Program Transfer Guide
Kirkwood Community College Associate of Applied Science (AAS) in
HOSPITALITY MANAGEMENT
→ UIU Bachelor of Science (BS) in
MANAGEMENT
MARCH 2025

UPPER IOWA UNIVERSITY
EDUCATION BUILT FOR LIFE

Years 1 & 2 at Kirkwood Community College:

KCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Term 1						
HCM-100	Sanitation & Safety	2	----	----	2	Free Elective
HCM-260	Hospitality Math	3	----	----	3	Free Elective
HCM-321	Intro to Hospitality Industry	1	----	----	1	Free Elective
HCM-600	Intro to Lodging Operations	2	----	----	2	Free Elective
HCM-601	Housekeeping & Env Services	3	----	----	3	Free Elective
COM-723 OR **ENG-105**	Workplace Communications OR **Composition I**	3 OR **3**	COMM 307 OR **ENG 101**	Business/Prof Comm. OR **English Composition I**	3 OR **3**	Free Elective OR **PPE ENG 101**
CSC-116 OR BCA-213	Information Computing OR Inter Comp Bus Apps	3 OR 3	IS 102	Intro to Comp App/Tech	3	Prereq for BA 256
Term 2						
HCM-330	Hospitality Personnel Mgmt	3	BA 361	HR Management	3	Major
HCM-618	Food & Beverage Operations	3	----	----	3	Free Elective
HCM-597	Front Office & Rev Mgmt	4	----	----	4	Free Elective
HCM-354	Service Techniques	2	----	----	2	Free Elective
HCM-279 OR **ACC-152**	Hospitality Accounting OR **Financial Accounting**	3 OR **4**	---- OR **ACCT 201**	---- OR **Accounting Prin. I**	3 OR **4**	Free Elective OR **PPE QR & Bus Core**
HCM-616	Hospitality Professionalism	1	----	----	1	Free Elective
Term 3						
HCM-930	Internship Seminar	3	----	----	3	Free Elective
HCM-933	Internship	3	----	----	3	Free Elective
Term 4						
HCM-310	Hospitality Law	3	----	----	3	Free Elective
HCM-599	Engineering & Risk Mgmt	1	----	----	1	Free Elective
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
HCM-213	Service Management (Lab)	4	----	----	4	Free Elective
HCM-934	Internship Seminar II	2	----	----	2	Free Elective
HCM-935	Internship II	1	----	----	1	Free Elective
HCM-616	Hospitality Professionalism	1	----	----	1	Free Elective
Term 5						
SPC-101 OR ENG-105 OR ENG-106	**Fundamentals of Oral Comm** OR Composition I OR Composition II	**3** OR 3 OR 3	COMM 105 OR ENG 101 OR ENG 102	**Public Speaking** OR English Composition I OR English Composition II	**3** OR 3 OR 3	**PPE COMM 105** OR PPE ENG 101 *(taken in previous term)* OR PPE ENG 102
FLS-118	Spanish for Professionals	3	CREX150	Creative Expr. Gen Ed	3	PPE Creative Expr.
HCM-614	Leadership in Hospitality	3	----	----	3	Free Elective
HCM-251	Purchasing, Recvg & Inventory	2	----	----	2	Free Elective
HCM-603	Hotel Sales, Cater.& Event Mgmt	3	----	----	3	Free Elective
	Total occupational course credits earned:	69		Total course credits accepted:	69	
	Total transferable credits[#]:	69				*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
General Education Courses				
FYS 120 *OR* FYS 122	First Year Seminar (Fayette) *OR* First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	--- *OR* ---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG-105
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 *OR* COMM 200	Public Speaking *OR* Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC-101
	any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	ACC-152
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	---
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
	any Creative Expression	3	PPE Creative Expression (CREX)	FLS-118
Prerequisites				
MATH 105 *OR* MATH 107	College Mathematics with Applications *OR* College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	--- *OR* ---
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC-116 or BCA-213
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	---
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-152
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	3	Business Core	MKT-110
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 *OR* MATH 220	Quantitative Analysis for Business I *OR* Elementary Statistics	3	Business Core/PPE QR	--- *OR* ---
BA 302	Business Law and Ethics	3	Business Core	---
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	HCM-330
BA 403 *OR* BA 499 *OR* BA 454	Internship *OR* Special Project *OR* Management Cases	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Two of the following:		6	Major	---

Two of the following:

BA 362	Supervision	BA 474	Organizational Behavior
BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership
BA 370	Entrepren & Small Business Mgmt	BA 411	Labor Relations & Negotiation
BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting
PSY 338	Motivation	BA 445	Contemporary Topics in Management

Total additional credits needed at UIU to complete degree:	**63**
Total transferable credits from KCC:	69
Total Earned Credits:	**132**

~~ NOTES ~~

LEGEND:
- ➢ #Transfer grades lower than a C- will not be accepted.
- ➢ **Bolded** text indicates UIU recommendations.
- ➢ *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Kirkwood Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Kirkwood Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the October 2024 course-to-course articulation (UIU 2024-25 catalog & KCC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 9 credits to fulfill the Peacock Professional Experience (PPE), Prerequisites, and Business Core Requirements.

