

Program Transfer Guide
North Iowa Area Community College
Associate of Arts (AA) in
BUSINESS TRANSFER MAJOR
→ UIU Bachelor of Science (BS) in
90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis
JANUARY 2026



Years 1 & 2 at North Iowa Area Community College:

NIACC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
First Term						
BUS-102	Introduction to Business	3	----	----	----	
CSC-116	Information Computing	3	IS 102	Intro to Comp App/Tech.	3	Prereq to BA 256
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-156	Introduction to Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
SDV-199	College Essentials	1	FYS 120/122	First Year Seminar	---	
SPC-112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Second Term						
ACC-111 <i>OR</i>	Introduction to Accounting	3	----	----	3	Free Elective
MGT-101 <i>OR</i>	Principles of Management	3	BA 210 <i>OR</i>	Management Principles	3	Business Core
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
ENG-106	Composition II	3	ENG 102	English Composition II	3	ENG 102
MAT-161	Business Statistics	3	BA 256	Quant Analysis for Bus I	3	PPE QR & Bus Core
PHI-105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	PPE Civ/Ethics
Natural Science Elective		3	----	----	3	PPE Science
Third Term						
ACC-121	Principles of Accounting I	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
ECN-120	Principles of Macroecon.	3	ECON 161	Principles of Macroecon.	3	Business Core
Humanities Elective		3	----	<i>See Electives Table</i>	3	*Select PPE Creative Expr. course
General Education Elective		3	----	----	---	
Fourth Term						
ACC-122	Principles of Accounting II	3	ACCT 202	Accounting Principles II	3	Business Core
ECN-130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Business Core
Humanities Elective		3	----	----	3	PPE Creative Expr.
Social Sciences Elective		3	----	----	3	*Select PPE Social Science course
Business Elective		3	----	----	---	
Total occupational course credits earned:		61	Total course credits applied:		51	
Total transferable credits#:		51				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	±	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from North Iowa Area Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Human Values & Cultural Perspectives	3		
	any Quantitative Reasoning	3		
	any Science	3		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
Peacock Professional Experience (Gen Ed) Electives (if needed)				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	2	PPE Elective	MAT-161
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	MAT-156
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	PHI-105
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC-116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-121
ACCT 202	Accounting Principles II	3	Business Core	ACC-122
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	3	Business Core	BUS-185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---

Courses to be taken at Upper Iowa University



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Emphasis – January 2026

Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.	12	Emphasis	---
Total additional credits needed at UIU to complete degree:	39		
Total transferable credits from NIACC:	51		
Total Earned Credits:	90		

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from North Iowa Area Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements. However, all students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from North Iowa Area Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from North Iowa Area Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on how the April 2025 course-to-course articulation (UIU 2024-25 catalog & NIACC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Recommended Electives Transfer Table						
NIACC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Humanities Elective						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART-204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.
LIT-160	Short Story/Novel	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
Social Science Elective						
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSY-223	Child & Adolescent Psychology	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
SOC-110	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC-115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science