

Program Transfer Guide
Southeastern Community College
Associate in Applied Science (AAS) in
BUSINESS ADMINISTRATION
→ UIU Bachelor of Science (BS) in
90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis
FEBRUARY 2026



Years 1 & 2 at Southeastern Community College:

SCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Fall Semester I						
CSC-110	Introduction to Computers	3	IS 102	Intro to Comp. App/Tech	3	Prereq to BA 256
WBL-155	Job Shadowing	1	----	----	1	Free Elective
ADM-162 <i>OR</i> BUS-102	Office Procedures <i>OR</i> Introduction to Business	3 <i>OR</i> 3	----	----	3	Free Elective
ENG-131 <i>OR</i> ENG-105	Business English <i>OR</i> Composition I	3 <i>OR</i> 3	----	----	3 <i>OR</i> 3	Free Elective <i>OR</i> PPE ENG 101
MAT-712 <i>OR</i> MAT-110 <i>OR</i> MAT-120 <i>OR</i> MAT-156	Business Math <i>OR</i> Math for Liberal Arts <i>OR</i> College Algebra <i>OR</i> Statistics	3 <i>OR</i> 3 <i>OR</i> 3 <i>OR</i> 3	----	----	3 <i>OR</i> 3 <i>OR</i> 3 <i>OR</i> 3	Free Elective <i>OR</i> PPE QR & Prereq <i>OR</i> PPE QR & Prereq <i>OR</i> PPE QR & Bus Core
ADM-103 <i>OR</i> SPT-101 <i>OR</i> BUS-130	Office Technology <i>OR</i> Intro to Sport Management <i>OR</i> Intro to Entrepreneurship	2 <i>OR</i> 3 <i>OR</i> 3	----	----	2 <i>OR</i> 3 <i>OR</i> 3	Free Elective <i>OR</i> Free Elective <i>OR</i> Free Elective
Spring Semester I						
HUM-287	Leadership Development Studies	3	----	----	----	
ADM-181	Records & Database Mgmt	3	----	----	----	
SPT-109	Safety & Risk Management	3	----	----	----	
MGT-110	Small Business Management	3	----	----	3	Free Elective
ADM-172	Remote Office Management	3	----	----	3	Free Elective
LGL-113	Legal Terminology	3	----	----	3	Free Elective
ADM-117 <i>OR</i> MGT-101 <i>OR</i> MKT-150 <i>OR</i> BUS-124	Keyboarding & Doc. Production <i>OR</i> Principles of Management <i>OR</i> Principles of Advertising <i>OR</i> Business Innovation	3 <i>OR</i> 3 <i>OR</i> 3 <i>OR</i> 3	----	----	3 <i>OR</i> 3 <i>OR</i> 3 <i>OR</i> 3	Free Elective <i>OR</i> Business Core <i>OR</i> Free Elective <i>OR</i> Free Elective
SPT-107 <i>OR</i> BUS-180	Sport Promotion & Marketing <i>OR</i> Business Ethics	3 <i>OR</i> 3	SA 363 <i>OR</i> BA 225	Sport Marketing <i>OR</i> Business Ethics	3 <i>OR</i> 3	Free Elective <i>OR</i> Free Elective
ACC-102 <i>OR</i> MKT-110 <i>OR</i>	Workplace Accounting <i>OR</i> Principles of Marketing <i>OR</i>	3 <i>OR</i> 3 <i>OR</i>	----	----	3 <i>OR</i> 3 <i>OR</i>	Free Elective <i>OR</i> Business Core <i>OR</i>

