Student Name _____

Harrisburg Area Community College
BHT Division Worksheet
www.hacc.edu

Transfer Institution: **Upper Iowa University**

Upper Iowa University provides baccalaureate degree completion programs for learners who have earned an Associate Degree at HACC through UIU Extended University's Online Program. Students may take 78 transferable credits here at HACC (78 is the maximum lower level accepted).

Marketing Management, Retailing (#1730) AA degree at HACC

This major at HACC will satisfy requirements for Upper Iowa University in **Marketing**. You must follow the recommended courses if you wish to transfer with no loss of credits. The bold notations in parenthesis, i.e. **(ENG 1)** are the Upper Iowa University requirements.

HACC requires a 3 cr (D)iversity course. Current list available at www.hacc.edu.

_____ ENGL 101 _____ **(ENG I)**
_____ ENGL 106 _____ **(Major Requirement)**
_____ SPCH 101 _____ **(COMM)**
_____ Core A _____ **(HUM)** Any ART (D)iversity course
_____ Core B_____ **(Major Requirement)** ECON 201
_____ Core C _____ **(NAT SCI)** Any Core C Lab Science
_____ Elective _____ **(MATH)** MATH 202 Statistics
_____ ACCT 101 _____ **(Major Requirement)** Accounting Principles
_____ BUSI 201 _____ **(Major Requirement)** Business Law I
_____ CIS 100-299 _____ **(COMP SCI)** CIS 105 Intro to Software for Business
_____ MATH 103_____ **(MATH)** College Algebra
_____ MGMT Elective _____ **(Major Requirement)** MGMT 201 Principles of Management
_____ MKTG 201_____ **(Major Requirement)** Principles of Marketing
_____ MKTG 205 _____ **(Elective)** Visual Merchandising
_____ MKTG 212_____ **(Elective)** Personal Selling
_____ MKTG 216_____ **(Elective)** Retail Merchandising
_____ MKTG 217_____ **(Major Requirement)** Retail Management
_____ MKTG 218_____ **(Major Requirement)** Advertising
_____ MKTG Elective _____ **(Major Requirement)** MKTG 204 Sales Management
_____ MKTG Elective _____ **(Elective)** MGMT 209, 210, 230, 235, 245
_____ P Ed (W)ellness _____ **(HACC Requirement)** (Elective for UIU)

The UIU program will accept a maximum 78 transferable lower level credits. Courses, in addition to the above AA degree, to complete junior year status may be taken at HACC after consultation with the UIU Counselor. Additional credits should be selected from among the following to complete the UIU required credits:

_____SOC 205 _____ACCT 200 _____ECON 202 _____BUSI 202 _____CORE A HUM
_____FIN 201 _____MGMT 203 _____CORE C NAT SCI

Special Notes:

1. 0-Level courses do not count toward graduation requirements and will not transfer.
2. Courses for Upper Iowa University have been selected by joint agreement of HACC and UIU. However, curricula are subject to change and it is in your best interest to speak with your advisor and/or the UIU transfer advisor if you have any questions.
3. A minimum GPA of 2.0 is required.
4. Application deadlines: Rolling admissions (must include transcript)
5. The BS degree requires a minimum of 36 upper level credits and 30 from UIU.
6. Each major requires a minimum number of credits at the upper level.
7. Contact info: Center for Distance Education
   Online program: 800.553.4150 info@uiu.edu
   Independent Study program: 800.877.3742 extdegree@uiu.edu
8. Admissions Office: 800.773.9298
9. Website: www.uiu.edu

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