

Upper Iowa University
 &
Southwest Wisconsin Technical College

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Course-to-Course Articulation

February 2014

Upper Iowa University		Southwest Wisconsin Technical College		
Course #	Course	Course #	(Cr)	Course
ANTHROPOLOGY				
ANTH 110	Introduction to Cultural Anthropology			
ANTH 206	Intro to the Hmong Culture & Language			
ANTH 310	Political Anthropology			
ANTH xxx	General Education Social Science			
ART				
ART 100	Introduction to Art			
ART 109	Two Dimensional Foundations			
ART 110	Drawing	10-201-131	2	Drawing
ART 111	Design	10-201-101	3	Design Fundamentals
ART 211	Art History I			
ART 212	Art History II			
ART 218	Digital Photography			
ART 235	Graphic Design			
ART 251	Typography	10-201-106	2	Typography
ART 330	Watercolor/Water Media			
ART 372	Survey of American Art			
ART 410	Advanced Drawing			
ART xxx	General Education Humanities			
BIOLOGY				
BIO 100	General Biological Science			
BIO 165	Human Biology and Nutrition			
BIO 215	Local Field Science (also PHY 215)			
BIO xxx	General Education Natural Science	10-006-160	3	Plant Science
		10-501-153	3	Body Structure and Function
		10-806-177	4	General Anatomy & Physiology
		10-806-179	4	Advanced Anatomy & Physiology
		10-806-197	4	Microbiology
		10-513-140	4	Advanced Microbiology
BUSINESS				
BA 160	Microeconomic Principles	10-809-143	3	Microeconomics
BA 161	Macroeconomic Principles	10-809-195	3	Economics
BA 201	Accounting Principles I	10-101-111	4	Accounting I
BA 202	Accounting Principles II	10-101-112	4	Accounting II
		10-101-125	3	Managerial Accounting
BA 208	Marketing Principles	10-104-122	3	Marketing Management Strategies
		10-104-130	3	Marketing Principles
BA 210	Management Principles	10-102-115	3	Business Management Strategies
		10-102-130	3	Management Principles
BA 222	Management Information Systems			
BA 225	Business Ethics	10-196-122	3	Business Ethics
BA 227	Services Marketing			

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BUSINESS (cont)			
BA 281	American Economic History (also HIST 281)		
BA 288	Personal Financial Management		
BA 302	Business Law I	10-102-126 2 & 10-102-125 1	Basic Business Law Negotiable Instruments
BA 303	Business Law II	10-102-123 1 & 10-102-124 1 & 10-102-127 1	Debtor/Creditor Relations Law of Sales Employment & Admin. Law
BA 310	Money and Banking		
BA 315	Sales Management		
BA 317	International Management		
BA 321	Intermediate Financial Accounting I	10-101-113 4	Accounting III
BA 322	Intermediate Financial Accounting II	10-101-114 4	Accounting IV
BA 323	Federal Taxation I	10-101-117 3	Taxes I
BA 324	Federal Taxation II	10-101-118 3	Taxes II
BA 325	New Venture Creation	30-090-306 4	Farm Records and Financial Management
BA 334	Social Entrepreneurship		
BA 337	Personal Selling	10-104-105 3	Selling Principles
BA 341	Corporate Financial Management	10-102-104 3	Principles of Finance
BA 343	Investments	10-102-106 3	Investments
BA 352	Risk Management	10-102-108 3	Risk Management
BA 355	Retailing		
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	10-196-193 3	Human Resources Management
BA 362	Supervision	10-196-191 3	Supervision
BA 363	Advertising & Integrated Market Comm		
BA 365	Leadership Theory		
BA 367	Cross-Cultural Leadership		
BA 370	Entrepreneurship and Small Bus Mgmt	10-104-108 3	Small Business Management
BA 371	Training and Development		
BA 374	Business Communications		
BA 380	Marketing Management		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 415	Cross-Cultural Negotiating		
BA 421	Managerial Cost Accounting		
BA 422	Product Cost Accounting	10-101-116 3	Cost Accounting
BA 423	Production and Operations Management		
BA 424	Global Marketing		
BA 425	Auditing		
BA 431	Advanced Financial Accounting	N/A	<i>Must be taken at a four-year institution</i>
BA 432	Accounting for Not-For-Profit Orgs.	N/A	<i>Must be taken at a four-year institution</i>
BA 442	Intermediate Financial Management		
BA 444	New Venture Finance		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		

