

Program Transfer Guide

North Iowa Area Community College
Associate of Applied Science (AAS) in
BUSINESS ADMINISTRATION

→ **UIU Bachelor of Science (BS) in**
BUSINESS ADMINISTRATION – General Business Emphasis

JUNE 2025



EDUCATION BUILT FOR LIFE

Years 1 & 2 at North Iowa Area Community College:

NIACC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
First Term						
ACC-111	Introduction to Accounting	3	----	----	3	Free Elective
BCA-215 OR CSC-116	Computer Bus. Applications OR Information Computing	3 OR 3	IS 102	Intro to Comp App/Tech.	3	Prereq to BA 256
BUS-102	Introduction to Business	3	----	----	3	Free Elective
BUS-121 OR BUS-130	Business Communications OR Intro to Entrepreneurship	3 OR 3	BA 374 OR BA 370	Business Communication OR Entrepr./Small Bus Mgmt	3 OR 3	Business Core OR Major
BUS-161 OR XXX-XXX	Human Relations OR General Education Elective (SPC-112)	3 OR 3	----	----	3	Free Elective OR PPE COMM 105
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Business Core
Second Term						
ACC-121	Principles of Accounting I	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
BCA-152	Comprehensive Spreadsheets	3	----	----	3	Free Elective
BUS-162	Workplace Professionalism	3	----	----	3	Free Elective
MGT-170	HR Management	3	BA 361	HR Management	3	Major
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
Third Term						
BUS-185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
FIN-100	Introduction to Finance	3	----	----	3	Free Elective
Business Elective (ACC-122)		3	ACCT 202	Accounting Principles II	3	Business Core
Natural Science/Mathematics Elective (MAT-156)		3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
Fourth Term						
BUS-269	Insurance & Risk Mgmt	3	----	----	3	Free Elective
ENG-106	Composition II	3	ENG 102	English Composition II	3	ENG 102
Business Elective (BUS-130)		3	BA 370	Entrepr./Small Bus Mgmt	3	Major
Business Elective (BUS-121)		3	BA 374	Business Communication	3	Business Core
Business Elective		3	----	See Electives Table	3	Free Elective
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits#:		60				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	--- OR ---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG-105
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	ENG-106
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC-112
	any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	<i>in major</i>
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	---
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Prerequisites				
MATH 105 OR MATH 107	College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	BCA-215 or CSC 116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	---
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-121
ACCT 202	Accounting Principles II	3	Business Core	ACC-122
MKT 208	Marketing Principles	3	Business Core	MKT-110
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	3	Business Core	BUS-185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	BUS-121
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	MGT-170
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	MGT-130
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
Additional Electives				
Upper-Division Electives		6	Degree Requirements	---
Electives		9	Degree Requirements	---

Total additional credits needed at UIU to complete degree:	60
Total transferable credits from NIACC:	60
Total Earned Credits:	120

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from North Iowa Area Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from North Iowa Area Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the April 2025 course-to-course articulation (UIU 2024-25 catalog & NIACC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

