



### General Education Courses

NTC			UPPER IOWA UNIVERSITY		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication <u>OR</u>	3	ENG 101	English Composition I -- (Gen Ed Comm./Wrtn)	3
10-801-136	English Composition 1				
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Comm. - (Gen Ed Comm/Oral)	3
10-804-123	Math with Business Apps <u>OR</u>	3	---	Free elective	3
10-804-107	College Mathematics				
<b>10-809-172</b>	<b>Intro to Diversity <u>OR</u></b>	3	<b>SOC 240</b>	<b>Diversity in the U.S. (Gen Ed Cultures)</b>	3
10-809-166	Intro to Ethics: Theory & Apps		PHIL 202	Contemporary Ethics - (Gen Ed Humanities)	
10-809-195	Economics	3	ECON 160	Principles of Microeconomics -- (Business Core & Gen Ed Soc. Sci.)	3
10-809-199	Psychology of Human Relations <u>OR</u>	3	---	Free elective	3
<b>10-809-198</b>	<b>Intro to Psychology</b>		<b>PSY 190</b>	<b>General Psychology -- (Gen Ed Soc. Sci.)</b>	
10-890-165	College 101	1	---	Free elective	1
<b>Total Gen. Ed. credits earned:</b>		<b>19</b>			
Total transferable Gen. Ed. credits:		19	<b>Total general education credits accepted:</b>		<b>19</b>

### Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-102-124	Introduction to Business	3	---	Free elective	3
10-103-242	Excel Level 1	1	---	Free elective	1
10-103-243	Word Level 1	1	---	Free elective	1
10-102-205	Business Mgmt. Program Foundation	1	---	Free elective	1
10-196-191	Management Principles	3	BA 210	Management Principles (Business Core)	3
10-196-189	Team Building & Problem Solving	3	---	Free elective	3
10-104-172	Marketing Principles	3	MKT 208	Marketing Principles (Business Core)	3
10-102-201	Intro to International Business	3	BA 317	International Mgmt (Free elective)	3
10-102-202	Business Finance	3	FIN 341	Corporate Financial Mgmt (Business Core)	3
10-182-142	Fundamentals of Supply Chain Mgmt.	3	SCM 201	Principles of Supply Chain Mgmt (Free Elective)	3
10-196-188	Project Management	3	---	Free elective	3
10-101-111	Accounting 1 <u>OR</u>	3 to 4	ACCT 201	Accounting Principles I (Business Core)	3 to 4
10-101-147	Accounting Fundamentals				
10-102-204	Business Analytics	3	BA 256	Quantitative Analysis for Business (Bus. Core)	3
10-196-193	Managing Human Resources	3	BA 361	Human Resources Mgmt (Business Core)	3
10-102-206	Business Management Career Prep	1	---	Free elective	1
10-102-200	The Branch Skills Accelerator <u>OR</u>	3	---	Free elective	3
10-102-203	Business Management Capstone				
10-102-160	Business Law 1	3	BA 302	Business Law & Ethics (Business Core)	3
<b>Total course credits earned:</b>		<b>43-44</b>	<b>Total occupational credits accepted:</b>		<b>43-44</b>
<b>Total credits required for graduation:</b>		<b>62</b>			
Total transferable credits:		62-63	<b>Total credits accepted at UIU:</b>		<b>62-63</b>

### Courses needed to complete degree at UIU:

Course No.	Course Title	Credits
<b>General Education Studies</b>		
	Any Gen Ed in Arts/Humanities	3
	Any Gen Ed in Arts/Humanities	3
ENG 101	English Composition I (Gen Ed Comm./Wrtn)	3
ENG 102	English Composition II (Gen Ed Comm./Wrtn)	3
COMM 200	Interpersonal Comm. (Gen Ed Comm./Oral)	3
IS 102	Intro Computer Applications & Technology (Gen Ed Comp. Skills)	3
	Any Gen Ed in Math (Gen Ed Math)	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3

**Legend:**

- *Grayed courses* indicate a course already fulfilled.
- **Bolded courses** are recommended by UIU.

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper division credits; lower division transfer work from NTC does not contribute to the upper division credit requirement at UIU.

Transfer grades lower than C- are not accepted

General Education Studies (cont.)		
<i>Any Gen Ed in Social Science (PSY 190)</i>		<i>3</i>
<i>Any Gen Ed in Social Science (ECON 160)</i>		<i>3</i>
<i>Any Gen Ed in Cultures (SOC 240)</i>		<i>3</i>
Business Core		
<i>ECON 160</i>	<i>Principles of Microeconomics</i>	<i>3</i>
<b>ECON 161</b>	<b>Principles of Macroeconomics</b>	<b>3</b>
<i>ACCT 201</i>	<i>Accounting Principles I</i>	<i>3</i>
<b>ACCT 202</b>	<b>Accounting Principles II</b>	<b>3</b>
<i>MKT 208</i>	<i>Marketing Principles</i>	<i>3</i>
<i>BA 210</i>	<i>Management Principles</i>	<i>3</i>
<b>BA 222</b>	<b>Management Information Systems</b>	<b>3</b>
<i>BA 302</i>	<i>Business Law and Ethics</i>	<i>3</i>
<i>FIN 341</i>	<i>Corporate Financial Management</i>	<i>3</i>
<i>BA 256-OR</i>	<i>Quantitative Analysis for Business I</i>	<i>3</i>
<i>MATH 220</i>	<i>Elementary Statistics</i>	<i>3</i>
<b>BA 356</b>	<b>Quantitative Analysis for Business II</b>	<b>3</b>
<b>BA 374</b>	<b>Business Communication</b>	<b>3</b>
<b>BA 460</b>	<b>Strategic Management</b>	<b>3</b>
Major		
<i>BA 370</i>	<i>Entrepreneurship &amp; Small Bus. Mgmt</i>	<i>3</i>
<i>BA 361</i>	<i>Human Resources Mgmt</i>	<i>3</i>
<b>BA 423</b>	<b>Production &amp; Operation Mgmt</b>	<b>3</b>
Elective Credits (must be upper division)		0-6
<b>Emphasis</b> (Must complete one list below)		<b>12-18</b>
<b>Total credits needed at Upper Iowa University to complete</b>		<b>60-63</b>
<b>Total Credits earned:</b>		<b>122-126</b>

Select an Emphasis at Upper Iowa

**Entrepreneuership**

- FIN 444 New Venture Finance
- MKT 337 Personal Selling
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

**Finance**

- FIN/ECON 310 Money and Capital Markets
- FIN 343 Investments
- FIN 442 Intermediate Financial Mgmt
- FIN 446 Risk Management

**Health Services Admininstration**

- HSA 205 Introduction to the American Health System
- HSA 440 Health Services Administration
- HSA 460 Health Services Policy and Regulation
- HSA 490 Health Program Planning & Evaluation

**Human Resource Management**

- BA 371 Training and Development
- BA 383 Compensation & Benefits Management
- BA 393 Personal Selection & Evaluatino
- BA 411 Labor Relations & Negotiations

**General Business**

Complete four 300-400 level Business Courses with at least two at the 400-level.  
**(ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM)**

**Marketing**

- MKT 358 Consumer Behavior
- MKT 363 Advertising & Integrated Marketing Comm.
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

**Sports Administration**

- SA 348 Sports Adminstration
- SA 353 Adminstration of Intercollegiate Athletics
- SA 363 Sport Marketing
- SA 365 Ethical & Legal Issues in Sports Admin.
- SA 371 Planning Facilities for Physical Activity
- SA 435 Governance & Policy in Sport Orgs.

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.