

## Program Transfer Guide

Kirkwood Community College Associate in Applied Science (AAS) in  
Accounting  
→ UIU Bachelor of Science (BS) in  
**FINANCIAL MANAGEMENT**  
MARCH 2023



### Years 1 & 2 at Kirkwood Community College:

KCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
ACC-152	Financial Accounting	4	ACCT 201	Accounting Principles	4	Major
BUS-101	Orientation to Bus Profess.	1	----	----	1	Free Elective
BUS-102 OR <b>MGT-101</b>	Introduction to Business OR <b>Principles of Management</b>	3	---- OR <b>BA 210</b>	---- OR <b>Management Principles</b>	3	Free Elective OR <b>Major</b>
CSC-116	Information Computing	3	IS 102	Intro to Computer w/ App	3	Gen Ed Comp. Skills
ENG-105	Composition I	3	ENG 101	English Composition I	3	Gen Ed Comm/Wrtn
<b>Term 2</b>						
ACC-156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Major
ACC-313	Accounting Applications	4	----	----	4	Free Elective
ENG-108 OR <b>ENG-106</b>	Composition II: Tech. Writing OR <b>Composition II</b>	3	---- OR <b>ENG 102</b>	---- OR <b>English Composition II</b>	3	Free Elective OR <b>Gen Ed Comm/Wrtn</b>
<b>SPC-112</b> OR MKT-140 OR <b>SPC-101</b>	<b>Public Speaking</b> OR Principles of Selling OR <b>Fundamen. of Oral Comm.</b>	3	<b>COMM 105</b> OR MKT 337 OR <b>COMM 105</b>	<b>Public Speaking</b> OR Personal Selling OR <b>Public Speaking</b>	3	<b>Gen Ed Comm/Oral</b> OR Free Elective OR <b>Gen Ed Comm/Oral</b>
<b>Term 3</b>						
<b>ECN-130</b> OR ECN-120	<b>Principles of Microecon.</b> OR Principles of Macroecon.	3	<b>ECON 160</b> OR ECON 161	<b>Principles of Microecon</b> OR Principles of Macroecon	3	<b>Gen Ed/Soc Sci and Major</b>
<b>MAT-157</b> OR Math	<b>Statistics</b> OR ----	4	<b>Math 220</b> OR ----	<b>Elementary Statistics</b> OR ----	4	<b>Gen Ed Math &amp; Major</b> OR Free Elective
<b>Term 4</b>						
ACC-222	Cost Accounting	4	----	-----	4	Free Elective
ACC-231	Intermediate Accounting I	4	ACCT 321	Intermediate Fin. Acct I	4	Free Elective
ACC-265	Income Tax Accounting	4	ACCT 323	Federal Taxation	4	Free Elective
PHI-105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	Gen Ed Arts/Humn
<b>Term 5</b>						
ACC-232	Intermediate Accounting	4	ACCT 322	Intermediate Fin Acct II	4	Free Elective
ACC-362	Accounting Spreadsheets	4	-----	-----	4	Free Elective
ACC-491	Accounting Capstone	3	-----	-----	3	Free Elective
	Business Elective	3		<i>See Transfer Table A</i>	3	Major
ACC-949 BUS-192 WBL-305	Special Topics OR Professionalism: Bus. Comp. OR Intern: Bus, Fin, Mark & Mgmt	1	----	----	1	Free elective
Total occupational course credits earned:		65	Total course credits accepted:		65	
Total transferable credits#:		65				

*UIU recommendations are **bolded**.*

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>General Education Courses</b>				
PHI 202	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	PHI-105
	any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	ENG-105
ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	ENG-106
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	Gen Ed Comm./Oral	SPC-112 OR SPC-101
IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	CSC-116
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
	any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
ECON 160	any Gen Ed in Social Science	3	Gen Ed Social Science	ECN-130
	any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 161
	any Gen Ed in Cultures	3	Gen Ed Cultures	---
<b>General Education Mathematics</b>				
MATH 105	College Mathematics w/ Applications	3	Gen Ed Math	MAT-157
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core	ECN-130
ECON 161	Principles of Macroeconomics	3*	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core	ACC-152
ACCT 202	Accounting Principles II	3	Business Core	ACC-156
MKT 208	Marketing Principles	3*	Business Core	---
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law and Ethics	3*	Business Core	---
FIN 341	Corporate Financial Management	3*	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core	MAT-157
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
FIN/ECON 310	Money and Capital Markets	3	Major	---
FIN 343	Investments	3	Major	---
BA 352	Risk Management	3	Major	---
ACCT 422	Cost Accounting	3	Major	---
FIN 442	Intermediate Financial Management	3	Major	---
FIN 446	Bank Management	3	Major	---
FIN 448	Options, Futures and Derivatives	3	Major	---
ECON 488	International Trade	3	Major	---
<i>One of the following:</i>		3	Major	---
FIN 444	New Venture Finance			
BA 403	Internship			
BA 499	Special Project			
*One of these will be completed by Transfer Table A		(-3)		
Total additional credits needed at UIU to complete degree:		<b>60</b>		
Total transferable credits from KCC:		<b>65</b>		
<b>Total Earned Credits:</b>		<b>125</b>		

