

Maricopa logo?

**Program Transfer Guide**  
**MCCCD AAS in Business - Management**  
**→ UIU Bachelor of Science (B.S.) in**  
**Management**  
**MAY 2015**



Maricopa Course			Transfers as UIU Course			
Crs #	Course Name	# Cr	Crs #	Course Name	# Cr	Requirement Fulfilled
<b>Core Business courses</b>						
ACC111	Accounting Principles I	3	BA 201	Accounting Principles I	3	Business Core
CIS105	Survey of Computer Information Systems	3	CS 102	Intro Computer Applications/Tech	3	GEN ED Computer Skills
GBS151	Intro to Business	3	---	---	3	general elective
GBS205	Legal/Ethical/Regulatory Issues in Bsns	3	BA 225	Business Ethics	3	Business Core
GBS233	Business Communication	3	BA 374 *	Business Communication	3	general elective
MGT175	Business Organization & Management	3	BA 210	Management Principles	3	Business Core
MKT271	Principles of Marketing	3	BA 208	Marketing Principles	3	Business Core
<b>Management Specialization courses</b>						
MGT225	Management and Leadership I	3	---	---	3	general elective
MGT251	Human Relations in Business	3	---	---	3	GEN ED Social Sciences**
MGT109	Development of Professional Skills and Standards	3	---	---	3	general elective
MGT126	Customer Service Skills and Strategies	3	---	---	3	general elective
MGT179	Utilizing the Human Resources Department	3	---	---	3	general elective
MGT253	Owning and Operating a Small Business	3	BA 370 *	Entrepreneur. & Sm Bsns Mgmt	3	Major
<b>General Education courses</b>						
ENG101 or ENG107	First Year Composition First Year Composition for ESL	3	ENG 101	Basic Composition	3	GEN ED Written Communic.
ENG102 or ENG108	First Year Composition First Year Composition for ESL	3	ENG 102	English Composition II	3	GEN ED Written Communic.
One of: ECN211 ECN212 SBU200	Macroeconomic Principles Microeconomic Principles Society and Business	3	BA 161 BA 160 ---	Macroeconomic Principles Microeconomic Principles ---	3	Business Core Business Core general elective
CRE101	Critical and Evaluative Reading	0-3	---	---	0-3	general elective
<i>An approved COM course</i>		3	**		3	GEN ED Oral Communic.**
<i>A MATH course number 120 or higher</i>		3-5	**		3-5	GEN ED Mathematics**
<i>Any approved HUMANITIES course</i>		3	**		3	GEN ED Arts/Humanities**
<i>Any approved NATURAL SCIENCE course</i>		4	**		4	GEN ED Natural Sciences**

\* Lower division transfer work does not contribute to the upper division credit requirement at UIU.

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\*\* See full course-to-course transfer guide to determine MCCCD courses that transfer to meet the specified the UIU requirements.

UIU course		# Cr	Requirement Fulfilled	Transfer
	<i>any Gen Ed in Arts/Humanities</i>	<b>0-3</b>	Gen Ed Arts/Humanities	**
	<i>any Gen Ed in Arts/Humanities</i>	<b>3</b>	Gen Ed Arts/Humanities	---
ENG 101	Basic Composition	0	Gen Ed Written Communication	ENG101/107
ENG 102	English Composition II	0	Gen Ed Written Communication	ENG102/108
COMM 105	Public Speaking	0-3	Gen Ed Communication/Oral	COM225**
MIS 101	Introduction to Computer Applications	0	Gen Ed Computer Skills	CIS105
MATH 105	College Algebra w/ Applications	0-3	Gen Ed Mathematics	MAT150/151/152/187**
	<i>any Gen Ed in Natural Science</i>	<b>0-4</b>	Gen Ed Natural Science	**
	<i>any Gen Ed in Natural Science</i>	<b>3</b>	Gen Ed Natural Science	---
	<i>any Gen Ed in Social Science</i>	<b>3</b>	Gen Ed Social Science	---
	<i>any Gen Ed in Social Science</i>	<b>3</b>	Gen Ed Social Science	---
	<i>any Gen Ed in Cultures</i>	<b>3</b>	Gen Ed Cultures	---
ID 301	Critical Thinking	<b>3</b>	Gen Ed Critical Thinking	---
BA 160	Microeconomic Principles	<b>0-3</b>	Business Core	(ECN212)
BA 161	Macroeconomic Principles	<b>0-3</b>	Business Core	(ECN211)
BA 201	Accounting Principles I	0	Business Core	ACC111
BA 202	Accounting Principles II	<b>0</b>	Business Core	---
BA 208	Marketing Principles	<b>0</b>	Business Core	MKT271
BA 210	Management Principles	<b>0</b>	Business Core	MKT175
BA 222	Management Information Systems	<b>3</b>	Business Core	---
BA 302	Business Law I	<b>3</b>	Business Core	---
BA 341	Corporate Financial Management	<b>3</b>	Business Core	---
BA 356	Quantitative Decisions in Business	<b>3</b>	Business Core	---
BA 225	Business Ethics	0	Business Core	GBS205
PHIL 202	Contemporary Ethics			---
MATH 220	Elementary Statistics	<b>0-3</b>	Business Core	GBS221/MAT206**
BA 317	International Management	<b>3</b>	Major	---
BA 361	Human Resources Management	<b>3</b>	Major	---
BA 423	Production and Operations Management	<b>3</b>	Major	---
BA 454	Management Cases	<b>3</b>	Major	---
ID 498	Senior Project	<b>3</b>	Major	---
<i>1 of the following:</i>		0	Major	MGT253
BA 362	<i>Supervision</i>			
BA 365	<i>Leadership Theory</i>			
BA 367	<i>Cross-Cultural Leadership</i>			
<b>BA 370</b>	<b><i>Entrepreneurship &amp; Small Bsns Mgmt</i></b>			
BA 411	<i>Labor Relations and Negotiation</i>			
BA 415	<i>Cross-Cultural Negotiations</i>			
BA 421	<i>Managerial Cost Accounting</i>			
BA 445	<i>Contemporary Topics in Management</i>			
BA/PSY	<i>Organizational Behavior</i>			
PSY 338	<i>Motivation</i>			
PSY 440	<i>Industrial Psychology</i>			

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In addition to the above, student needs **9** additional upper division credits to complete a baccalaureate degree at UIU. This may be accomplished in the coursework for the grey-shaded areas or with additional electives.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.