

## Program Transfer Guide

Northeast Iowa Community College  
Associate of Applied Science (AAS) in  
**BUSINESS ADMINISTRATION**

→ UIU Bachelor of Science (BS) in  
**BUSINESS ADMINISTRATION – General Business Emphasis**

JUNE 2025



EDUCATION BUILT FOR LIFE

### Years 1 & 2 at Northeast Iowa Community College:

NICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
CSC 116	Information Computing	3	IS 102	Intro to Comp App/Tech	3	Prereq for BA 256
BUS 102	Introduction to Business	3	----	----	3	Free Elective
BUS 199 OR <b>MGT 101</b>	Intro to Sports Administration OR <b>Principles of Management</b>	3 OR <b>3</b>	SA 348 OR <b>BA 210</b>	Sports Administration OR <b>Management Principles</b>	3 OR <b>3</b>	Free Elective OR <b>Business Core</b>
SPC 112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COM 105
SDV 179	The College Experience	3	FYS 120/122	First Year Seminar	3	PPE FYS 120/122
<b>Term 2</b>						
ENG 105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MKT 110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
PSY 112 OR PSY 111	Psychology of Human Relations OR Introduction to Psychology	3 OR 3	SSCI 150 OR PSY 190	Social Science Gen Ed OR General Psychology	3 OR 3	PPE Social Science
MAT 102	Intermediate Algebra	4	----	----	4	Free Elective
MKT 183 OR BUS 206	Customer Service Strategies OR Leisure Services Administration	3 OR 3	----	----	3 OR 3	Free Elective OR Free Elective
<b>Term 3</b>						
ACC 152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE QR & Bus Core
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
MGT 110 OR BUS 207	Small Business Management OR Events & Facilities Mgmt	3 OR 3	----	----	3 OR 3	Free Elective OR Free Elective
ECN 120	Principles of Macroecon.	3	ECON 161	Principles of Macroecon.	3	Business Core
BUS 180	Business Ethics	3	BA 225	Business Ethics	3	Free Elective
<b>Term 4</b>						
BUS 933	Business Admin Internship	2	----	----	2	Free Elective
ECN 130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
BUS 204	Professionalism in the Workplace	3	----	----	3	Free Elective
FIN 122	Personal Finance	4	FIN 288	Personal Financial Mgmt	4	Free Elective
MGT 170	HR Management	3	BA 361	HR Management	3	Major
Total occupational course credits earned:		62	Total course credits accepted:		62	
Total transferable credits#:		62	UIU recommendations are <b>bolded</b> .			

**Years 3 & 4 at Upper Iowa University:**

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	<b>Peacock Professional Experience (PPE) Courses</b>				
	FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	SDV 179
	ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG 105
	ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
	COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC 112
		any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
		any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	<i>in major</i>
		any Science	3	PPE Science (SCI)	---
		any Social Science	3	PPE Social Science (SSCI)	PSY 112 or PSY 111
		any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
		any Creative Expression	3	PPE Creative Expression (CREX)	---
	<b>Prerequisites</b>				
	MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220	--- OR ---
	IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 116
	<b>Business Core Courses</b>				
	ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
	ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
	ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 152
	ACCT 202	Accounting Principles II	3	Business Core	---
	MKT 208	Marketing Principles	3	Business Core	MKT 110
	BA 210	Management Principles	3	Business Core	MGT 101
	BA 222	Management Information Systems	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	--- OR ---
	BA 302	Business Law and Ethics	3	Business Core	BUS 185
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	<b>Major Courses</b>				
	BA 361	Human Resource Management	3	Major	MGT 170
	BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
	BA 423	Production & Operations Management	3	Major	---
	Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
	<b>Additional Electives</b>				
	Electives		4	Degree Requirements	---

Total additional credits needed at UIU to complete degree:	<b>58</b>
Total transferable credits from NICC:	<b>62</b>
<b>Total Earned Credits:</b>	<b>120</b>