<i>Elective Transfer Table</i>						
NIACC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Business Electives						
ACC-122	Principles of Accounting II	3	ACCT 202	Principles of Accounting II	3	Business Core
ADM-105	Introduction to Keyboarding	1	----	----	1	Free Elective
ADM-108	Keyboarding Skill Development	1	----	----	1	Free Elective
ADM-123	Document Formatting	3	----	----	3	Free Elective
ADM-131	Office Calculators	1	----	----	1	Free Elective
ADM-162	Office Procedures	3	----	----	3	Free Elective
ADM-215	Medical Office Procedures	3	----	----	3	Free Elective
BCA-100	Computer Literacy	1	----	----	1	Free Elective
BCA-129	Basic Word Processing	2	----	----	2	Free Elective
BCA-136	Advanced Word Processing	3	----	----	3	Free Elective
BCA-162	Comprehensive Spreadsheets	3	----	----	3	Free Elective
BUS-121	Business Communications	3	BA 374	Business Communication	3	Business Core
BUS-130	Intro to Entrepreneurship	3	BA 370	Entrepr./Small Bus Mgmt	3	Major
CIS-119	Introduction to Programming	4	IT 140	Introduction to Programming	4	Free Elective
CIS-125	Intro to Programming w/ Language	3	----	----	3	Free Elective
CIS-153	Data Structures	4	----	----	4	Free Elective
CIS-332	Database and SQL	3	IT 332	Databases & Info Management	3	Free Elective
CSC-142	Introduction to Computer Science	4	----	----	4	Free Elective
CSC-153	Data Structures	4	----	----	4	Free Elective
CSC-160	Software Design & Development	4	----	----	4	Free Elective
CSC-175	Comp Organization & Assembly	4	----	----	4	Free Elective
FIN-100	Introduction to Finance	3	----	----	3	Free Elective
HIT-210	Basic Medical Insurance & Coding	2	----	----	2	Free Elective
HIT-242	Coding I (ICD-10)	3	----	----	3	Free Elective
HIT-247	Coding II (CPT)	3	----	----	3	Free Elective
HSC-120	Medical Terminology I	3	----	----	3	Free Elective
HSC-121	Medical Terminology II	3	----	----	3	Free Elective

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HSC-155	Laboratory Tests	2	----	----	2	Free Elective
MGT-130	Principles of Supervision	3	BA 362	Supervision	3	Free Elective
MGT-220	Introduction to Sport Management	3	----	----	3	Free Elective
MGT-221	Current Issues in Sport	3	----	----	3	Free Elective
MKT-140	Principles of Selling	3	MKT 337	Personal Selling	3	Free Elective
MKT-150	Principles of Advertising	3	MKT 363	Advertising/Integ. Mktg Comm.	3	Free Elective
NET-134	IT Essentials	4	----	----	4	Free Elective
NET-292	Information Technology Capstone	5	----	----	5	Free Elective
NET-304	Windows Workstation Op. Systems	4	----	----	4	Free Elective
NET-324	Windows Network Management	4	----	----	4	Free Elective
NET-613	Information Data Assurance	3	----	----	3	Free Elective
Natural Science/Mathematics Electives						
BIO-102	Introductory Biology	3	BIO 100	General Biological Science	3	PPE Science
BIO-103	Introductory Biology Lab	1	---	---	1	Free Elective
BIO-123	Inquiry Into Life Science	4	SCI 150	Science Gen Ed	4	PPE Science
BIO-151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO-152	Health & Nutrition	3	---	---	3	Free Elective
BIO-157	Human Biology	4	SCI 150	Science Gen Ed	4	PPE Science
BIO-186	Microbiology	4	BIO 210	Microbiology	4	PPE Science
BIO-196	Introduction to Bio-Technology	4	---	---	4	Free Elective
BIO-202	Biology I	4	BIO 135	Principles of Biology I	4	PPE Science
BIO-203	Biology II	4	BIO 140	Principles of Biology II	4	PPE Science
BIO-206	Anatomy & Physiology I	4	BIO 270	Human Anatomy & Physio. I	4	PPE Science
BIO-207	Anatomy & Physiology II	4	BIO 275	Human Anatomy & Physio. II	4	PPE Science
ENV-110	Environmental Science	3	ES 161	Intro to Environmental Science	3	PPE Science
CHM-122	Introduction to General Chemistry	4	CHEM 140	Chemistry for Everyday Life	4	PPE Science
CHM-129	Allied Health Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science
CHM-132	Intro to Organic & Biochemistry	4	SCI 150	Science Gen Ed	4	PPE Science
CHM-166	General Chemistry I	5	CHEM 151	General Chemistry I	5	PPE Science
CHM-176	General Chemistry II	5	CHEM 152	General Chemistry II	5	PPE Science
CHM-263	Organic Chemistry I	5	CHEM 251	Organic Chemistry I	5	PPE Science
CHM-273	Organic Chemistry II	5	CHEM 252	Organic Chemistry II	5	PPE Science
PHS-125	Physical Science	4	SCI 150	Science Gen Ed	4	PPE Science
PHS-142	Principles of Astronomy	3	PHY 110	Introduction to Astronomy	3	PPE Science
PHY-106	Survey of Physics	4	PHY 105	Conceptual Physics	4	PPE Science
PHY-162	College Physics I	4	PHY 111 AND PHY 112	Introductory Physics I Introductory Physics Lab I	3 AND 1	PPE Science
PHY-172	College Physics II	4	PHY 113 AND PHY 114	Introductory Physics II Introductory Physics Lab II	3 AND 1	PPE Science
PHY-212	Classical Physics I	5	PHY 111 AND PHY 112	Introductory Physics I Introductory Physics Lab I	3 AND 1	PPE Science
PHY-222	Classical Physics II	5	PHY 113 AND PHY 114	Introductory Physics II Introductory Physics Lab II	3 AND 1	PPE Science
MAT-110	Math for Liberal Arts	3	MATH 101	Math for Liberal Arts	3	PPE Quant Reasoning
MAT-121	College Algebra	4	MATH 107	College Algebra	4	PPE Quant Reasoning
MAT-128	Precalculus	4	MATH 115	Trig/Analytic Geometry	4	PPE Quant Reasoning
MAT-134	Trig & Analytic Geometry	3	MATH 115	Trig/Analytic Geometry	3	PPE Quant Reasoning
MAT-140	Finite Math	3	QR 150	Quant Reasoning Gen Ed	3	PPE Quant Reasoning

