

**Program Transfer Guide**  
**Indian Hills Community College Associate in Arts (AA) in**  
**Business**  
**→ UIU Bachelor of Science (BS) in**  
**BUSINESS ADMINISTRATION – General Business Emphasis**  
**JUNE 2024**



IHCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
ENG 105	Composition I	3	ENG 101	English Composition I	3	Gen Ed Comm./Wrtn
SDV 101	How to be Successful in College	3	----	----	3	Free Elective
CSC 116	Information Computing	3	IS 102	Intro to Comp Tech & App	3	Gen Ed Comp. Skills
MAT 140 OR OR	Finite Math	3 OR	----	----	3 OR	Free Elective OR
<b>MAT 156</b>	<b>Statistics</b>	<b>3</b>	<b>MATH 220</b>	<b>Elementary Statistics</b>	<b>3</b>	<b>Gen Ed Math/ Business Core</b>
OR OR	OR OR	OR OR	OR OR	OR OR	OR OR	OR OR
MAT 210	Calculus I	4	MATH 120	Calculus I	4	Gen Ed Mathematics
<b>Term 2</b>						
ECN 130	Principles of Microeconomics	3	ECON 160	Prin. of Microeconomics	3	Bus Core & Gen Ed Soc. Sci.
ENG 106	Composition II	3	ENG 102	English Composition II	3	Gen Ed Comm./Wrtn
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
	Lab/Science Elective	3	----	----	3	Free Elective
<b>Term 3</b>						
ECN 120	Principles of Macroeconomics	3	ECON 161	Prin of Macroeconomics	3	Bus Core & Gen Ed Soc. Sci.
BUS 102 OR OR	Introduction to Business	3 OR	----	----	3 OR	Free Elective OR
<b>MGT 101</b>	<b>Principles of Management</b>	<b>3</b>	<b>BA 210</b>	<b>Management Principles</b>	<b>3</b>	<b>Business Core</b>
OR OR	OR OR	OR OR	OR OR	OR OR	OR OR	OR OR
BUS 130	Intro to Entrepreneurship	3	BA 325	New Venture Creation	3	Free Elective
OR OR	OR OR	OR OR	OR OR	OR OR	OR OR	OR OR
FIN 121	Personal Finance	3	FIN 288	Personal Financial Mgmt	3	Free Elective
	Math Elective	3	----	----	3	Free Elective
<b>Term 4</b>						
ACC 152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	Business Core
SPC 101 OR OR	Fundamentals of Oral Comm	3 OR	COMM 105	Public Speaking	3	Gen Ed Comm./Oral
SPC 112	Public Speaking	3				
	Literature Elective	3	----	----	3	Free Elective
<b>Term 5</b>						
ACC 156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
MKT 110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
HIS 110 OR OR	West Civ: Ancient to Ear Mod.	3 OR	SOSC100 OR OR	Social Science Gen Ed Lower	3	Gen Ed Soc. Sci.
HIS 111 OR OR	West Civ: Early Mod to Pres.	3 OR	SOSC100 OR OR	Social Science Gen Ed Lower		
HIS 151 OR OR	U.S. History to 1877	3 OR	HIST 110 OR OR	AM History to 1877		
HIS 152	U.S. History since 1877	3	HIST 111	AM History Since 1877		
<b>Term 6</b>						
PHI 105	Introduction to Ethics	3	PHIL 202	Contemporary Ethics	3	Gen Ed Arts/Humnn.
	Core Elective	3	----	----	3	Free Elective
	Humanities/Fine Arts Elective	2	----	----	2	Free Elective
	Core Elective	3	----	----	3	Free Elective

Total occupational course credits earned: **64**  
Total transferable credits#: **64**

Total course credits accepted: **64**

*UIU recommendations are **bolded**.*

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>General Education Courses</b>				
	any Gen Ed in Arts/Humanities	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Indian Hills Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements. Prerequisites for other courses are not waived.	
	any Gen Ed in Arts/Humanities	3		
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
CS 102	Intro Computer Applications & Technology	3		
	any Gen Ed in Natural Science	3		
	any Gen Ed in Natural Science	3		
	any Gen Ed in Social Science	3		
	any Gen Ed in Social Science	3		
	any Gen Ed in Cultures	3		
<b>Prerequisites</b>				
MATH 105 OR MATH 107	College Mathematics w/ Applications College Algebra	3	Gen Ed Math & Prereq. for BA 256 or MATH 220	MAT 156
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
ACCT 201	Accounting Principles I	3	Business Core	ACC 152
ACCT 202	Accounting Principles II	3	Business Core	ACC 156
MKT 208	Marketing Principles	3	Business Core	MKT 110
BA 210	Management Principles	3	Business Core	MGT 101
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core	MAT 156
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship/Small Bus	3	Major	---
BA 423	Production & Operations Management	3	Major	---
With academic advisor, choose five 300-400 level Business courses, at least two at the 400 level.		15	Emphasis	---
<b>Additional Electives</b>				
Electives		17	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		<b>56</b>		
Total transferable credits from IHCC:		<b>64</b>		
<b>Total Earned Credits:</b>		<b>120</b>		

Courses to be taken at Upper Iowa University



~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Indian Hills Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Indian Hills Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Indian Hills Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the April 2023-24 course-to-course articulation (UIU 2023-24 catalog & IHCC 2023-24 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

## Maximize Your Transfer to UIU

*Take up to 14 credits to fulfill major and elective requirements.*

Choose up to 14 additional credits at Indian Hills Community College to transfer into Upper Iowa University to fulfill major and elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 14 credits from the following areas:**

- Major Requirements – up to 3 credits
- Elective Credit Requirements – up to 14 credits