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BUSINESS (cont)				
BA 454	Management Cases			
BA 456	Marketing Cases			
BA 459	Contemporary Topics in Marketing			
BA 460	Strategic Mgmt in the Global Corporation			
BA 463	International Finance			
BA 474	Organizational Behavior (also PSY 474)			
BA 488	Economics of International Business			
CHEMISTRY				
CHEM 115	Environmental Chemistry (also ES 115)			
CHEM 140	Chemistry for Everyday Life			
CHEM xxx	General Education Natural Science	10-806-134	4	General Chemistry
COMMUNICATION				
COMM 105	Public Speaking	10-801-198	3	Speech
COMM 107	Human Communications			
COMM 115	Effective Listening			
COMM 132	Introduction to News Reporting			
COMM 200	Interpersonal Communication	10-801-196	3	Oral/Interpersonal Communications
COMM 203	Communication Theory			
COMM 220	Principles of Interviewing			
COMM 221	Intercultural Communication			
COMM 227	News Editing			
COMM 275	Television (also ENG 275)			
COMM 290	The Movies (also ENG 290)			
COMM 305	Organizational Communications			
COMM 307	Business and Professional Communication			
COMM 310	Feature Writing			
COMM 327	Family Communication			
COMM 332	Writing for Media			
COMM 351	Agricultural Communication			
COMM 390	Research Methods in Communication			
COMM 415	Communications and Media Ethics			
COMM 498	Senior Seminar			
CRIMINAL JUSTICE				
CJ 224	Intro to Criminal Justice (also SOC 224)	10-504-900	3	Introduction to Criminal Justice
		10-504-123 *	3	Fundamentals of the Criminal Justice System
		<i>* Transfers as CJ 224 only if student also took equivalent of SOC 110 Otherwise, transfers as Gen Ed Social Science</i>		
CJ 237	Criminal Law (also SOC 237)	10-504-902	3	Criminal Law
CJ 315	Juvenile Justice (also SOC 315)	10-504-904	3	Juvenile Law
CJ 321	Juvenile Delinquency (also SOC 321)			
CJ 333	Criminology (also SOC 333)	10-504-111	3	Criminology
CJ 337	Victimology (also SOC 337)			
CJ 362	Criminal Investigations (also SOC 362)	10-504-906	3	Criminal Investigation Theory
CJ 365	Sociology of Policing (also SOC 365)			
CJ 367	Ethics in Criminal Justice (also SOC 367)			
CJ 380	Corrections and Punishment (also SOC 380)			
CJ 398	Justice Administration (also SOC 398)			
CJ 403	Internship			

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EARTH SCIENCE			
ES 100	Introduction to Geology		
ES 114	Conservation of Natural Resources		
ES 117	Natural Disasters		
ES 121	Dinosaurs		
ES 161	Introduction to Environmental Science		
ES 220	Soil and Water Conservation		
ES 251	Extinctions		
ES 321	Building an Eco-Economy		
ES 330	Global Warming and Climate Change		
ES xxx	General Education Natural Science	10-006-116	3 Introduction to Soils
ENGLISH			
ENG 101	Basic Composition	10-801-195	3 Written Communication
ENG 102	English Composition II		
ENG 125	Introduction to Literature		
ENG 201	Expository Writing		
ENG 209	American Literature I		
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 275	Television (also COMM 275)		
ENG 290	The Movies (also COMM 290)		
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities		
GEOGRAPHY			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
HEALTH SERVICES ADMINISTRATION			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Services Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		

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HISTORY			
HIST 100	World History to 1500		
HIST 101	World History Since 1500		
HIST 110	American History to 1877		
HIST 111	American History Since 1877		
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 245	Global Women's Activism		
HIST 281	American Economic History (also BA 281)		
HIST 342	The Develop of American Foreign Policy (also PS 342)		
HIST 343	US Women's History		
HIST 355	Modern World History		
HIST 374	Modern America, 1945-Present		
HIST xxx	General Education Social Science		
INTERDISCIPLINARY			
ID 102	Using the Internet for Research	N/A	<i>Not available as transfer</i>
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
MANAGEMENT INFORMATION SYSTEMS			
MIS 101	Introduction to Computer Applications	one of these: 10-103-105 1 MS Word for Windows 10-103-117 1 Intermediate Word 10-106-107 3 MS Word Business Applications 10-106-108 3 Advanced MS Word Business Applications 30-106-324 2 Word Processing I 30-106-328 2 Word Processing II +one of these: 10-103-106 1 Beginning Excel 10-103-118 1 Intermediate Excel 10-106-109 3 MS Excel Business Applications 10-101-121 3 Advanced Accounting Spreadsheets +one of these: 10-103-111 1 Beginning Access 10-103-129 1 Intermediate Access 10-106-130) 2 MS Access Business Applications +one of these: 10-106-131 2 Business Presentations 10-107-110 3 Microsoft Office 2007	
MIS 201	Principles of Computer Programming		
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		
MIS 220	Web Design and Authoring	10-152-113 2 Web Programming with XHTML & 10-152-114 2 Web Programming with Javascript	
MIS xxx	A Computer Programming Course	10-152-101 3 Java Programming 10-152-103 3 Advanced Java Programming 10-152-104 3 Cobol Programming	
MIS 354	C++ Programming		
MIS 360	Project Management	10-107-108 3 Project Management & 10-107-109 3 Advanced Project Management	

