free Elective
102-118	Business Mgmt Capstone	3	----	----	----	
102-160	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
104-102	Marketing Principles	3	MKT 208	Marketing Principles	3	Business Core
106-162 <i>AND</i> 106-163 <i>AND</i> 106-166 <i>OR</i> 106-110	Intro to Microsoft Word <i>AND</i> Intro to Microsoft Excel <i>AND</i> Business Presentation Software <i>OR</i> Intro to Software Applications	1 <i>AND</i> 1 <i>AND</i> 1 <i>OR</i> 3	---- <i>AND</i> ---- <i>AND</i> ---- <i>OR</i> IS 102	---- <i>AND</i> ---- <i>AND</i> ---- <i>OR</i> Intro to Computer App/Tech	1 <i>AND</i> 1 <i>AND</i> 1 <i>OR</i> 3	Free Elective <i>AND</i> Free Elective <i>AND</i> Free Elective <i>OR</i> Prereq to BA 256
138-150	Global Business Fundamentals	3	----	----	3	Free Elective
182-101	Principles of Supply Chain Mgmt	3	SCM 201	Prin. of Supply Chain Mgmt.	3	Free Elective
196-125	Management of Customer Service	3	----	----	3	Free Elective
196-140	Managing People	3	BA 362	Supervision	3	Free Elective
196-190	Leadership Development	3	----	----	3	Free Elective
623-170 <i>OR</i> XXX-XXX	Intro to Continuous Improvement <i>OR</i> Approved Substitution	3 <i>OR</i> 3	----	----	----	
XXX-XXX	Elective (809-287)	3	ECON 161	Principles of Macroecon.	3	Business Core
890-108	Employment Success	1	----	----	1	Free Elective
801-136	English Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
801-196 <i>OR</i> 801--198	Oral/Interpersonal Comm. <i>OR</i> Speech	3 <i>OR</i> 3	COMM 200 <i>OR</i> COMM 105	Interpersonal Comm. <i>OR</i> Public Speaking	3 <i>OR</i> 3	PPE COMM 200 <i>OR</i> PPE COMM 105
804-123 <i>OR</i> XXX-XXX	Math w/ Business Apps <i>OR</i> Approved substitute (804-195)	3 <i>OR</i> 3	---- <i>OR</i> MATH 107	---- <i>OR</i> College Algebra	3 <i>OR</i> 3	Free Elective <i>OR</i> PPE QR & Prereq
809-143 <i>OR</i> 809-195	Microeconomics <i>OR</i> Economics	3 <i>OR</i> 3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics
809-196	Intro to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
809-199 <i>OR</i> 809-198	Psychology of Human Relations <i>OR</i> Intro to Psychology	3 <i>OR</i> 3	SSCI 150 <i>OR</i> PSY 190	Social Science Gen Ed <i>OR</i> General Psychology	3 <i>OR</i> 3	PPE Social Science <i>OR</i> PPE Social Science
Total occupational course credits earned:		60	Total course credits applied:		51	
Total transferable credits#:		51				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	801-136
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	801-196 or 801-198
	any Human Values & Cultural Perspectives	3	PPE Human Values & Cultural Persp. (HVCP)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	809-196
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160 in major
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Peacock Professional Experience (Gen Ed) Electives (if needed)				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	804-195
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	804-195
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	106-110
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	809-143 or 809-195
ECON 161	Principles of Macroeconomics	3	Business Core	809-287
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	101-111
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	3	Business Core	104-102
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	---
BA 302	Business Law and Ethics	3	Business Core	102-160
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---

Courses to be taken at Upper Iowa University



Total additional credits needed at UIU to complete degree:	57
Total transferable credits from WCTC:	51
Total Earned Credits:	108

~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Waukesha County Technical College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Waukesha County Technical College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on how the June 2025 (updated October 2025) course-to-course articulation (UIU 2024-25 catalog & WCTC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Elective Transfer Table						
WCTC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Math Approved Substitutes						
804-107	College Mathematics	3	----	----	3	Free Elective
804-115	College Technical Math 1	5	----	----	5	Free Elective
804-116	College Technical Math 2	4	----	----	4	Free Elective
804-118	Interm. Algebra w/ Apps	4	----	----	4	Free Elective
804-195	College Algebra w/ Apps	3	MATH 107	College Algebra	3	PPE QR & Prereq
804-198	Calculus 1	4	MATH 120	Calculus I	4	Free Elective
804-211	Quantitative Reasoning	3	QR 150	Quant. Reasoning Gen Ed.	3	PPE Quant. Reason.

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill the Peacock Professional Experience (PPE), Business Core and Major Requirements.

Choose up to 18 additional credits at Waukesha County Technical College to transfer into Upper Iowa University to fulfill PPE, Business Core and Major requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Human Values & Cultural Perspectives PPE Requirement – up to 3 credits
- Business Core Requirements – up to 6 credits (ACCT 202 & MATH 220)
- Major Requirement – up to 3 credits (BA 361)

Additional Elective Transfer Guide						
WCTC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Creative Expression PPE Requirement						
201-112	Graphic Design I	3	GRAF 112	Intro. To Graphic Design	3	PPE Creative Expr.
203-111	Introduction to Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
801-204	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
801-209	Pop Culture, Media and You	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
801-212	Gaming as Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
801-236	20 th Century American Literature	3	ENG 210	American Literature II	3	PPE Creative Expr.
801-247	Contemporary World Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
801-271	Pixels and Prose: Video Games	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
802-166	Spanish for Interpreters	2	CREX 150	Creative Expression Gen Ed	2	PPE Creative Expr.
Professional Communication (Written) PPE Requirement						
801-223	English Composition 2	3	ENG 102	English Composition II	3	PPE ENG 102
Science PPE Requirement						
806-114	General Biology I	4	BIO 100	General Biological Science	4	PPE Science
806-177	Gen. Anatomy & Physiology	4	SCI 150	Science Gen Ed	4	PPE Science
806-178	Life Science Chemistry	5	SCI 150	Science Gen Ed	5	PPE Science
806-179	Adv. Anatomy & Physiology 1	4	BIO 268	Intro to Human Anat./Phys.	4	PPE Science
806-186	Intro to Biochemistry	4	SCI 150	Science Gen Ed	4	PPE Science
806-189	Basic Anatomy	3	SCI 150	Science Gen Ed	3	PPE Science
806-207	Anatomy & Physiology 1	4	BIO 270	Human Anatomy & Physio. I	4	PPE Science
Human Values & Cultural Perspectives PPE Requirement						
520-105	Multicultural Competence in HS	3	HVCP 150	Hum. Values/Ctrtl Persp. Gen Ed	3	PPE HVCP
809-115	Global Cultural Awareness	3	HVCP 150	Hum. Values/Ctrtl Persp. Gen Ed	3	PPE HVCP
809-172	Intro. To Diversity Studies	3	SOC 240	Diversity in the US	3	PPE HVCP
809-223	Intro. to World Religions	3	REL 120	Intro. to World Religions	3	PPE HVCP
809-235	Multicultural America	3	HVCP 150	Hum. Values/Ctrtl Persp. Gen Ed	3	PPE HVCP
Business Core Requirement						
101-113	Accounting II – Principles	3	ACCT 202	Accounting Principles II	3	Business Core
804-189	Introductory Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
Major Requirement						
196-193	Human Resource Management	3	BA 361	Human Resources Management	3	Major