

Program Transfer Guide

North Iowa Area Community College

Associate of Arts (AA) in

BUSINESS TRANSFER MAJOR

→ UIU Bachelor of Science (BS) in

BUSINESS ADMINISTRATION – General Business Emphasis

JUNE 2025



EDUCATION BUILT FOR LIFE

Years 1 & 2 at North Iowa Area Community College:

NIACC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
First Term						
BUS-102	Introduction to Business	3	----	----	3	Free Elective
CSC-116	Information Computing	3	IS 102	Intro to Comp App/Tech.	3	Prereq to BA 256
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-156	Introduction to Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
SDV-199	College Essentials	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
SPC-112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Second Term						
ACC-111	Introduction to Accounting	3	----	----	3	Free Elective
OR	OR	OR	OR	OR	OR	OR
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Business Core
OR	OR	OR	OR	OR	OR	OR
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
ENG-106	Composition II	3	ENG 102	English Composition II	3	ENG 102
MAT-161	Business Statistics	3	BA 256	Quant Analysis for Bus I	3	PPE QR & Bus Core
PHI-105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	PPE Civ/Ethics
Natural Science Elective		3	----	----	3	PPE Science
Third Term						
ACC-121	Principles of Accounting I	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
ECN-120	Principles of Macroecon.	3	ECON 161	Principles of Macroecon.	3	Business Core
Humanities Elective		3	----	----	3	PPE Creative Expr.
General Education Elective		3	----	----	3	Free Elective
Fourth Term						
ACC-122	Principles of Accounting II	3	ACCT 202	Accounting Principles II	3	Business Core
ECN-130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
Humanities Elective		3	----	----	3	PPE Creative Expr.
Social Sciences Elective		3	----	----	3	PPE Social Science
Business Elective (MGT-101)		3	BA 210	Management Principles	3	Business Core
Total occupational course credits earned:		61	Total course credits accepted:		61	
Total transferable credits#:		61				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from North Iowa Area Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Diversity, Equity & Inclusion	3		
	any Quantitative Reasoning	3		
	any Science	3		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
Prerequisites				
MATH 105 OR MATH 107	College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-121
ACCT 202	Accounting Principles II	3	Business Core	ACC-122
MKT 208	Marketing Principles	3	Business Core	MKT-110
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	3	Business Core	BUS-185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
Additional Electives				
Electives		23	Degree Requirements	---

Total additional credits needed at UIU to complete degree:	59
Total transferable credits from NIACC:	61
Total Earned Credits:	120



~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from North Iowa Area Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from North Iowa Area Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from North Iowa Area Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the April 2025 course-to-course articulation (UIU 2024-25 catalog & NIACC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

<i>Elective Transfer Table</i>						
NIACC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Business Electives						
ACC-161	Payroll Accounting	3	----	----	3	Free Elective
ACC-311	Computer Accounting	3	----	----	3	Free Elective
BCA-152	Comprehensive Spreadsheets	3	----	----	3	Free Elective
BUS-130	Intro to Entrepreneurship	3	BA 370	Entrepr./Small Bus Mgmt	3	Major
BUS-161	Human Relations	3	---	---	3	Free Elective
BUS-162	Workplace Professionalism	3	----	----	3	Free Elective
FIN-100	Introduction to Finance	3	----	----	3	Free Elective
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Business Core
MGT-130	Principles of Supervision	3	BA 362	Supervision	3	Free Elective
MGT-170	Human Resource Management	3	BA 361	HR Management	3	Major
MKT-140	Principles of Selling	3	MKT 337	Personal Selling	3	Free Elective
MKT-150	Principles of Advertising	3	MKT 363	Advertising/Integ. Mktg Comm.	3	Free Elective

Maximize Your Transfer to UIU

Take up to 17 credits to fulfill Business Core and Elective Requirements.

Choose up to 17 additional credits at North Iowa Area Community College to transfer into Upper Iowa University to fulfill Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 17 credits from the following areas:

- Business Core Requirements – up to 6 credits (BA 222 & BA 374)
- Elective Requirements – up to 17 credits