

## Program Transfer Guide

### Iowa Central Community College Associate in Arts (A.A.) in BUSINESS

→ UIU Bachelor of Science (B.S.) in  
BUSINESS ADMINISTRATION

October 2015



UPPER IOWA UNIVERSITY  
Established in 1857®

Iowa Central Course			Transfers as UIU Course		
Course Num	Course Name	# Cr	Course Num	Course Name	Requirement Fulfilled
<b>Semester 1</b>					
CSC-110	Intro to Computers	3	CS 102	Intro to Computers & Technology	Gen Ed: Computers
ENG-105	Composition I	3	ENG 101	Basic Composition	Gen Ed: Wrtn Commun
MAT-157	Statistics	4	MATH 220	Elementary Statistics	Business Core
ACC-142	Financial Accounting	3	BA 201	Accounting Principles I	Business Core
SDV-108	College Experience	1	---	---	general elective
---	Humanities elective	3	---	---	Gen Ed: Arts/Humanities *
<b>Semester 2</b>					
ACC-146	Managerial Accounting	3	BA 202	Accounting Principles II	Business Core
ENG-106	Composition II	3	ENG 102	English Composition II	Gen Ed: Wrtn Commun
---	Math elective <i>UIU recommends MAT 120 College Algebra to transfer as</i>	3		MATH 107 College Algebra	Gen Ed: Mathematics
---	Humanities elective	3	---	---	Gen Ed: Arts/Humanities *
---	Science elective w Lab	4	---	---	Gen ED: Natural Science *
<b>Semester 3</b>					
BUS-185	Business Law I	3	BA 302	Business Law I	Business Core
ECN-120	Principles of Macroeconomics	3	BA 161	Macroeconomic Principles	Business Core
SPC-112	Public Speaking	3	COMM 105	Public Speaking	Gen Ed: Oral Commun
---	<b>Social Science</b> or Humanities elective	3	---	---	Gen Ed: Social Science *
---	Social Science elective	3	---	---	Gen Ed: Social Science *
<b>Semester 4</b>					
MGT-101	Principles of Management	3	BA 210	Management Principles	Business Core
ECN-130	Principles of Microeconomics	3	BA 160	Microeconomic Principles	Business Core
---	Business elective <i>UIU recommends MKT 110 Principles of Marketing to transfer as</i>	3		BA 208 Marketing Principles	Business Core
---	Business elective <i>UIU recommends BUS 180 Business Ethics to transfer as</i>	3		BA 225 Business Ethics	Business Core
---	Humanities elective <i>UIU recommends CLS 181 American Diversity or CLS 210 Cultures in Transition</i>	3			Gen Ed: Cultures

<u>UIU course</u>		<u># Cr</u>	<u>Requirement Fulfilled</u>	<u>Transfer</u>
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	TBD
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	TBD
ENG 101	Basic Composition	3	Gen Ed Communication/Written	ENG-105
ENG 102	English Composition II	3	Gen Ed Communication/Written	ENG-106
COMM 105	Public Speaking	3	Gen Ed Communication/Oral	SPC-112
MIS 101	Introduction to Computer Applications	3	Gen Ed Computer Skills	CSC-110
MATH 105	College Mathematics w/ Applications	3	Gen Ed Mathematics	MAT-120
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	TBD
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	TBD
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	TBD
	<i>any Gen Ed in Cultures</i>	3	Gen Ed Cultures	CLS-181 or CLS-210
ID 301	Critical Thinking	3	Gen Ed Critical Thinking	
BA 160	Microeconomic Principles	3	Business Core	ECN-130
BA 161	Macroeconomic Principles	3	Business Core	ECN-120
BA 201	Accounting Principles I	3	Business Core	ACC-142
BA 202	Accounting Principles II	3	Business Core	ACC-146
BA 208	Marketing Principles	3	Business Core	MKT-110
BA 210	Management Principles	3	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law I	3	Business Core	BUS-185
BA 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Decisions in Business	3	Business Core	---
BA 225 or PHIL 202	Business Ethics  Contemporary Ethics	3	Business Core	BUS-180
MATH 220	Elementary Statistics	3	Business Core	MAT-157
BA 361	Human Resources Management	3	Major	---
BA 423	Production and Operations Management	3	Major	---
BA 454	Management Cases	3	Major	---
BA 460	Strategic Management	3	Major	---
<i>1 of the following:</i>		3	Major	
<i>BA 310 Money and Banking</i>				
<i>BA 343 Investments</i>				
<i>BA 421 Managerial Cost Accounting</i>				
<i>1 of the following:</i>		3	Major	---
<i>BA 315 Sales Management</i>				
<i>BA 358 Consumer Behavior</i>				
<i>BA 363 Advertising &amp; Integrated Marketing Communications</i>				
<i>1 of the following:</i>		3	Major	---
<i>BA 317 International Management</i>				
<i>BA 424 Global Marketing</i>				
<i>BA 463 International Finance</i>				
<i>BA 488 Economics of International Business</i>				
<i>additional electives {at least 3 must be upper division}</i>		15		
		<b>57</b>		

~~ NOTES ~~

Lower division transfer work does not contribute to the upper division credit requirement at UIU.

UIU curriculum calculated assuming UIU recommendations taken at Iowa Central.

**Suggestions for Iowa Central Electives  
to transfer as UIU General Education\***

**UIU Arts/Humanities transfers**

ART 101	Art Appreciation
ART 115	Graphic Design
CRJ 200	Criminology
DRA 101	Intro to Theatre
FLS 141/2	Elementary Spanish
HUM 113	Exploring the Humanities
MMS 101	Mass Media
MUS 104	Exploring Music
PHI 145	Intro to Ethical Conflict

**UIU Social Sciences transfers**

GEO 121	World Regional Geography
HIS 151/2	U.S. History
MMS 241	Public Relations & Marketing
POL 111	American National Government
POL 121	International Relations
PSY 111	Intro to Psychology
PSY 112	Psychology of Human Relations
SOC 110	Intro to Sociology
SOC 115	Social Problems

**UIU Natural Sciences transfers**

AGA 390	Intro to Renewable Resources
BIO 102	Introductory Biology
BIO 105	Nutrition
CHM 110	Intro to Chemistry
ENV 111	Environmental Science
PHY 184	Exploring Physical Science

*\* Other Iowa Central elective courses may transfer as general electives, not as fulfilling General Education requirements.*

Every effort has been made to ensure the accuracy and completeness of this program articulation.  
The office of the Registrar of Upper Iowa University reserves the right  
to make corrections, additions, and deletions as necessary.