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MGT-170	Human Resource Management	3	BA 361	HR Management	3	Major
Fall Semester II						
SOC-114 <i>OR</i>	Conflict Resolution in the WP <i>OR</i>	3 <i>OR</i>				
ADM-188 <i>OR</i>	Project & Event Management <i>OR</i>	3 <i>OR</i>	----	----	----	
SMM-108	Social Media Engagement	3				
SPC-101 <i>OR</i>	Fund. of Oral Communication <i>OR</i>	3 <i>OR</i>	COMM 105	Public Speaking	3	PPE COMM 105
SPC-112	Public Speaking	3				
ADM-120 <i>AND</i>	Advanced Document Production <i>AND</i>	3 <i>AND</i>	----	----	3 <i>AND</i>	Free Elective <i>AND</i>
BUS-119 <i>OR</i>	Entrepreneurial Thinking <i>OR</i>	1 <i>OR</i>	----	----	1 <i>OR</i>	Free Elective <i>OR</i>
			OR	OR	OR	OR
LGL-122 <i>OR</i>	Legal Ethics <i>OR</i>	2 <i>OR</i>	----	----	2 <i>OR</i>	Free Elective <i>OR</i>
ACC-142 <i>AND</i>	Financial Accounting <i>AND</i>	3 <i>AND</i>	ACCT 201 <i>AND</i>	Accounting Principles I <i>AND</i>	3 <i>AND</i>	PPE QR & Bus Core <i>AND</i>
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Bus Core
Spring Semester II						
ADM-180 <i>OR</i>	Administrative Management <i>OR</i>	3 <i>OR</i>	----	----	3 <i>OR</i>	Free Elective <i>OR</i>
ACC-146 <i>OR</i>	Managerial Accounting <i>OR</i>	3 <i>OR</i>	ACCT 202 <i>OR</i>	Accounting Principles II <i>OR</i>	3 <i>OR</i>	Business Core <i>OR</i>
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
BUS-290 <i>AND</i>	Employment Search/WP Success <i>AND</i>	1 <i>AND</i>	----	----	1 <i>AND</i>	Free Elective <i>AND</i>
BUS-932 <i>OR</i>	Business Internship <i>OR</i>	3 <i>OR</i>	----	----	3 <i>OR</i>	Free Elective <i>OR</i>
MGT-170	Human Resource Management	3	BA 361	HR Management	3	Major
ADM-230 <i>OR</i>	Integrated Office Projects <i>OR</i>	3 <i>OR</i>	----	----	3 <i>OR</i>	Free Elective <i>OR</i>
ECN-120 <i>OR</i>	Principles of Macroeconomics <i>OR</i>	3 <i>OR</i>	ECON 161 <i>OR</i>	Principles of Macroecon. <i>OR</i>	3 <i>OR</i>	Business Core <i>OR</i>
MKT-140	Principles of Selling	3	----	----	3	Free Elective
BCA-152 <i>OR</i>	Comprehensive Spreadsheets <i>OR</i>	3 <i>OR</i>				
LGL-175 <i>OR</i>	Litigation Procedures & Docs. <i>OR</i>	3 <i>OR</i>	----	----	----	
SPT-102 <i>OR</i>	Contemporary Issues in Sport <i>OR</i>	3 <i>OR</i>				
BUS-150	E-Commerce	3				
ADM-297 <i>OR</i>	Certification Preparation <i>OR</i>	3 <i>OR</i>				
SPT-108 <i>OR</i>	Sport Program Administration <i>OR</i>	3 <i>OR</i>	----	----	----	
BUS-141	Small Business Start-Up	3				
Total occupational course credits earned:		69	Total course credits applied:		51	
Total transferable credits#:		51				

 UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG-105
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC-101 or SPC-112
	any Human Values & Cultural Perspectives	3	PPE Human Values & Cultural Persp. (HVCP)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	---
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160 in major
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Peacock Professional Experience (Gen Ed) Electives (if needed)				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	MAT-156
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC-110
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-142
ACCT 202	Accounting Principles II	3	Business Core	ACC-146
MKT 208	Marketing Principles	3	Business Core	MKT-110
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	3	Business Core	---
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	MGT-170
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations II Management	3	Major	---

Courses to be taken at Upper Iowa University



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Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.	12	Emphasis	---
Total additional credits needed at UIU to complete degree:	51		
Total transferable credits from SCC:	51		
Total Earned Credits:	102		

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Southeastern Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Southeastern Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on how the June 2025 course-to-course articulation (UIU 2024-25 catalog & SCC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 12 credits to fulfill the Peacock Professional Experience (PPE) and Business Core Requirements.

Choose up to 12 additional credits at Southeastern Community College to transfer into Upper Iowa University to fulfill PPE and Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 12 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Social Science PPE Requirement - up to 3 credits
- Human Values & Cultural Perspectives PPE Requirement – up to 3 credits
- Business Core Requirements – up to 3 credits (BA 302 or BA 374 or FIN 341)

Additional Elective Transfer Guide						
SCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Creative Expression PPE Requirement						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART-133	Drawing	3	ART 110	Drawing	3	PPE Creative Expr.
ART-184	Photography	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART-186	Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
ART-204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.

