

**Upper Iowa University-Academic Extension and Lakeshore Technical College (WI)  
Course-to-Course Articulation**

**October 2009**

Lakeshore Technical College's 2009-2010 Online Catalog  
[http://www.gotoltc.com/pdf/college\\_catalog/2009Catalog.pdf](http://www.gotoltc.com/pdf/college_catalog/2009Catalog.pdf)  
UIU's 2009-2010 Academic Extension Catalog

Upper Iowa University		Lakeshore Technical College	
Course #	Course	Course #	Course
<b>ANTHROPOLOGY</b>			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 206	Intro to the Hmong Culture & Language		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science		
<b>ART</b>			
ART 100	Introduction to Art		
ART 110	Drawing		
ART 111	Design	10-201-101	Design Fundamentals
ART 211	Art History I		
ART 212	Art History II		
ART 215	Photography (also COMM 215)		
ART 235	Graphic Design I (also COMM 235)		
ART 330	Watercolor		
ART 35002	Advanced Studio – Drawing		
ART 355	Typography (also COMM 355)	10-201-102	Typography
ART 372	Survey of American Art		
ART xxx	General Education Humanities		
<b>BIOLOGY</b>			
BIO 100	General Biological Science	10-806-190	Biology
BIO 106	Biology of HIV/AIDS		
BIO 161	Introduction to Environmental Science (also ES 161)		
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science (also PHY 215)		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	10-806-103 10-806-177 10-806-179 10-806-197	Body Structure and Function General Anatomy and Physiology Advanced Anatomy and Physiology Microbiology
<b>BUSINESS</b>			
BA 160	Microeconomic Principles	10-809-195	Economics
BA 161	Macroeconomic Principles		
BA 201	Accounting Principles I	10-101-111	Accounting I
BA 202	Accounting Principles II	10-101-113	Accounting II
BA 208	Marketing Principles	10-104-102	Marketing, Principles of
BA 210	Management Principles		
BA 222	Management Information Systems		
BA 225	Business Ethics		
BA 227	Services Marketing		
BA 281	American Economic History (also HIST 281)		
BA 302	Business Law I	10-102-160	Business Law I
BA 303	Business Law II		

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BA 310	Money and Banking	10-102-140	Money and Banking
BA 315	Sales Management		
BA 317	International Management		
BA 321	Intermediate Financial Accounting I	10-101-115	Accounting III
BA 322	Intermediate Financial Accounting II	10-101-117	Accounting IV
BA 323	Federal Taxation I	10-101-123	Accounting Income Tax I
BA 324	Federal Taxation II	10-101-128	Accounting Income Tax II
BA 337	Personal Selling	10-104-104	Selling Principles
BA 341	Corporate Financial Management		
BA 343	Investments		
BA 352	Risk Management		
BA 355	Retailing		
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	10-196-126	Human Resource Management
BA 362	Supervision	10-196-191	Supervision
BA 363	Advertising and Integrated Market Comm		
BA 365	Leadership Theory		
BA 367	Cross-Cultural Leadership		
BA 370	Entrepreneurship and Small Bus Mgmt		
BA 371	Training and Development	10-196-103	Training for Organizations
BA 374	Business Communications		
BA 380	Marketing Management		
BA 383	Compensation and Benefits Management		
BA 390	Complex Organizations (also SOC 390)		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 415	Cross-Cultural Negotiating		
BA 421	Managerial Cost Accounting	10-101-125	Accounting Cost I
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management		
BA 424	Global Marketing		
BA 425	Auditing		
BA 431	Advanced Financial Accounting	N/A	<i>Must be taken at a four-year institution</i>
BA 432	Accounting for Not-For-Profit Orgs.	N/A	<i>Must be taken at a four-year institution</i>
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 460	Strategic Mgmt in the Global Corporation		
BA 463	International Finance		
BA 474	Organizational Behavior (also PSY 474)		
BA 488	Economics of International Business		
<b>CHEMISTRY</b>			
CHEM 115	Environmental Chemistry (also ES 115)		
CHEM 140	Chemistry for Everyday Life		
CHEM xxx	General Education Natural Science	10-806-134 10-806-186 10-806-197	General Chemistry Introduction to Biochemistry Microbiology

