

Program Transfer Guide

**Southeastern Community College Associate in Arts (AA) in
BUSINESS TRANSFER MAJOR**

→ **UIU Bachelor of Science (BS) in**

BUSINESS ADMINISTRATION – General Business Emphasis

JUNE 2025



EDUCATION BUILT FOR LIFE

Years 1 & 2 at Southeastern Community College:

SCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Fall Semester I						
SDV-108	The College Experience	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-140	Finite Math	3	QR 150	Quant. Reasoning Gen Ed	3	PPE Quant. Reason.
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
ZZZ-HUM	Humanities Course	3	----	----	3	PPE Creative Expr.
ZZZ-ELE	Elective Course	3	----	----	3	Free Elective
Spring Semester I						
ENG-106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
MAT-156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroecon.	3	Business Core
ACC-142	Financial Accounting	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
ZZZ-LAB	Lab Science Course	4	----	----	4	PPE Science
Fall Semester II						
SPC-112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
CSC-116	Information Computing	3	IS 102	Intro to Comp. App/Tech	3	Prereq to BA 256
ZZZ-CUL	Cultural Awareness Course	3	----	----	3	PPE DEI
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
ZZZ-HUM	Humanities Course	3	----	----	3	PPE Creative Expr.
Spring Semester II						
ZZZ-SOC	Social Science Course	3	----	----	3	PPE Social Science
MAT-165	Business Calculus	3	BA 256	Quant. Analysis for Bus I	3	PPE QR & Bus Core
ZZZ-HUM	Humanities Course	3	----	----	3	PPE Creative Expr.
ACC-146	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
Total occupational course credits earned:		62	Total course credits accepted:		62	
Total transferable credits#:		62				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Southeastern Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Diversity, Equity & Inclusion	3		
	any Quantitative Reasoning	3		
	any Science	3		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
Prerequisites				
MATH 105 OR MATH 107	College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC-116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-142
ACCT 202	Accounting Principles II	3	Business Core	ACC-146
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	3	Business Core	BUS-185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
Additional Electives				
Electives		16	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		58		
Total transferable credits from SCC:		62		
Total Earned Credits:		120		

Courses to be taken at Upper Iowa University



~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Southeastern Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Southeastern Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Southeastern Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the June 2025 course-to-course articulation (UIU 2024-25 catalog & SCC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 16 credits to fulfill Business Core and Elective Requirements.

Choose up to 16 additional credits at Southeastern Community College to transfer into Upper Iowa University to fulfill Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 16 credits from the following areas:

- Business Core Requirements – up to 9 credits (BA 210, MKT 208, and BA374 or FIN 341)
- Elective Requirements – up to 16 credits