

Program Transfer Guide
Northeast Iowa Community College
Associate of Arts (AA) in
BUSINESS TRANSFER MAJOR
→ UIU Bachelor of Science (BS) in
90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis
JANUARY 2026



Years 1 & 2 at Northeast Iowa Community College:

NICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
General Education Core Requirements						
SDV 179	The College Experience	3	FYS 120/122	First Year Seminar	3	PPE FYS 120/122
ENG 105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
ENG 106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
SPC 112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Humanities – Literature Elective		3	----	<i>See Electives Table</i>	3	PPE Creative Expr.
Humanities – History Elective		3	----	<i>See Electives Table</i>	3	PPE Social Science
Humanities – Diversity Elective		3	----	<i>See Electives Table</i>	3	PPE HVCP
Humanities Elective		3	----	----	----	
MAT 140	Finite Math	3	QR 150	Quant Reasoning Gen ED	3	PPE Quant Reason.
AND	AND	AND	AND	AND	AND	AND
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
OR	OR	OR	OR	OR	OR	OR
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
AND	AND	AND	AND	AND	AND	AND
MAT 210	Calculus I	4	MATH 120	Calculus I	4	PPE Quant Reason.
Science course with lab		4	----	----	4	PPE Science
ECN 120	Principles of Macroecon.	3	ECON 161	Principles of Macroecon.	3	Business Core
ECN 130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
Social Science Elective		3	----	----	----	
Elective Requirements						
ACC 152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE Quant Reason. & Business Core
ACC 156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
CSC 116	Information Computing	3	IS 102	Intro to Computer Tech & Applications	3	Prereq to BA 256
Electives		3	----	----	----	
Total occupational course credits earned:		60	Total course credits applied:		51	
Total transferable credits#:		51				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) degree in liberal arts from Northeast Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Human Values & Cultural Perspectives	3		
	any Quantitative Reasoning	3		
	any Science	3		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	Met with MAT 156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 152
ACCT 202	Accounting Principles II	3	Business Core	ACC 156
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT 156
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---

Total additional credits needed at UIU to complete degree:	42
Total transferable credits from NICC:	51
Total Earned Credits:	93



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Emphasis – January 2026

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Northeast Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Northeast Iowa Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on how the May 2025 course-to-course articulation (UIU 2024-25 catalog & NICC 2024-25 catalog) applies to this major's requirements in the 2025-26 year.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Recommended Electives Transfer Table						
NICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Humanities – Literature Elective						
LIT 101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
LIT 111	American Lit Since Mid-1800s	3	ENG 210	American Literature II	3	PPE Creative Expr.
Humanities – History Elective						
HIS 131	World Civilization I	3	HIST 100	World History to 1500	3	PPE Social Science
HIS 132	World Civilization II	3	HIST 101	World History Since 1500	3	PPE Social Science
HIS 151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIS 152	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science
Humanities – Diversity Elective						
HIS 214	Russian History & Culture	3	HVCP 150	Hum. Values & Ctr'l Persp. Gen Ed	3	PPE HVCP
HUM 108	Cultural Diversity & Identity	3	SOC 240	Diversity in the US	3	PPE HVCP
LIT 134	Multicultural Literature	3	HVCP 150	Hum. Values & Ctr'l Persp. Gen Ed	3	PPE HVCP
SOC 208	Intro to Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE HVCP

Maximize Your Transfer to UIU

Take up to 3 credits to fulfill the Business Core Requirements.

Choose up to 3 additional credits at Northeast Iowa Community College to transfer into Upper Iowa University to fulfill Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 3 credits from the following areas:

- Business Core Requirements – up to 3 credits (MKT 208 or BA 210 or BA 374)