MAT-150	Discrete Math	3	---	---	3	Free Elective
MAT-156	Introduction to Statistics	3	MATH 220	Elementary Statistics	3	PPE Quant Reasoning
MAT-161	Business Statistics	3	BA 256	Quant Analysis for Business I	3	PPE Quant Reasoning
MAT-165	Calculus (Business)	3	QR 150	Quant Reasoning Gen Ed	3	PPE Quant Reasoning
MAT-210	Calculus I	4	MATH 120	Calculus I	3	PPE Quant Reasoning
MAT-216	Calculus II	4	MATH 200	Calculus II		PPE Quant Reasoning

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill the Peacock Professional Experience (PPE), Business Core and Elective Requirements.

Choose up to 18 additional credits at North Iowa Area Community College to transfer into Upper Iowa University to fulfill PPE, Business Core, and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Science PPE Requirement – up to 3 credits
- Social Science PPE Requirement-up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Business Core Requirements – up to 9 credits (ECON 160, ECON 161, & BA 222)
- Elective Requirements – up to 9 credits

Additional Elective Transfer Guide

NIACC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Creative Expression PPE Courses						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART-115	Graphic Design	3	GRAF 112	Introduction to Graphic Design	3	PPE Creative Expr.
ART-133	Drawing	3	ART 110	Drawing	3	PPE Creative Expr.
ART-173	Ceramics	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART-174	Ceramics II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART-204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.
ASL-131	American Sign Language I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ASL-161	American Sign Language II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
DRA-119	Intro to Theatre, TV & Film	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG-221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	PPE Creative Expr.
FLS-141	Elementary Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-142	Elementary Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-241	Intermediate Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-242	Intermediate Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
FLS-261	Advanced Spanish I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-262	Advanced Spanish II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM-115	Encounters in Humanities	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-150	World Literature I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-151	World Literature II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-160	Short Story/Novel	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-170	Poetry & Drama	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS-100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.

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PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
Social Science PPE Courses						
CRJ-100	Intro to Criminal Justice	3	CJ 224	Intro to Criminal Justice	3	PPE Social Science
ECE-170	Child Growth & Development	3	EDU 142	Human Growth/Dev/Guid.	3	PPE Social Science
HIS-110	Western Civ I: Ancient-Early Mod.	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-111	Western Civ II: Early Modern	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIS-151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIS-152	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSY-223	Child & Adolescent Psychology	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PSY-261	Human Sexuality	3	PSY 270	Human Sexuality	3	PPE Social Science
SOC-110	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC-115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
Diversity, Equity & Inclusion PPE Courses						
ANT-105	Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE DEI
HIS-260	Latin Am History & Culture	3	DEI 150	Diversity/Equity/Inc Gen Ed	3	PPE DEI