

U P P E R I O W A U N I V E R S I T Y

Northampton Community College

Articulation

Management/ Business Management Major

| Upper Iowa University | | | Northampton Community College | |
|-----------------------------------|-------------------------------------|------------|-------------------------------|-----------------------------------------------------------------------------|
| Course # | Course | Credits | Course # | Course |
| ENG101 | Basic Composition | 3 | ENGL 101 | English I |
| ENG102 | English Composition II | 3 | | |
| | Speech | 3 | CMTH 102 | Speech Communication |
| | Biological/Physical Science | 3 | | |
| | | 3 | | |
| | Mathematics | 3 | MATH 140 | College Algebra—(Math Elective) |
| | Computer Skills | 3 | waive | |
| | Fine Arts | 3 | ENG 151 | English II—literature option |
| | | 3 | * | |
| | Social Science | 3 | * | |
| | | 3 | | |
| | Cultures | 3 | * | |
| | | | | *9 credits of electives may be used to cover general education requirements |
| Total General Education | | 36 | | 21 credits transferred |
| Business Core | | | | |
| BA201 | Accounting Principles I | 3 | ACCT 101 | Financial Accounting I |
| BA202 | Accounting Principles II | 3 | | |
| BA208 | Marketing Principles | 3 | BUSA 131 | Principles of Marketing |
| BA210 | Management Principles | 3 | BUSA 205 | Management Fundamentals |
| BA211 | Macroeconomic Principles | 3 | ECON 201 | Macroeconomics |
| BA212 | Microeconomic Principles | 3 | | |
| BA225 | Business Ethics | 3 | | |
| BA302 | Business Law I | 3 | BUSA 152 | Business Law I |
| BA303 | Business Law II | 3 | *BUSA 202 | Business Law II |
| BA341 | Corporate Financial Management | 3 | | |
| BA374 | Business Communications | 3 | BUSA 221 | Business Communications |
| BA488 | Economics of International Business | 3 | | |
| MIS267 | Computer Applications | 3 | CISC 104 | Microcomputer Applications |
| MATH109 | Quantitative Methods | 3 | | |
| MATH220 | Elementary Statistics | 3 | *BUSA 201 | Business Statistics I |
| ID498 | Senior Project | 3 | | |
| | | | | * 3 credits of business electives |
| Total Business Core | | 48 | | 24 credits transferred |
| Management Major Courses | | | | |
| BA361 | Human Resource Management | 3 | BUSA 226 | Human Resources Management |
| BA362 | Supervision | 3 | | |
| BA390 | Complex Organizations | 3 | | |
| BA423 | Production & Operations Mgt. | 3 | | |
| BA454 | Management Cases | 3 | | |
| <i>Plus one of the following:</i> | | | | |
| BA370 | Entrepreneurship & Sm. Bus. Mgt. | 3 | * BUSA 141 | Entrepreneurship |
| BA411 | Labor Relations & Negotiation | 3 | | |
| | | | | * 3 credits of business electives |
| Management Major Total | | 18 | | 6 credits transferred |
| Electives | | | | |
| | | | ACCT 155 | Accounting for Managers |
| | | | BUSA 211 | Personal Finance |
| | | | BUSA 260 | International Business Practice Firm |
| Total Electives | | 18 | | 9 credits transferred |
| Degree Total | | 120 | | 60 credits transferred |

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Needed: 12 credits general education
24 credits business core
12 credits Management major
12 electives

Total: 60 credits