



TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS
 NTC Program: LEADERSHIP DEVELOPMENT
 UIU Program: MANAGEMENT
 Minimum GPA for admission:
 Initial effective date: 06/30/20205

General Education Courses

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
10-809-195	Economics OR	3	ECON 160	Principles of Microecon. -- (PPE CIV & Busn. Core)	3
10-182-141	Project Management Leadership Principles		BA 365	Leadership Theory -- (Major)	
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (PPE PC)	3
10-809-199	Psychology of Human Relations OR	3	SSCI 150	Social Science Gen Ed -- (PPE Soc. Sci.)	3
10-809-198	Intro to Psychology		PSY 190	General Psychology -- (PPE Soc. Sci.)	
10-801-195	Written Communication OR	3	ENG 101	English Composition I -- (PPE PW)	3
10-801-136	English Composition 1				
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics -- (PPE CIV)	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology -- (PPE Soc. Sci.)	3
10-804-123	Math with Business Applications	3	---	Elective	3
10-890-165	College 101	1	FYS 120/122	First Year Seminar -- (PPE FYS 120/122)	1
Total general education credits earned:		22	Total general education credits accepted:		22
Total transferable general education credits:					

Occupational Courses

Course No.	Course Title	Credits	Course No.	Course Title -- (Fulfills Requirement)	Credits
10-196-164	Essential Skills for the Business Professional	3	---	Elective	3
10-196-189	Team Building and Problem Solving	3	---	Elective	3
10-196-191	Management Principles	3	BA 210	Management Principles -- (Business core)	3
10-101-147	Accounting Fundamentals (3 credits) OR	3 to 4	ACCT 201	Accounting Principles I -- (Business Core)	3 to 4
10-101-111	Accounting 1 (4 credits)				
10-196-114	LEAN Organizations	3	---	Elective	3
10-196-188	Project Management	3	---	Elective	3
10-196-192	Quality & Performance Excellence	3	---	Elective	3
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Business Core)	3
10-196-193	Managing Human Resources	3	BA 361	Human Resources Management -- (Major)	3
10-196-136	Managing Safety and Risk in Business OR	3	---	Elective	3
10-449-121	OSHA Workplace Safety Training Strategies		---	Elective	
10-196-199	Talent Development	3	---	Elective	3
10-196-168	Organizational Behavior and Development	3	BA 474	Organizational Behavior -- (Major)	3
10-196-190	Leading Strategically	3	BA 365	Leadership Theory -- (Major)	3
10-196-169	Leading Change and Diversity	3	DEI 150	Diversity, Equity & Inclusin Gen Ed -- (PPE DEI)	3
Total occupational course credits earned:		42-43	Total occupational course credits accepted:		42-43
Total credits required for graduation:		64-65	Total credits accepted at UIU:		64-65
Total transferable credits:		64-65			

Courses needed to complete degree at UIU:

Course No.	Course Title	Credits
Peacock Professional Experience (PPE)		
	<i>First Year Seminar (FYS 120/122)</i>	1
COMM 200	<i>PPE Professional Oral Comm. (PPE PC)</i>	3
ENG 101	<i>English Composition I (PPE PW)</i>	3
ENG 102	<i>English Composition II (PPE PW)</i>	3
	<i>Any Diversity, Equity & Inclusion (PPE DEI) (DEI 150)</i>	3
	<i>Any Quantitative Reasoning (PPE QR) (ACCT 201)</i>	3
	<i>Any Science (PPE SCI)</i>	3
	<i>Any Social Science (PPE SSCI) (PSY 190 or SSCI 150)</i>	3
	<i>Any Civics, Ethics & Citizenship (PPE CIV) (ECON 160)</i>	3
	<i>Any Creative Expression (PPE CREX)</i>	3
Prerequisites		
MATH 101 OR	Math for Liberal Arts	
MATH 105 OR	College Math with Applications	3
MATH 107	College Algebra	
IS 102	Intro to Computer Applications & Technology	3
Business Core		
ECON 160	<i>Principles of Microeconomics</i>	3

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

Legend:

- Grayed courses indicate a course already fulfilled.
- **Bolded courses** are recommended by UIU.

ECON 161	Principles of Macroeconomics	3
<i>ACCT 201</i>	<i>Accounting Principles I</i>	<i>3</i>
ACCT 202	Accounting Principles II	3
MKT 208	Marketing Principles	3
<i>BA 210</i>	<i>Management Principles</i>	<i>3</i>
BA 222	Management Information Systems	3
<i>BA 302</i>	<i>Business Law and Ethics</i>	<i>3</i>
FIN 341	Corporate Financial Management	3
BA 256 <u>OR</u>	Quantitative Analysis for Business I	3
MATH 220	Elementary Statistics	
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
Major		
BA 317	International Management	3
<i>BA 361</i>	<i>Human Resources Management</i>	<i>3</i>
BA 403	Internship OR	3
BA 499	Special Project OR	
BA 454	Management Cases	
BA 423	Production and Operations Management	3
<i>Two of the following:</i>		<i>6</i>
<i>BA 362 Supervision</i>		
<i>BA 365 Leadership Theory</i>		
<i>BA 367 Cross-Cultural Leadership</i>		
<i>BA 370 Entrepreneurship and Small Business Management</i>		
<i>BA 411 Labor Relations and Negotiation</i>		
<i>BA 415 Cross-Cultural Negotiation</i>		
<i>ACCT 422 Cost Accounting</i>		
<i>PSY 338 Motivation</i>		
<i>BA 445 Contemporary Topics in Management</i>		
<i>BA 474 Organizational Behavior</i>		
Electives (Upper Division Level Needed)		9
Total additional credits needed at UIU to complete degree:		60
Total Credits Earned:		124-125

Disclaimer: Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

Updated on: 6/30/2025 (2024-25 catalog)