

Program Transfer Guide

**Hawkeye Community College Associate in Arts (AA) in
BUSINESS LIBERAL ARTS TRANSFER MAJOR
→ UIU Bachelor of Science (BS) in
MANAGEMENT
JUNE 2023**



Years 1 & 2 at Hawkeye Community College:

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Business Transfer Courses						
ACC-131	Principles of Accounting I	4	ACCT 201	Accounting Principles I	4	Business Core
ACC-132	Principles of Accounting II	4	ACCT 202	Accounting Principles II	4	Business Core
BUS-183	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
BUS-210 OR BUS-230	Business Statistics OR Quant. Methods for Bus. Decision Making	3	---	---	3	Free Elective
CSC-116	Information Computing	3	IS 102	Intro to Computer Appl. & Tech.	3	Gen Ed Comp. Skills
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Gen Ed Soc. Sci. & Business Core
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microeconomics	3	Gen Ed Soc. Sci. & Business Core
MAT-156	Statistics	3	MATH 220	Elementary Statistics	3	Gen Ed Math & Business Core
Liberal Arts Coursework						
	Natural Science & Mathematics	7	----	----	7	Gen Ed Science & Math
	Humanities	9	----	----	9	Gen Ed Humanities
	Social Sciences	9	----	----	9	Gen Ed Social Science
	Communications	9	----	----	9	Gen Ed Comm.
	Social Diversity	3	----	----	3	Gen Ed Cultures
	Elective Courses	1	----	----	1	Free Elective
Total occupational course credits earned:		64	Total course credits accepted:		64	
Total transferable credits#:		64	UIU recommendations are bolded .			

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
		<i>any Gen Ed in Arts/Humanities</i>	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Hawkeye Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements. Prerequisites still required.	
		<i>any Gen Ed in Arts/Humanities</i>	3		
	ENG 101	English Composition I	3		
	ENG 102	English Composition II	3		
	COMM 105	Public Speaking	3		
	IS 102	Intro Computer Apps & Technology	3		
		<i>any Gen Ed in Natural Science</i>	3		
		<i>any Gen Ed in Natural Science</i>	3		
		<i>any Gen Ed in Social Science</i>	3		
		<i>any Gen Ed in Social Science</i>	3		
		<i>any Gen Ed in Cultures</i>	3		
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core	ECN 130
	ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
	ACCT 201	Accounting Principles I	3	Business Core	ACC-131
	ACCT 202	Accounting Principles II	3	Business Core	ACC-132
	MKT 208	Marketing Principles	3	Business Core	---
	BA 210	Management Principles	3	Business Core	---
	BA 222	Management Information Systems	3	Business Core	---
	BA 302	Business Law and Ethics	3	Business Core	BUS 183
	FIN 341	Corporate Financial Management	3	Business Core	---
	MATH 220	Elementary Statistics	3	Business Core	MAT-156
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	BA 317	International Management	3	Major	---
	BA 361	Human Resources Management	3	Major	---
	BA 423	Production & Operations Management	3	Major	---
	One of the following:		3	Major	---
	BA 403 Internship				
	BA 499 Special Project				
	BA 454 Management Cases				
	Two of the following:		6	Major	---
	BA 362 Supervision		BA 474	Organizational Behavior	
	BA 365 Leadership Theory		BA 367	Cross-Cultural Leadership	
	BA 370 Entrepreneurship & Small Business Mgmt.		BA 411	Labor Relations & Negotiation	
	BA 415 Cross-Cultural Negotiations •		ACCT 422	Cost Accounting	
	PSY 338 Motivation •		BA 445	Contemporary Topics in Management	
	Additional Electives				
	Electives		17	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		56			
Total transferable credits from HCC:		64			
Total Earned Credits:		120			

~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.



Program Transfer Guide – HCC BUSINESS LIBERAL ARTS TRANSFER MAJOR → UIU MANAGEMENT – June 2023

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Hawkeye Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the March 2023 course-to-course articulation (UIU 2022-2023 catalog & HCC 2022-2023 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 14 credits to fulfill business core requirements.

Choose up to 14 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill business core requirements. View the Additional Elective Transfer Guide list below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 14 credits from the following areas:

- Business Core Requirement – up to 9 credits
- Free elective credits – up to 14 credits in any academic area

Elective Transfer Table

HCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Business Core Requirement						
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Major
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Major
MGT-208	Intro to Information Systems	3	BA 222	Management Information Systems	3	Major