

**Program Transfer Guide**  
**Hawkeye Community College**  
**Associate of Arts (AA) in**  
**BUSINESS TRANSFER MAJOR**  
**→ UIU Bachelor of Science (BS) in**  
**90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis**  
**JANUARY 2026**



**Years 1 & 2 at Hawkeye Community College:**

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-156	Statistics	3	MATH 220	Elementary Statistics	3	PPE Quant Reason. & Business Core
SDV-108	The College Experience	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
LA AA Social Science Course		3	---	<i>See Electives Table</i>	3	<b>*Select PPE Social Science course</b>
<b>Term 2</b>						
BUS-210 OR BUS-230	Business Statistic OR Quant Methods for Bus. Decision Making	3 OR 3	BA 256	Quant Analysis for Bus I	3	PPE Quant Reason. & Business Core
ENG-106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
LA AA Humanities Course		3	----	<i>See Electives Table</i>	3	<b>*Select PPE Creative Expression course</b>
LA AA Science Course with Lab		4	----	<i>See Electives Table</i>	4	<b>*Select PPE Science course</b>
LA AA Social Sciences Course		3	----	----	----	
<b>Term 3</b>						
ACC-152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE Quant Reason. & Business Core
CSC-116	Information Computing	3	IS 102	Intro to Comp App/Tech	3	Prerequisite to BA 256
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microeconomics	3	PPE Civ/Ethics & Business Core
LA AA Humanities Course		3	----	----	----	
LA AA Social Science Course		3	----	----	----	
<b>Term 4</b>						
ACC-156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
BUS-183	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
SPC-101 OR SPC-112	Fund of Oral Communication OR Public Speaking	3 OR 3	COMM 105	Public Speaking	3	PPE COMM 105
LA AA Humanities Course		3	----	----	3	PPE Creative Expr.
LA AA Individual Dev & Well-being Course		2	----	----	2	Free Elective
Total occupational course credits earned:		60	Total course credits applied:		51	
Total transferable credits#:		51				

*UIU recommendations are **bolded**.*

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>Peacock Professional Experience (PPE) Courses</b>				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	±	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Hawkeye Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3		
	any Human Values & Cultural Perspectives	3		
	any Quantitative Reasoning	4		
	any Science	4		
	any Social Science	3		
	any Civics, Ethics & Citizenship	3		
	any Creative Expression	3		
<b>Peacock Professional Experience (Gen Ed) Electives (if needed)</b>				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	Two QR courses
<b>Prerequisites</b>				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	BUS-210 or BUS-230
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-152
ACCT 202	Accounting Principles II	3	Business Core	ACC-156
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	MAT-156 or BUS-210 or BUS-230
BA 302	Business Law and Ethics	3	Business Core	BUS-183
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
Total additional credits needed at UIU to complete degree:		<b>42</b>		

Courses to be taken at Upper Iowa University



Program Transfer Guide – HCC BUSINESS TRANSFER MAJOR → UIU 90-CREDIT BUSINESS ADMINISTRATION – General Business  
Emphasis – January 2026

Total transferable credits from HCC:	51
<b>Total Earned Credits:</b>	<b>93</b>

~~ NOTES ~~

**LEGEND:**

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on how the December 2024 course-to-course articulation (UIU 2024-25 catalog & HCC 2024-25 catalog) applies to this major's requirements in the 2025-26 year.*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

***Recommended Electives Transfer Table***

HCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>LA AA Social Science Course</b>						
PSY-111	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
SOC-110	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC-115	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
<b>LA AA Humanities Course</b>						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
DRA-110	Introduction to Film	3	ENG 290	The Movies	3	PPE Creative Expr.
LIT-101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
<b>LA AA Science Course w/ Lab</b>						
BIO-112	General Biology I	4	BIO 135	Principles of Biology I	4	PPE Science
BIO-168	Human Anatomy & Physiology I	4	BIO 270	Human Anatomy & Physio. I	4	PPE Science
CHM-122	Introduction to General Chem.	4	SCI 150	Science Gen Ed	4	PPE Science

**Maximize Your Transfer to UIU**

*Take up to 3 credits to fulfill the Business Core Requirements.*

Choose up to 3 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 3 credits from the following areas:**

- Business Core Requirements – up to 3 credits (MKT 208 or BA 210 or BA 222)