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MANAGEMENT INFORMATION SYSTEMS (cont)				
MIS 377	Systems Analysis and Design			
MIS 384	Advanced Computer Programming			
MIS 388	Telecommunications and Networks			
MIS 415	Database Management			
MIS 435	Information Systems Strategies (Cases)			
MIS 461	Accounting Information Systems			
MATHEMATICS				
MATH 105	College Algebra with Applications	10-804-116	4	College Technical Math 2
		10-804-185	3	College Algebra with Applications
MATH 109	Quantitative Methods			
MATH 220	Elementary Statistics	10-804-189	3	Introductory Statistics
MUSIC				
MUS 100	Introduction to Music			
MUS 200	American Jazz Styles			
MUS 202	American Popular Music			
MUS xxx	General Education Humanities			
NURSING				
NUR 300	Health Assessment			
NUR 310	Nursing Informatics			
NUR 320	Pathophysiology			
NUR330	Education Concepts for Nurses			
NUR 331	Complementary & Alternative Health Care			
NUR 340	Community Health Nursing			
NUR 360	Professional Seminar			
NUR 370	Nursing Leadership and Management			
NUR 400	Nursing Research			
NUR 410	Preceptorship			
PHILOSOPHY				
PHIL 150	Introduction to Philosophy			
PHIL 202	Contemporary Ethics	10-809-166	3	Introduction to Ethics: Theory & Application
PHIL xxx	General Education Humanities			
PHYSICAL SCIENCE				
PHY 110	Introduction to Astronomy			
PHY 215	Local Field Science (also BIO 215)			
PHY xxx	General Education Natural Science	10-806-154	4	General Physics I
POLITICAL SCIENCE				
PS 100	US Government	10-809-122	3	Introduction to American Government
PS 211	International Relations			
PS 230	State and Local Government			
PS 342	The Development of Foreign Policy (also HIST 342)			
PS 362	The Legislative Process			
PS 411	American Constitutional Law I			
PS 412	American Constitutional Law II			
PS xxx	General Education Social Science			

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PSYCHOLOGY				
PSY 142	Human Growth, Development & Guidance (also EDU 142)	10-809-188	3	Developmental Psychology
PSY 190	General Psychology	10-809-198	3	Introduction to Psychology
PSY 201	Adjustment			
PSY 212	Developmental Psych: Birth to Adolescence			
PSY 221	Introduction to Human Services	10-520-101	3	Introduction to Human Services
		10-520-104 *	3	Community Resources and Services
		<i>* Transfers as PSY 221 only if student also took equivalent of PSY 190 Otherwise, transfers as Gen Ed Social Science</i>		
PSY 222	Developmental Psych: Young to Late Adult			
PSY 232	Group Dynamics (also SOC 232)			
PSY 240	Conflict Resolution			
PSY 260	Gender Roles (also SOC 260)			
PSY 270	Human Sexuality			
PSY 302	Substance Abuse	10-520-103	3	Issues in ATODA
PSY 310	Social Psychology (also SOC 310)			
PSY 323	Cognition			
PSY 335	Biology and Behavior			
PSY 338	Motivation			
PSY 355	Skills and Strategies in the Help Profess	10-520-105 *	3	Interviewing and Counseling Techniques
		<i>* Transfers as PSY 335 only if student also took equivalent of PSY 190 Otherwise, transfers as Gen Ed Social Science</i>		
PSY 360	Abnormal Psychology	10-809-159	3	Abnormal Psychology
PSY 373	Research Methods			
PSY 375	Methods in Human Services I (also SOC 375)	10-520-108	3	Methods of Social Casework <i>** will not count toward SWTC certification</i>
PSY 377	Methods in Human Services II (also SOC 377)			
PSY 383	Human Behavior in the Social Environment (also SOC 383)			
PSY 391	Social Work Practice I: Individuals			
PSY 392	Social Work Practice II: Families & Groups			
PSY 393	Social Work Practice III: Communities & Social Institutions			
PSY 395	Practicum			
PSY 397	Social Gerontology	10-520-106	3	Issues of Gerontology
PSY 403	Internship			
PSY 409	Psychology of Disaster			
PSY 432	Personality			
PSY 440	Industrial Psychology			
PSY 444	Assessment			
PSY 445	Learning and Memory			
PSY 454	Issues and Ethics in Helping Professions			
PSY 474	Organizational Behavior (also BA 474)			
PSY xxx	General Education Social Science	10-809-199	3	Psychology of Human Relations
		10-520-107	3	Disability Studies
		10-520-112	3	Children Youth and Family