Choose up to 9 additional credits at Kirkwood Community College to transfer into Upper Iowa University to fulfill PPE, Prerequisites and Business Core requirements. View the Additional Elective Transfer Table Guide below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 9 credits from the following areas:
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Social Science PPE Requirement-up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Prerequisites – up to 3 credits
- Business Core Requirements – up to 9 credits

Additional Elective Transfer Guide						
KCC ELECTIVES			**Transfers as UIU Course**			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Science PPE Requirement						
AGH-238	Fundamentals of Soil Science	3	ES 220	Soil and Water Conservation	3	PPE Science
BIO-104	Introductory Biology w/ lab	3	BIO 100	General Biological Science	3	PPE Science
BIO-112	General Biology I	4	BIO 135	Principles of Biology	4	PPE Science
BIO-151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO-154	Human Biology	3	SCI150	Science Gen Ed	3	PPE Science
BIO-161	Basic Anatomy & Physiology	3	SCI150	Science Gen Ed	3	PPE Science
BIO-195	Human Evolution	3	SCI150	Science Gen Ed	3	PPE Science
CHM-110	Introduction to Chemistry	3	SCI150	Science Gen Ed	3	PPE Science
CHM-132	Intro to Organic & Biochem.	4	SCI150	Science Gen Ed	4	PPE Science
CHM-165	General Chemistry I	4	CHEM 151	General Chemistry I	4	PPE Science
ENV-115	Environmental Science	3	ES 161	Intro to Environmental Science	3	PPE Science
PHS-151	Introduction to Astronomy	3	PHY 110	Introduction to Astronomy	3	PPE Science

PHS-170	Physical Geology	3	ES 100	Introduction to Geology	3	PPE Science
PHS-175	Environmental Geology	3	SCI150	Science Gen Ed	3	PPE Science
PHS-180	Evolution of the Earth	3	SCI150	Science Gen Ed	3	PPE Science
PHY-120	Introductory Physics	3	SCI150	Science Gen Ed	3	PPE Science
Social Science PPE Requirement						
CRJ-100	Intro to Criminal Justice	3	CJ 224	Intro to Criminal Justice	3	PPE Social Science
ECE-170	Child Growth and Develop.	3	PSY 212	Development Psych: Birth-Adol	3	PPE Social Science
HIS-126	West and the World	3	SSCI150	Social Science Gen Ed	3	PPE Social Science
HIS-127	West and the World II	3	SSCI150	Social Science Gen Ed	3	PPE Social Science
HIS-128	West and the World III	3	SSCI150	Social Science Gen Ed	3	PPE Social Science
HIS-151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIS-152	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science
HIS-254	American Indian History	3	SSCI150	Social Science Gen Ed	3	PPE Social Science
HIS-291	History of Science	3	SSCI150	Social Science Gen Ed	3	PPE Social Science
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSY -121	Developmental Psychology	3	EDU 142	Human Growth/Dev/Guidance	3	PPE Social Science
SOC-110	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC-115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
Diversity, Equity & Inclusion PPE Requirement						
ANT-105	Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE DEI
CLS-151	Understanding Cultures: Latin Am.	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
CLS-159	Understanding Cultures: Indigenous Central America	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
CLS-165	Understanding Cultures: Modern Japan	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
CLS-192	Communication & Culture	3	COMM 107	Human Communication	3	PPE DEI
HIS-257	African American History	3	HIST 330	African American History	3	PPE DEI
HUM-124	World Film History	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
HUM-200	International Study in Humanities	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
LIT-130	African American Literature	3	ENG 265	African American Literature	3	PPE DEI
LIT-224	Literature & Culture: Women and Work	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
LIT-227	Literature & Culture: World Poetry	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
REL-101	Survey of World Religions	3	REL 120	Intro to World Religions	3	PPE DEI
REL-140	Religion in the US	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
SOC-200	Minority Group Relations	3	SOC 240	Diversity in the US	3	PPE DEI
SOC-265	Intro to LGBTA+ Studies	3	DEI150	Diversity/Equity/Incl. Gen Ed	3	PPE DEI
Business Core Requirement						
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microeconomics	3	Business Core
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
ACC-156	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
MAT-162	Business Statistics	3	BA 256	Quant Analysis for Business I	3	Business Core
OR	OR	OR	OR	OR	OR	OR
MAT-156	Statistics	3	MATH 220	Elementary Statistics	3	Business Core