<b>COMMUNICATION</b>			
COMM 100	Interpersonal Communications	10-801-196	Oral/Interpersonal Communication
COMM 105	Public Speaking	10-801-198	Speech
COMM 115	Effective Listening		
COMM 132	Introduction to News Reporting		
COMM 215	Photography (also ART 215)		
COMM 220	Principles of Interviewing		
COMM 221	Intercultural Communication		
COMM 235	Graphic Design I (also ART 235)		
COMM 290	The Movies (also ENG 290)		
COMM 305	Organizational Communications		
COMM 310	Feature Writing		
COMM 320	News Editing		
COMM 332	Writing for Media		
COMM 355	Typography (also ART 355)		
COMM 415	Communications and Media Ethics		
COMM xxx	General Education Speech		
<b>CRIMINAL JUSTICE</b>			
CJ 224	Intro to Criminal Justice (also SOC 224)	10-504-110	Introduction to Criminal Justice
CJ 237	Criminal Law (also SOC 237)	10-504-120	Criminal Law
CJ 315	Juvenile Justice (also SOC 315)		
CJ 321	Juvenile Delinquency (also SOC 321)	10-504-135	Juvenile Law
CJ 333	Criminology (also SOC 333)		
CJ 337	Victimology (also SOC 337)		
CJ 362	Criminal Investigations (also SOC 362)	10-504-140	Criminal Investigation Theory
CJ 365	Sociology of Policing (also SOC 365)		
CJ 367	Ethics in Criminal Justice (also SOC 367)		
CJ 380	Corrections and Punishment (also SOC 380)		
CJ 398	Justice Administration (also SOC 398)		
<b>EARTH SCIENCE</b>			
ES 100	Introduction to Geology		
ES 114	Conservation of Natural Resources		
ES 115	Environmental Chemistry (also CHEM 115)		
ES 117	Natural Disasters		
ES 161	Introduction to Environmental Science (also BIO 161)		
ES 121	Dinosaurs		
ES 251	Extinctions		
ES 330	Global Warming and Climate Change		
ES xxx	General Education Natural Science		
<b>ENGLISH</b>			
ENG 101	Basic Composition	10-801-195	Written Communication
ENG 102	English Composition II		
ENG 125	Introduction to Literature		
ENG 202	Writing for Business		
ENG 209	American Literature I		
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 290	The Movies (also COMM 290)		
ENG 330	Shakespeare		
ENG 352	Best Sellers		

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ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities		
<b>GEOGRAPHY</b>			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
<b>HEALTH SERVICES ADMINISTRATION</b>			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Services Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
<b>HISTORY</b>			
HIST 100	World Civilization I		
HIST 101	World Civilization II		
HIST 110	American Civilization I		
HIST 111	American Civilization II		
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 281	American Economic History (also BA 281)		
HIST 342	The Develop of American Foreign Policy (also PS 342)		
HIST 343	US Women's History		
HIST 374	Recent America: the US since 1919		
HIST xxx	General Education Social Science		
<b>INTERDISCIPLINARY</b>			
ID 102 (1 cr)	Using the Internet for Research	N/A	<i>Not available as transfer</i>
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
<b>MANAGEMENT INFORMATION SYSTEMS (COMPUTER SCIENCE)</b>			
MIS 101	Introduction to Computer Applications	10-103-159 <b>and</b> (10-103-172 or 10-103-173) 10-103-172 <b>and</b> 10-103-174 <b>and</b> 10-103-170 <b>and</b> (10-103-176 or 10-106-164)	Computer Literacy – Microsoft Office  Word 2007 – Level 1 Word 2007 – Level 2 <hr/> Word 2007 – Level 1  Excel 2007 – Level 1  Access 2007 – Level 1  Powerpoint 2007 – Level 1 Information Technology Essentials
MIS 201	Principles of Computer Programming		
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		

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MIS xxx	A Computer Programming Course		
MIS 267	Computer Applications	10-106-167 (10-103-173 or 10-106-166) <b>and</b> (10-103-175 or 10-106-168 or 10-101-180) <b>and</b> 10-103-171 <b>and</b> 10-103-177	Microcomputer Business Applications III Word 2007 – Level 2 Microcomputer Business Applications I  Excel 2007 – Level 2 Microcomputer Business Applications 2 Spreadsheet Data Management  Access 2007 Level 2  Powerpoint 2007 – Level 2
MIS 354	C++ Programming		
MIS 360	Project Management		
MIS 377	Systems Analysis and Design		
MIS 384	Advanced Computer Programming		
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course		
<b>MATHEMATICS</b>			
MATH 105	College Algebra with Applications		
MATH 109	Quantitative Methods		
MATH 220	Elementary Statistics		
<b>MUSIC</b>			
MUS 100	Introduction to Music		
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities		
<b>PHILOSOPHY</b>			
PHIL 150	Introduction to Philosophy		
PHIL 202	Contemporary Ethics	10-809-166	Introduction to Ethics: Theory and Applications
PHIL xxx	General Education Humanities		
<b>PHYSICAL SCIENCE</b>			
PHY 100	General Physical Science		
PHY 110	Introduction to Astronomy		
PHY 215	Local Field Science (also BIO 215)		
PHY xxx	General Education Natural Science	10-806-154	General Physics I
<b>POLITICAL SCIENCE</b>			
PS 100	US Government	10-809-122	Introduction to American Government
PS 211	International Relations		
PS 230	State and Local Government		
PS 342	The Development of Foreign Policy (also HIST 342)		
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science		

