

Program Transfer Guide
Hawkeye Community College Associate of Applied Science (AAS) in
HOSPITALITY MANAGEMENT
→ UIU Bachelor of Science (BS) in
MANAGEMENT
MAY 2025



Years 1 & 2 at Hawkeye Community College:

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Term 1						
BUS-102	Introduction to Business	3	----	----	3	Free Elective
HCM-249	A la Carte Cooking Lab	4	----	----	4	Free Elective
HCM-309	Hospitality Safety & Sanitation	3	----	----	3	Free Elective
HCM-608	Introduction to Hospitality	3	----	----	3	Free Elective
MAT-772 OR MAT-110 OR MAT-156	Applied Math OR Math for Liberal Arts OR Statistics	3 OR 3 OR 3	----	----	3 OR 3 OR 3	Free Elective OR PPE Quant Reasoning OR PPE QR & Bus Core
Term 2						
HCM-336	Event Plan. & Customer Service I	3	----	----	3	Free Elective
HCM-593	Restaurant Management	4	----	----	4	Free Elective
HCM-605	Hotel Administration	2	----	----	2	Free Elective
MGT-170	HR Management	3	BA 361	HR Management	3	Major
SPC-101	Fund of Oral Communication	3	COMM 105	Public Speaking	3	PPE COMM 105
Term 3						
COM-781 OR ENG-105	Wrt'n Comm in the Workplace OR Composition I	3 OR 3	----	----	3 OR 3	Free Elective OR PPE ENG 101
HCM-240	Menu Planning & Design	2	----	----	2	Free Elective
HCM-341	Catering & Banqueting	2	----	----	2	Free Elective
MGT-210	Management Decision Making	3	----	----	3	Free Elective
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
MKT-142	Consumer Behavior	3	MKT 358	Consumer Behavior	3	Free Elective
Term 4						
ACC-115 OR ACC-152	Introduction to Accounting OR Financial Accounting	4 OR 4	----	----	4 OR 4	Free Elective OR PPE QR & Bus Core
BUS-183	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
HCM-205	Dinner and Front of House	3	----	----	3	Free Elective
HCM-251	Purchasing, Receiving & Invent.	2	----	----	2	Free Elective
HCM-905	Hospitality Internship	3	----	----	3	Free Elective
PSY-102 OR PSY-111 OR SOC-110	Human and Work Relations OR Introduction to Psychology OR Introduction to Sociology	3 OR 3 OR 3	----	----	3 OR 3 OR 3	Free Elective OR PPE Social Science OR PPE Social Science
Total occupational course credits earned:		65	Total course credits accepted:		65	
Total transferable credits#:		65				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
	FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	--- OR ---
	ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG-105
	ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
	COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC-101
		any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
		any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	<i>in major</i>
		any Science	3	PPE Science (SCI)	---
		any Social Science	3	PPE Social Science (SSCI)	PSY-111 OR SOC -110
		any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
		any Creative Expression	3	PPE Creative Expression (CREX)	---
	Prerequisites				
	MATH 105 OR MATH 107	College Mathematics with Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
	IS 102	Computer Applications and Technology	3	Prereq. For BA 256	MAT-156
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	---
	ECON 161	Principles of Macroeconomics	3	Business Core	---
	ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-152
	ACCT 202	Accounting Principles II	3	Business Core	---
	MKT 208	Marketing Principles	3	Business Core	MKT-110
	BA 210	Management Principles	3	Business Core	---
	BA 222	Management Information Systems	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	MAT-156
	BA 302	Business Law and Ethics	3	Business Core	BUS-183
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	Major Courses				
	BA 317	International Management	3	Major	---
	BA 361	Human Resources Management	3	Major	MGT-170
	BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
	BA 423	Production & Operations Management	3	Major	---
	<i>Two of the following:</i>		6	Major	---
	BA 362	Supervision	BA 474	Organizational Behavior	
	BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
	BA 370	Entrepr. & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
	BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
	PSY 338	Motivation	BA 445	Contemporary Topics in Management	

Additional Electives			
Upper-Division Electives	3	Degree Requirements	---
Total additional credits needed at UIU to complete degree:	57		
Total transferable credits from HCC:	65		
Total Earned Credits:	122		

~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the December 2024 course-to-course articulation (UIU 2024-25 catalog & HCC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

*Take up to 13 credits to fulfill the **Peacock Professional Experience (PPE)** and **Business Core Requirements**.*

Choose up to 13 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill PPE and Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 13 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Business Core Requirements – up to 13 credits

Additional Elective Transfer Guide						
HCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Business Core Requirements						
ACC-156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
ECN-110 OR ECN-130	Introduction to Economics OR Principles of Microeconomics	3 OR 3	ECON 160	Principles of Microeconomics	3	PPE Civ/Ethics & Business Core
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Business Core
MGT-208	Intro to Information Systems	3	BA 222	Management Info Systems	3	Business Core