~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Northeast Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Northeast Iowa Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the May 2025 course-to-course articulation (UIU 2024-25 catalog & NICC 2024-25 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

## Maximize Your Transfer to UIU

*Take up to 16 credits to fulfill the Peacock Professional Experience (PPE), Prerequisite, Business Core and Elective Requirements.*

Choose up to 16 additional credits at Northeast Iowa Community College to transfer into Upper Iowa University to fulfill PPE, Prerequisite, Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 16 credits from the following areas:**

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Prerequisite Requirements – up to 3 credits (MATH 101 or MATH 107)
- Business Core Requirements – up to 6 credits (ACCT 202 & MATH 220)
- Elective Requirements – up to 4 credits

### ***Additional Elective Transfer Guide***

NICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Creative Expression PPE courses</b>						
ANI 105	Intro to Animation	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART 133	Drawing	3	ART 110	Drawing	3	PPE Creative Expr.
ART 204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.
ASL 131	American Sign Language I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ASL 161	American Sign Language II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ASL 241	American Sign Language II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ASL 271	American Sign Language IV	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
DRA 112	American Film	3	ENG 290	The Movies	3	PPE Creative Expr.
ENG 221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	PPE Creative Expr.
FLS 141	Elementary Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS 142	Elementary Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS 241	Intermediate Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS 242	Intermediate Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
GRA 216	Exploring Photography	3	GRAF 218	Digital Photography & Editing	3	PPE Creative Expr.
LIT 101	Introduction to Literature	3	LIT 125	Introduction to Literature	3	PPE Creative Expr.
LIT 111	American Literature to Mid-1800s	3	ENG 210	American Literature II	3	PPE Creative Expr.
MUS 100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.
PHI 101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
PHI 128	Philosophy of Religion	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
<b>Science PPE courses</b>						
AGA 154	Fundamentals of Soil Science	3	SCI 150	Science Gen Ed	3	PPE Science
BIO 102	Introductory Biology	3	BIO 100	General Biological Science	3	PPE Science
BIO 112	General Biology I	4	BIO 135	Principles of Biology I	4	PPE Science
BIO 151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO 157	Human Biology	4	SCI 150	Science Gen Ed	4	PPE Science
BIO 161	Basic Anatomy & Physiology	4	BIO 268	Intro to Human Anat & Phys. I	4	PPE Science
BIO 168	Human Anatomy & Physiology I	4	BIO 270	Human Anat & Physiology I	4	PPE Science
BIO 183	Microbiology	3	SCI 150	Science Gen Ed	3	PPE Science
CHM 110	Introduction to Chemistry	3	SCI 150	Science Gen Ed	3	PPE Science
CHM 160	Chemistry I	3	SCI 150	Science Gen Ed	3	PPE Science
CHM 160 AND CHM 161	Chemistry I AND Chemistry I Lab	3 AND 1.5	CHEM 151	General Chemistry I	4	PPE Science
EVN 115	Environmental Science	3	ES 161	Intro to Environmental Sci.	3	PPE Science
PHS 142	Principles of Astronomy	3	PHY 110	Introduction to Astronomy	3	PPE Science
PHS 166	Meteorology, Weather & Climate	4	SCI 150	Science Gen Ed	4	PPE Science
PHS 170	Physical Geology	3	ES 100	Introduction to Geology	3	PPE Science
<b>Diversity, Equity &amp; Inclusion PPE courses</b>						
HIS 214	Russian History & Culture	3	DEI 150	Diversity/Equ/Incl. Gen Ed	3	PPE DEI
HUM 108	Cultural Diversity & Identity	3	SOC 240	Diversity in the US	3	PPE DEI
LIT 135	Multicultural Literature	3	DEI 150	Diversity/Equ/Incl. Gen Ed	3	PPE DEI
REL 105	Introduction to Religion	3	REL 120	Intro to World Religions	3	PPE DEI
SOC 208	Intro to Cultural Anthropology	3	ANTH 110	Cultural Anthropology	3	PPE DEI