Courses to be taken at Upper Iowa University



~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Kirkwood Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Kirkwood Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the March 2023 course-to-course articulation (UIU 2022-23 catalog & KCC 2022-23 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

**Transfer Table A**

KCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Business electives</b>						
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Microeconomics	3	Gen Ed Soc. Sci/Major
HCM-615 OR MKT-110 OR MKT-195	Hospitality Marketing OR Principles of Marketing OR Marketing Management	3	MKT 208	Marketing Principles	3	Major
BUS-185	Business Law I	3	BA 302	Business Law and Ethics	3	Major
FIN-130	Principles of Finance	3	FIN 341	Corporate Financial Mgmt	3	Major

## Maximize Your Transfer to UIU

*Take up to 12 credits to fulfill general education and business core requirements.*

Choose up to 12 additional credits at Kirkwood Community College to transfer into Upper Iowa University to fulfill general education and business core requirements. View the Additional Elective Transfer Guide list below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 12 credits from the following areas:**

- Arts/Humanities General Education Requirement – up to 3 credits
- Natural Science General Education Requirement – up to 6 credits
- Cultures General Education Requirement – up to 3 credits
- Business Core Requirement – up to 9 credits

**LEGEND:**

- **Bolded** text indicates UIU recommendations
- • Course has a prerequisite

<b>Additional Elective Transfer Guide</b>						
<b>KCC ELECTIVES</b>			<b>Transfers as UIU Course</b>			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Arts/Humanities General Education Requirement</b>						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	Gen Ed Art/Humn
ART-301	Design Fundamentals	3	ART 109	Two Dimensional Drawing	3	Gen Ed Art/Humn
ART-133	Drawing	3	ART 110	Drawing	3	Gen Ed Art/Humn
ART-134	Drawing II	3	Art 210	Intermediate Drawing	3	Gen Ed Art/Humn
ART-143	Painting	3	ART 202	Painting	3	Gen Ed Art/Humn
ART-144	Painting II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-158	Printmaking	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-164	Sculpture II	3	ART 225	Sculpture	3	Gen Ed Art/Humn
ART-173	Ceramics	3	ART 222	Ceramics/Hand Building	3	Gen Ed Art/Humn
ART-174	Ceramics II	3	ART 223	Ceramics/Wheel throwing	3	Gen Ed Art/Humn
ART-186	Digital Photography	3	GRAF 218	Digital Photography and Editing	3	Gen Ed Art/Humn
ART-203	Art History I	3	ART 211	Art History I	3	Gen Ed Art/Humn
ART-204	Art History II	3	ART 212	Art History II	3	Gen Ed Art/Humn
ART-184	Photography	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-223	Advanced Photography	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-420	Introduction to Glass	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-430	Glass Fusing, Slumping and Cast. I	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-431	Glass Fusing, Slumping and Cast. II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-440	Hot Glass I – Blowing and Sculpting	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ART-441	Hot Glass II-Blowing and Sculpting Casting	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ASL-141	American Sign Language	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-171	American Sign Language II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-245	American Sign Language III	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
ASL-281	American Sign Language IV	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
DRA-101	Introduction to Theatre	3	THE 110	Introduction to Theatre	3	Gen Ed Art/Humn
DRA-116	Film Analysis	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-117	Film Topics	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-125	Intro to Play Analysis	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
DRA-200	Intro to Design for the Theatre	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn

