

Program Transfer Guide

Northeast Iowa Community College

Associate in Arts (AA) in

BUSINESS TRANSFER MAJOR

→ UIU Bachelor of Science (BS) in

BUSINESS ADMINISTRATION – General Business Emphasis

APRIL 2026



EDUCATION BUILT FOR LIFE

Years 1 & 2 at Northeast Iowa Community College:

NICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
General Education Core Requirements						
SDV 179	The College Experience	3	FYS 120/122	First Year Seminar	3	PPE FYS 120/122
ENG 105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
ENG 106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
SPC 112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Humanities – Literature Elective		3	----	<i>See Transfer Table</i>	3	*Select PPE Creative Expression
Humanities – History Elective		3	----	<i>See Transfer Table</i>	3	*Select PPE Social Science
Humanities – Diversity Elective		3	----	<i>See Transfer Table</i>	3	*Select PPE HVCP
Humanities Elective		3	----	----	3	PPE Creative Expr.
MAT 140	Finite Math	3	QR 150	Quant Reasoning Gen Ed	3	PPE Quant Reason.
AND	AND	AND	AND	AND	AND	AND
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
AND	AND	AND	AND	AND	AND	AND
MAT 210	Calculus I	4	MATH 120	Calculus I	4	PPE Quant Reason.
Science course with lab		4	----	<i>See Transfer Table</i>	4	*Select PPE Science
ECN 120	Principles of Macroecon.	3	ECON 161	Principles of Macroecon.	3	Business Core
ECN 130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
Social Science Elective		3	----	----	3	PPE Social Science
Elective Requirements						
ACC 152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE QR & Bus Core
ACC 156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
CSC 116	Information Computing	3	IS 102	Intro to Comp. Tech & App	3	Prereq to BA 256
Electives		3	----	----	3	Free Elective
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits#:		60				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) degree in liberal arts from Northeast Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Human Values & Cultural Perspectives	3		
	any Quantitative Reasoning	3		
	any Science	3		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
Peacock Professional Experience (Gen Ed) Electives (if needed)				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Electives	MAT 156
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	Met with MAT 156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 152
ACCT 202	Accounting Principles II	3	Business Core	ACC 156
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT 156
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---

Courses to be taken at Upper Iowa University

Additional Electives			
Electives	18	Degree Requirements	---
Total additional credits needed at UIU to complete degree:	60		
Total transferable credits from NICC:	60		
Total Earned Credits:	120		

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Northeast Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements. However, all students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Northeast Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Northeast Iowa Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the March 2026 course-to-course articulation (UIU 2025-26 catalog & NICC 2025-26 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Recommended Electives Transfer Table

NICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Humanities – Literature Elective						
LIT 101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
LIT 111	American Lit. since Mid-1800s	3	ENG 210	American Literature II	3	PPE Creative Expr.
Humanities – History Elective						
HIS 131	World Civilization I	3	HIST 100	World History to 1500	3	PPE Social Science
HIS 132	World Civilization II	3	HIST 101	World History since 1500	3	PPE Social Science
HIS 151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIS 152	US History Since 1877	3	HIST 111	American History since 1877	3	PPE Social Science
Humanities – Diversity Elective						
HIS 214	Russian History & Culture	3	HVCP 150	Human Val./Ctrl Persp. Gen Ed	3	PPE HVCP
HUM 108	Cultural Diversity & Identity	3	SOC 240	Diversity in the US	3	PPE HVCP
LIT 134	Multicultural Literature	3	HVCP 150	Human Val./Ctrl Persp. Gen Ed	3	PPE HVCP
SOC 208	Intro to Cultural Anthropology	3	ANTH 110	Intro. to Cultural Anthropology	3	PPE HVCP

Science Course w/ Lab						
BIO 112	General Biology I	4	BIO 135	Principles of Biology I	4	PPE Science
BIO 157	Human Biology	4	SCI 150	Science Gen Ed	4	PPE Science
BIO 168	Human Anatomy & Physiology I	4	BIO 270	Human Anatomy & Physiology I	4	PPE Science
CHM 110	Introduction to Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science
ENV 140	Natural Resource Conservation	4	ES 114	Conservation of Natural Resour.	4	PPE Science
Social Science Elective						
PSY 111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSY 261	Human Sexuality	3	PSY 270	Human Sexuality	3	PPE Social Science
SOC 110	Principles of Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC 115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill Business Core and Elective Requirements.

Choose up to 18 additional credits at Northeast Iowa Community College to transfer into Upper Iowa University to fulfill Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Major Requirements – up to 9 credits (BA 210, MKT 208 and BA 374)
- Elective Requirements – up to 18 credits