PUBLIC ADMINISTRATION			
PA 305	Grant Writing		
PA 306	Principles of Emergency Management	10-540-100	Fundamentals of Emergency Management
PA 320	Political and Policy Basis of EmerG Mgmt	10-540-104	Public Policy in Emergency Management
PA 332	Emergency Preparedness and Planning	10-540-134 <b>and</b> 10-540-148	Emergency Preparedness  Contingency Planning- Business and Industry
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt	10-540-130 <b>and</b> 10-540-140	Integrated Emerg Mgmt Planning Systems 1  Integrated Emerg Mgmt Planning Systems 2
PA 414	Principle and Practice of Hazards Mitigation	10-540-102 <b>and</b> 10-540-108	Intro to Hazards  Hazard Mitigation
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
PSYCHOLOGY			
PSY 142	Human Growth, Development and Guidance (also EDU 142)	10-809-188	Developmental Psychology
PSY 190	General Psychology	10-809-198	Introduction to Psychology
PSY 201	Adjustment		
PSY 212	Developmental Psych: Birth to Adolescence		
PSY 221	Introduction to Human Services		
PSY 222	Developmental Psych: Young to Late Adult		
PSY 232	Group Dynamics (also SOC 232)		
PSY 240	Conflict Resolution		
PSY 260	Gender Roles (also SOC 260)		
PSY 270	Human Sexuality		
PSY 302	Substance Abuse (also SOC 302)		
PSY 310	Social Psychology (also SOC 310)		
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology	10-809-159	Abnormal Psychology
PSY 373	Research Methods (also SOC 373)		
PSY 375	Methods in Human Services I (also SOC 375)		
PSY 377	Methods in Human Services II (also SOC 377)		
PSY 383	Human Behavior in the Social Environment (also SOC 383)		
PSY 395	Practicum		
PSY 397	Social Gerontology (also SOC 397)		
PSY 403	Internship		
PSY 409	Psychology of Disaster (also SOC 409)		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY 474	Organizational Behavior (also BA 474)		
PSY xxx	General Education Social Science	10-307-179	ECE: Child Development

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		10-809-199	Psychology of Human Relations
<b>RELIGION</b>			
REL 120	Introduction to World Religions		
REL 205	Religions of Asia		
REL xxx	General Education Humanities		
<b>SOCIOLOGY</b>			
SOC 110	Principles of Sociology	10-809-196	Introduction to Sociology
SOC 220	Social Problems		
SOC 224	Introduction to Criminal Justice (also CJ 224)		
SOC 232	Group Dynamics (also PSY 232)		
SOC 237	Criminal Law (also CJ 237)		
SOC 240	Diverse Cultures in America	10-809-172	Race, Ethnic, and Diversity Studies
SOC 260	Gender Roles (also PSY 260)		
SOC 302	Substance Abuse (also PSY 302)		
SOC 310	Social Psychology (also PSY 310)		
SOC 315	Juvenile Justice (also CJ 315)		
SOC 321	Juvenile Delinquency (also CJ 321)		
SOC 323	Sociology of Charisma and Terrorism		
SOC 333	Criminology (also CJ 333)		
SOC 337	Victimology (also CJ 337)		
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family		
SOC 362	Criminal Investigations (also CJ 362)		
SOC 363	Social Stratification		
SOC 365	Sociology of Policing (also CJ 365)		
SOC 367	Ethics in Criminal Justice (also CJ 367)		
SOC 373	Research Methods (also PSY 373)		
SOC 375	Methods in Human Services I (also PSY 375)		
SOC 377	Methods in Human Services II (also PSY 377)		
SOC 380	Corrections and Punishment (also CJ 380)		
SOC 383	Human Behavior in the Social Environment (also PSY 383)		
SOC 384	Social Welfare Programs and Policies		
SOC 390	Complex Organizations (also BA 390)		
SOC 397	Social Gerontology (also PSY 397)		
SOC 398	Justice Administration (also CJ 398)		
SOC 409	Psychology of Disaster (also PSY 409)		
SOC xxx	General Education Social Sciences	10-540-150 10-809-197	Disaster Sociology Contemporary American Society
<b>SPANISH</b>			
SPN 101	Beginning Spanish I		
SPN 102	Beginning Spanish II		
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities		
<b>THEATRE</b>			
THE 110	Introduction to Theatre		
THE xxx	Humanities Elective		

Notes:

Other transfer courses may be reviewed on a course-by-course basis.

Every effort has been made to ensure the accuracy and completeness of the above course to course articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions. An additional 12 semester credits at the upper level may be transferred.

These semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.