



General Education Courses

NTC			UPPER IOWA UNIVERSITY		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-801-195	Written Communication <u>OR</u>	3	ENG 101	English Composition I -- (Gen Ed Comm./Wrtn)	3
10-801-136	English Composition 1				
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpers. Comm. -- (Gen Ed Comm./Oral)	3
10-804-123	Math with Business Applications <u>OR</u>	3	---	Free elective	3
10-804-107	College Mathematics			---	
10-809-195	Economics	3	ECON 160	Principles of Microecon. -- (Gen Ed Soc. Sci. & Busn. Core)	3
10-809-166	Intro to Ethics: Theory & App	3	PHIL 202	Contemp. Ethics -- (Gen Ed Arts/Humn.)	3
10-809-198	Intro to Psychology	3	PSY 190	General Psychology -- (Gen Ed Soc. Sci.)	3
10-890-165	College 101	1	---	Free elective	1
General education credits earned:		19			
Transferable general education credits:		19	General education credits accepted:		19

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title	Credits
10-101-111	Accounting 1	4	ACCT 201	Accounting Principles I -- (Busn. Core)	4
10-101-135	Payroll Accounting	3	---	Free elective	3
10-103-242	Excel Level 1	1	---	Free elective	1
10-103-243	Word Level 1	1	---	Free elective	1
10-103-247	Excel Level 2	1	---	Free elective	1
10-101-103	Introduction To The Accounting Program	1	---	Free elective	1
10-106-144	10-Key by Touch	1	---	Free elective	1
10-101-113	Accounting 2	4	ACCT 202	Accounting Principles II -- (Busn. Core)	4
10-101-125	Cost Accounting	2	---	Free elective	2
10-101-180	QuickBooks 1	1	---	Free elective	1
10-101-181	QuickBooks 2	2	---	Free elective	2
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Busn. Core)	3
10-101-115	Intermediate Accounting	4	ACCT 321	Intermediate Financial Acct. I -- (Elective)	4
10-101-121	Individual Tax Accounting	3	ACCT 323	Federal Taxation I -- (Elective)	3
10-101-122	Cost Analysis	2	---	Free elective	2
10-101-126	Accounting Capstone	4	---	Free elective	4
10-101-110	Accounting Information Systems	3	---	Free elective	3
10-102-127	Mentored Business Experience <u>OR</u>	3	---	Free elective	3
10-102-200	The Branch: Skills Accelerator			---	
Total occupational credits earned:		43	Total occupational credits accepted:		43
Total credits required for graduation:		62			
Total transferable credits:		62	Total credits accepted at UIU:		62

Courses needed to complete degree at UIU:

Course No.	Course Title	Credits
	Any Gen Ed in Arts/Humn. (PHIL 202)	3
	Any Gen Ed in Arts/Humanities	3
ENG 101	English Comp. I (Gen Ed Comm./Wrtn)	3
ENG 102	English Comp. II (Gen Ed Comm./Wrtn)	3
COMM 200	Interpersonal Comm. (Gen Ed Comm./Oral)	3
IS 102	Intro Computer Applications & Tech. (Gen Ed Comp. Skills)	3
MATH 105 or higher	College Math w/Applications (Gen Ed Math & MATH 220 Prereq.)	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Natural Science	3
	Any Gen Ed in Social Science (PSY 190)	3

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

Legend:

- Grayed courses indicate a course already fulfilled.
- **Bolded courses** are recommended by UIU.

Courses needed to complete degree at UIU (continued):

	<i>Any Gen Ed in Social Sci. (ECON 160)</i>	3
	Any Gen Ed in Cultures	3
Business Core		
<i>ECON 160</i>	<i>Principles of Microeconomics</i>	3
ECON 161	Principles of Macroeconomics	3
<i>ACCT 201</i>	<i>Accounting Principles I</i>	3
<i>ACCT 202</i>	<i>Accounting Principles II</i>	3
MKT 208	Marketing Principles	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
<i>BA 302</i>	<i>Business Law and Ethics</i>	3
FIN 341	Corporate Financial Management	3
BA 256 OR	Quantitative Analysis for Business I	3
MATH 220	Elementary Statistics	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
Major		
BA 370	Entrepreneurship & Small Bus. Mgmt	3
BA 361	Human Resources Mgmt	3
BA 423	Production & Operation Mgmt	3
Emphasis (Must complete one list below)		12-18
Total credits needed at UIU to complete degree:		69-75
Total credits earned:		131-137

University

Entrepreneurship

- FIN 444 New Venture Finance
- MKT 337 Personal Selling
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

Finance

- FIN/ECON 310 Money and Capital Markets
- FIN 343 Investments
- FIN 442 Intermediate Financial Mgmt
- FIN 446 Risk Management

Health Services Administration

- HSA 205 Introduction to the American Health System
- HSA 440 Health Services Administration
- HSA 460 Health Services Policy and Regulation
- HSA 490 Health Program Planning & Evaluation
- *will need 3 additional upper level credits with HSA emphasis to meet degree requirements

Human Resource Management

- BA 371 Training and Development
- BA 383 Compensation & Benefits Management
- BA 393 Personal Selection & Evaluation
- BA 411 Labor Relations & Negotiations

General Business

Complete four 300-400 level Business Courses with at least two at the 400-level.
(ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM)

Marketing

- MKT 358 Consumer Behavior
- MKT 363 Advertising & Integrated Marketing Comm.
- MKT 414 New Product Development
- MKT 489 Social Media Marketing

Sports Administration

- SA 348 Sports Administration
- SA 353 Administration of Intercollegiate Athletics
- SA 363 Sport Marketing
- SA 365 Ethical & Legal Issues in Sports Admin.
- SA 371 Planning Facilities for Physical Activity
- SA 435 Governance & Policy in Sport Orgs.

Note: To be eligible to sit for the CPA exam in the state of Wisconsin, a student must complete 150 credits.

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.