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PUBLIC ADMINISTRATION				
PA 305	Grant Writing			
PA 306	Principles of Emergency Management			
PA 320	Political & Policy Basis of Emergency Mgmt			
PA 332	Emergency Preparedness and Planning			
PA 346	Disaster Response and Recovery			
PA 364	Public Administration			
PA 371	Urban Management			
PA 404	Integrated Emergency Mgmt			
PA 414	Principle & Practice of Hazards Mitigation			
PA 430	Cases in Public Administration			
PA 440	Public Budgeting Process			
PA 445	Administrative Law			
PA xxx	General Education Social Science			
RELIGION				
REL 120	Introduction to World Religions			
REL 205	Religions of Asia			
REL xxx	General Education Humanities			
SOCIOLOGY				
SOC 110	Principles of Sociology	10-809-196	3	Introduction to Sociology
SOC 220	Social Problems			
SOC 224	Intro to Criminal Justice (also CJ 224)	10-504-101 10-504-123	3 3	Introduction to Criminal Justice Fundamentals of the Criminal Justice System <i>* Transfers as SOC 224 only if student also took equivalent of SOC 110 Otherwise, transfers as Gen Ed Social Science</i>
SOC 232	Group Dynamics (also PSY 232)			
SOC 237	Criminal Law (also CJ 237)	10-504-103	3	Criminal Law
SOC 240	Diversity in the United States	10-809-172	3	Introduction to Diversity Studies
SOC 260	Gender Roles (also PSY 260)			
SOC 291	Community Oriented Policing	10-504-907	3	Community Policing Strategies
SOC 304	Globalization			
SOC 310	Social Psychology (also PSY 310)			
SOC 315	Juvenile Justice (also CJ 315)	10-504-108	3	Juvenile Law
SOC 321	Juvenile Delinquency (also CJ 321)			
SOC 333	Criminology (also CJ 333)	10-504-111	3	Criminology
SOC 334	Intro to Sociological Research Methods			
SOC 337	Victimology (also CJ 337)			
SOC 347	Deviance and Social Control			
SOC 361	Marriage and the Family	10-809-128	3	Marriage and Family
SOC 362	Criminal Investigations (also CJ 362)	10-504-107	3	Criminal Investigation Theory
SOC 363	Social Stratification			
SOC 365	Sociology of Policing (also CJ 365)			
SOC 367	Ethics in Criminal Justice (also CJ 367)			
SOC 375	Methods in Human Services I (also PSY 375)	10-520-108	3	Methods of Social Casework <i>** will not count toward the SWTC certification</i>
SOC 377	Methods in Human Services II (also PSY 377)			
SOC 380	Corrections & Punishment (also CJ 380)			
SOC 381	Political Sociology			
SOC 383	Human Behavior in the Social Environment (also PSY 383)			
SOC 384	Social Welfare Programs and Policies			

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SOCIOLOGY (cont)				
SOC 388	Comparative Study of Criminal Justice			
SOC 398	Justice Administration (also CJ 398)			
SOC xxx	General Education Social Sciences	10-504-119	3	Introduction to Corrections
		10-504-121	3	Current Issues in Criminal Justice
	General Education Social Sci/Cultures	10-504-901	3	Constitutional Law
		10-809-197	3	Contemporary American Society
SPANISH				
SPN 101	Beginning Spanish I			
SPN 102	Beginning Spanish II			
SPN 125	Introduction to Hispanic Culture			
SPN 306	Culture and Society of Spain			
SPN xxx	General Education Humanities			
THEATRE				
THE 110	Introduction to Theatre			
THE xxx	General Education Humanities			
GENERAL EDUCATION TRANSFER OPTIONS				
	General Education Arts/Humanities			
	General Education Social Sciences			
	General Education Cultures	10-196-169	3	Diversity & Change Management
	General Education Natural Science	10-806-106	2	Technical Science
		10-806-186	4	Introduction to Biochemistry
	General Education Communications			

Notes:

Other transfer courses may be reviewed on a course-by-course basis.

Students who transfer to UIU with a completed Associate of Arts degree in liberal arts from Southwest Wisconsin Technical College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions. An additional 12 semester credits at the upper level may be transferred.

These semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.

Lower division transfer work will not contribute to the upper division credit requirement at UIU.

UIU's 2013-14 Academic Extension Catalog: <http://www.uiu.edu/academics/catalog/pdfs/2013-2014-UIU-Academic-Catalog.pdf>
 SWTC's 2012-2013 College Catalog: <http://www.swtc.edu/WorkArea/showcontent.aspx?id=5742>

*Every effort has been made to ensure the accuracy and completeness of the above course to course articulation.
 The office of the Registrar of Upper Iowa University reserves the right
 to make corrections, additions, and deletions as necessary.*