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DRA-110	Introduction to Film	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG-221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	PPE Creative Expr.
FLS-141	Elementary Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-142	Elementary Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-231	Intermediate Spanish I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-232	Intermediate Spanish II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM-101	Introduction to Humanities	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
LIT-120	American Novel	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-121	American Short Story	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-150	World Literature I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-151	World Literature II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS-100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
Professional Communication (Written) PPE Requirement						
ENG-106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
Science PPE Requirement						
AGN-130	Soil & Water Conservation	3	ES 220	Soil & Water Conservation	3	PPE Science
AGA-158	Soil Fertility	3	SCI 150	Science Gen Ed	3	PPE Science
AGA-181	Introduction to Crop Science	3	SCI 150	Science Gen Ed	3	PPE Science
AGA-182	Introduction to Soil Science	3	SCI 150	Science Gen Ed	3	PPE Science
AGA-390	Intro to Renewable Resources	3	SCI 150	Science Gen Ed	3	PPE Science
AGN-244	Wildlife Management	3	SCI 150	Science Gen Ed	3	PPE Science
BIO-105	Introductory Biology	4	BIO 100	General Biological Science	4	PPE Science
BIO-112	General Biology I	4	BIO 135	Principles of Biology I	4	PPE Science
BIO 151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO-138	Field Ecology	3	BIO 215	Local Field Science	3	PPE Science
BIO-163	Essentials of Anatomy/Physio.	4	BIO 268	Intro to Human Anatomy/Phys.	4	PPE Science
BIO-168	Human Anatomy/Physiology I	4	BIO 270	Human Anatomy & Physiology I	4	PPE Science
CHM-115	Chemistry in Context	4	SCI 150	Science Gen Ed	4	PPE Science
CHM-122	Intro to General Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science
ENV-111	Environmental Science	4	ES 161	Intro to Environmental Science	4	PPE Science
ENV-145	Conservation Biology	4	SCI 150	Science Gen Ed	4	PPE Science
PHS-151	Introduction to Astronomy	3	PHY 110	Introduction to Astronomy	3	PPE Science
PHS-165	Introduction to Meteorology	3	SCI 150	Science Gen Ed	3	PPE Science
PHS-185	Introduction to Earth Science	3	ES 100	Introduction to Geology	3	PPE Science
Social Science PPE Requirement						
CRJ-100	Introduction to Criminal Justice	3	CJ 224	Intro to Criminal Justice	3	PPE Social Science
ECE-170	Child Growth & Development	3	EDU 142	Human Growth/Dev./Guid.	3	PPE Social Science
ECN-110	Introduction to Economics	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-110	Western Civ: Ancient-Early Mod.	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-111	Western Civ: Early Mod-Pres.	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-131	World Civilization I	3	HIST 100	World History to 1500	3	PPE Social Science
HIS-132	World Civilization II	3	HIST 101	World History Since 1500	3	PPE Social Science
HIS-151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIS-152	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science
HIS-231	Contemporary World Affairs	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-266	The Civil War	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-271	American Frontier History	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science

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PSY-121	Developmental Psychology	3	EDU 142	Human Growth/Dev./Guid.	3	PPE Social Science
SOC-110	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC-115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
Human Values & Cultural Perspectives PPE Requirement						
ART-109	Non-West Art	3	HVCP 150	Hum. Values/Ctrl Persp. Gen Ed	3	PPE HVCP
ART-208	Intro to Native Am. Art History	3	HVCP 150	Hum. Values/Ctrl Persp. Gen Ed	3	PPE HVCP
EDU-220	HR for the Classroom Teacher	3	EDU 162	Diversity for Teachers	3	PPE HVCP
HIS-257	African American History	3	HIST 330	African American History	3	PPE HVCP
HUM-114	Multicultural Perspectives	3	HVCP 150	Hum. Values/Ctrl Persp. Gen Ed	3	PPE HVCP
LIT-131	Native American Literature	3	HVCP 150	Hum. Values/Ctrl Persp. Gen Ed	3	PPE HVCP
REL-101	Survey of World Religions	3	REL 120	Intro to World Religions	3	PPE HVCP
SOC-212	Diversity	3	SOC 240	Diversity in the US	3	PPE HVCP
SPC-120	Intercultural Communications	3	COMM 221	Intercultural Communication	3	PPE HVCP
Business Core						
BUS-121 OR ENG-111	Business Communications OR Technical Writing	3 OR 3	BA 374	Business Communication	3	Business Core
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
FIN-130	Principles of Finance	3	FIN 341	Corporate Financial Mgmt	3	Business Core