



**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**  
**NTC Program: LEADERSHIP DEVELOPMENT**  
**UIU Program: BUSINESS ADMINISTRATION**  
**Minimum GPA for admission:**  
**Initial effective date: 06/30/2025**

**General Education Courses**

NTC			Upper Iowa University		
Course No.	Course Title	Credits	Course No.	Course Title/Field -- (Fulfills Requirement)	Credits
<b>10-809-195</b>	<b>Economics OR</b>		<b>ECON 160</b>	<b>Principles of Microeconomics -- (PPE CIV &amp; Busn. Core)</b>	<b>3</b>
10-182-141	Project Management Leadership Principles	3	BA 365	Leadership Theory -- (Elective)	3
10-801-196	Oral/Interpersonal Communications	3	COMM 200	Interpersonal Communication -- (PPE PC)	3
10-809-199	Psychology of Human Relations OR		SSCI	Social Science Gen Ed -- (PPE SSCI)	
10-809-198	Intro to Psychology	3	PSY 190	General Psychology -- (PPE SSCI)	3
10-801-195	Written Communication OR		ENG 101	English Composition I -- (PPE PW)	3
10-801-136	English Composition 1	3			
10-809-166	Intro to Ethics: Theory & Application	3	PHIL 202	Contemporary Ethics -- (PPE CIV)	3
10-809-196	Intro to Sociology	3	SOC 110	Principles of Sociology -- (PPE SSCI)	3
10-804-123	Math with Business Applications	3	---	Elective	3
10-890-165	College 101	1	FYS 120/122	First Year Seminar -- (PPE FYS 120/122)	1
<b>Total general education credits earned:</b>			<b>Total general education credits accepted:</b>		
Total transferable general education credits:			22		

**Occupational Courses**

Course No.	Course Title	Credits	Course No.	Course Title -- (Fulfills Requirement)	Credits
10-196-164	Essential Skills for the Business Professional	3	---	Elective	3
10-196-189	Team Building and Problem Solving	3	---	Elective	3
10-196-191	Management Principles	3	BA 210	Management Principles -- (Busn. Core)	3
10-101-147	Accounting Fundamentals (3 credits) OR		ACCT 201	Accounting Principles I -- (PPE QR & Busn. Core)	
10-101-111	Accounting 1 (4 credits)	3 to 4			3 to 4
10-196-114	LEAN Organizations	3	---	Elective	3
10-196-188	Project Management	3	---	Elective	3
10-196-192	Quality & Performance Excellence	3	---	Elective	3
10-102-160	Business Law 1	3	BA 302	Business Law and Ethics -- (Busn. Core)	3
10-196-193	Managing Human Resources	3	BA 361	Human Resources Management -- (Major)	3
10-196-136	Managing Safety and Risk in Business OR		---	Elective	
10-449-121	OSHA Workplace Safety Training Strategies	3	---	Elective	3
10-196-199	Talent Development	3	---	Elective	3
10-196-168	Organizational Behavior and Development	3	BA 474	Organizational Behavior -- (Elective)	3
10-196-190	Leading Strategically	3	BA 365	Leadership Theory -- (Elective)	3
10-196-169	Leading Change and Diversity	3	DEI 150	Diversity/Eq./Inclu Gen Ed -- (PPE DEI)	3
<b>Total occupational course credits earned:</b>			<b>Total occupational course credits accepted:</b>		
Elective credits allowed:			42-43		
<b>Total credits required for graduation:</b>			<b>Total credits accepted at UIU:</b>		
64-65			64-65		

**Courses needed to complete degree at UIU:**

Course No.	Course Title	Credits
<b>Peacock Professional Experience (PPE)</b>		
	First Year Seminar (FYS 120/122)	1
COMM 200	PPE Professional Oral Comm. (PPE PC)	3
ENG 101	English Composition I (PPE PW)	3
ENG 102	English Composition II (PPE PW)	3
	Any Diversity, Equity & Inclusion (PPE DEI) (DEI 150)	3
	Any Quantitative Reasoning (PPE QR) (ACCT 201)	3
	Any Science (PPE SCI)	3
	Any Social Science (PPE SSCI) (PSY 190 or SSCI 150)	3
	Any Civics, Ethics & Citizenship (PPE CIV) (ECON 160)	3
	Any Creative Expression (PPE CREX)	3
<b>Prerequisites</b>		
MATH 101 OR	Math for Liberal Arts	
MATH 105 OR	College Math with Applications	3
MATH 107	College Algebra	
IS 102	Intro to Computer Applications & Technology	3
<b>Business Core</b>		
ECON 160	Principles of Microeconomics	3
ECON 161	Principles of Macroeconomics	3
ACCT 201	Accounting Principles I	3
ACCT 202	Accounting Principles II	3
MKT 208	Marketing Principles	3
BA 210	Management Principles	3
BA 222	Management Information Systems	3
BA 302	Business Law and Ethics	3
FIN 341	Corporate Financial Management	3

A minimum of 120 semester credits is required for a Bachelor of Science degree at Upper Iowa University. A minimum of 30 credits must be upper-division credits; lower-division transfer work from NTC does not contribute to the upper-division credit requirement at UIU.

Transfer grades lower than C- are not accepted by UIU.

**Legend:**

- **Bolded courses** are recommended by UIU.
- *Greyed courses* indicate a course already fulfilled.

**Disclaimer:** Students planning to transfer should contact NTC's Transfer Specialist and transfer personnel at UIU for the most current transfer information.

Updated on: 6/30/2025 (2024-25 catalog)

BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3
BA 356	Quantitative Analysis for Business II	3
BA 374	Business Communication	3
BA 460	Strategic Management	3
<b>Major</b>		
BA 370	Entrepreneurship & Small Bus. Mgmt.	3
BA 361	Human Resource Management	3
BA 423	Production and Operations Management	3
<b>Emphasis (must complete one listed below)*</b>		12-18
Total additional credits needed at UIU to complete degree:		60-66
<b>Total Credits Earned:</b>		<b>124-131</b>

Select an Emphasis at Upper Iowa University

**GENERAL BUSINESS**

With academic advisor, choose four 300-400 level business courses; at least two at the 400-level.

(ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM)

**ENTREPRENEURSHIP**

Complete the following courses:

FIN 444	New Venture Finance
MKT 337	Personal Selling
MKT 414	New Product Development
MKT 489	Social Media Marketing

**FINANCE**

Complete the following courses:

FIN 310/ ECON 310	Money and Capital Markets
FIN 343	Investments
FIN 442	Intermediate Financial Management
FIN 446	Bank Management

**HEALTH SERVICES ADMINISTRATION**

Complete the following courses:

HSA 205	Introduction to the American Health System
HSA 362	Financial Mgmt of HS Organizations (required prereq)
HSA 440	Health Services Administration
HSA 460	Health Services Policy and Regulation
HSA 490	Health Program Planning and Evaluation

**HUMAN RESOURCE MANAGEMENT**

Complete the following courses:

BA 371	Training and Development
BA 383	Compensation and Benefits Management
BA 393	Personnel Selection and Evaluation
BA 411	Labor Relations and Negotiation

**MARKETING**

Complete the following courses:

MKT 358	Consumer Behavior
MKT 363	Advertising & Integrated Marketing Communication
MKT 414	New Product Development
MKT 424	Global Marketing

**Sport Administration**

Complete the following courses:

SA 348	Sports Administration
SA 355	Administration of Intercollegiate Athletics
SA 363	Sport Marketing
SA 365	Ethical and Legal Issues in Sports Administration
SA 371	Planning Facilities for Physical Activity
SA 435	Governance and Policy in Sport Organization