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ENG-221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-225	Creative Writing: Poetry	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-233	Creative Writing: Short Fiction	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-235	Play writing/Screen Writing	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
ENG-238	Creative Writing: Nonfiction	3	ENG 170	Intro to Creative Writing	3	Gen Ed Art/Humn
ENG-245	Advanced Creative Writing: Short Fiction	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
FLC-141	Elementary Chinese I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLC-142	Elementary Chinese II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-141	Elementary French I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-142	Elementary French II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-241	Intermediate French I	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLF-242	Intermediate French II	4	HUMN100	Humanities Gen Ed Lower	4	Gen Ed Art/Humn
FLS-118	Spanish for Professionals	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
FLS-141	Elementary Spanish I	4	SPN 101	Beginning Spanish I	4	Gen Ed Art/Humn
FLS-142	Elementary Spanish II	4	SPN 102	Beginning Spanish II	4	Gen Ed Art/Humn
FLS-241	Intermediate Spanish I	4	SPN 201	Intermediate Spanish I	4	Gen Ed Art/Humn
FLS-242	Intermediate Spanish II	4	SPN 202	Intermediate Spanish II	4	Gen Ed Art/Humn
HUM 105	Working in America	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM 116	Encounters in Humanities	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-123	U.S. Film History	3	ENG 290	The Movies	3	Gen Ed Art/Humn
HUM 124	World Film History	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-142	Popular Culture	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
HUM-200	International Study in Humanities	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-100	Music Appreciation	3	MUS 100	Introduction to Music	3	Gen Ed Art/Humn
MUS-102	Music Fundamentals	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-120	Music Theory I	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-121	Music Theory II	3	HUMN100	Humanities Gen Ed Lower	3	Gen Ed Art/Humn
MUS-208	American Popular Music & Jazz	3	MUS 200	American Jazz Styles	3	Gen Ed Art/Humn
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	Gen Ed Art/Humn
PHI-105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	Gen Ed Art/Humn
REL-101	Survey of World Religions	3	REL 120	Introduction to World Religions	3	Gen Ed Art/Humn
REL-130	Intro to Religions of the East	3	REL 205	Religions of Asia	3	Gen Ed Art/Humn
<b>Natural Science General Education Requirement</b>						
BIO-104	Intro to Biology with Lab	3	BIO 100	General Biological Science	3	Gen Ed Nat. Sci.
BIO-112	General Biology I	4	BIO 135	Principles of Biology I	4	Gen Ed Nat. Sci.
BIO-113	General Biology II	4	BIO 140	Principles of Biology II	4	Gen Ed Nat. Sci.
BIO-151	Nutrition	3	BIO 165	Human Biology and Nutrition	3	Gen Ed Nat. Sci.
BIO-186	Microbiology	4	BIO 210	Microbiology	4	Gen Ed Nat. Sci.
BIO-168	Human Anatomy & Physiology	4	BIO 270	Human Anatomy & Physiology	4	Gen Ed Nat. Sci.
SCI-120	Forensic Science	3	CHEM 102	Intro to Forensic Science	3	Gen Ed Nat. Sci.
CHM-165	General Chemistry I	4	CHEM 151	General Chemistry I	4	Gen Ed Nat. Sci.
CHM-175	General Chemistry II	4	CHEM 152	General Chemistry II	4	Gen Ed Nat. Sci.
PHS-170	Physical Geology	3	ES 100	Introduction to Geology	3	Gen Ed Nat. Sci.
ENV-115	Environmental Science	3	ES 161	Intro to Environmental Science	3	Gen Ed Nat. Sci.
AGH-238	Soil and Water Conservation	3	ES 220	Soil and Water Conservation	3	Gen Ed Nat. Sci.
PHS-151	Introduction to Astronomy	3	PHY 110	Introduction to Astronomy	3	Gen Ed Nat. Sci.
PHY-162 OR PHY-192	College Physics OR Physics II	4 OR 3	PHY 111	Introductory Physics I	3	Gen Ed Nat. Sci.
PHY-172	College Physics II	4	PHY 113	Introductory Physics II	4	Gen Ed Nat. Sci.
PHY-222	Classical Physics II	5	PHY 113	Introductory Physics II	5	Gen Ed Nat. Sci.
AGV-126	Animal Anatomy & Physiology I	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.

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AGN-127	Animal Anatomy & Physiology II	4	NSBI 100	Natural Science Bio Gen Ed Lower	4	Gen Ed Nat. Sci.
BIO-154	Human Biology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
BIO-161	Basic Anatomy & Physiology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
BIO-195	Human Evolution	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
CHM-132	Intro to Chemistry	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
CHM-132	Intro to Organic & Biochemistry	4	NSBI 100	Natural Science Bio Gen Ed Lower	4	Gen Ed Nat. Sci.
EXS-120	Human Anatomy & Phys for Ex. Sci	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGA-114	Principles of Agronomy	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGA-154	Fundamentals of Soil Science	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
AGN-270	Watershed Assessment & Management	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHS-175	Environmental Geology	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHS-180	Evolution of the Earth	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
PHY-120	Introductory Physics	3	NSBI 100	Natural Science Bio Gen Ed Lower	3	Gen Ed Nat. Sci.
<b>Cultures General Education Requirement</b>						
ANT-105	Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthro.	3	Gen Ed Cultures
CLS-192	Communication and Culture	3	COMM 107	Human Communication	3	Gen Ed Cultures
SOC-200	Minority Group Relations	3	SOC 240	Diversity in the US	3	Gen Ed Cultures
CLS-151	Understanding Cultures: Latin America	3	SPN 125	Intro to Hispanic Culture and Society	3	Gen Ed Cultures
CLS-159	Understanding Cultures: Indigenous Central America	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
CLS-165	Understanding Cultures: Modern Japan	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
HUM-190	Culture and Technology	3	CLTR 100	Cultures Gen Ed – Lower	3	Gen Ed Cultures
<b>Business Core Requirement – one of these will be taken as part of the KCC major as business elective</b>						
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Microeconomics	3	Gen Ed Soc. Sci/Major
HCM-615 OR MKT-110 OR MKT-195	Hospitality Marketing OR Principles of Marketing OR Marketing Management	3	MKT 208	Marketing Principles	3	Major
BUS-185	Business Law I	3	BA 302	Business Law and Ethics	3	Major
FIN-130	Principles of Finance	3	FIN 341	Corporate Financial Mgmt	3	Major