

Program Transfer Guide

Hawkeye Community College Associate in Arts (AA) in

BUSINESS TRANSFER MAJOR

→ UIU Bachelor of Science (BS) in

MANAGEMENT

APRIL 2025



Years 1 & 2 at Hawkeye Community College:

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Term 1						
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-156	Statistics	3	MATH 220	Elementary Statistics	3	PPE Quant Reason. & Business Core
SDV-108	The College Experience	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
LA AA Social Science Course		3	----	----	3	PPE Social Science
Term 2						
BUS-210 OR BUS-230	Business Statistic OR Quant Methods for Bus. Decision Making	3 OR 3	BA 256	Quant Analysis for Bus I	3	PPE Quant Reason. & Business Core
ENG-106	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
LA AA Humanities Course		3	----	----	3	PPE Creative Expr.
LA AA Science Course with Lab		4	----	----	4	PPE Science
LA AA Social Sciences Course		3	----	----	3	PPE Social Science
Term 3						
ACC-152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE Quant Reason. & Business Core
CSC-116	Information Computing	3	IS 102	Intro to Comp App/Tech	3	Prerequisite to BA 256
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microeconomics	3	PPE Civ/Ethics & Business Core
LA AA Humanities Course		3	----	----	3	PPE Creative Expr.
LA AA Social Science Course		3	----	----	3	PPE Social Science
Term 4						
ACC-156	Managerial Accounting	4	ACCT 202	Accounting Principles II	4	Business Core
BUS-183	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
SPC-101 OR SPC-112	Fund of Oral Communication OR Public Speaking	3 OR 3	COMM 105	Public Speaking	3	PPE COMM 105
LA AA Humanities Course		3	----	----	3	PPE Creative Expr.
LA AA Individual Dev & Well-being Course		2	----	----	2	Free Elective
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits#:		60	UIU recommendations are bolded .			

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
	FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Hawkeye Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
	ENG 101	English Composition I	3		
	ENG 102	English Composition II	3		
	COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3		
		any Diversity, Equity & Inclusion	3		
		any Quantitative Reasoning	3		
		any Science	3		
		any Social Science	3		
		any Civics, Ethics & Citizenship	3		
		any Creative Expression	3		
	Prerequisites				
	MATH 105 OR MATH 107	College Mathematics with Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT-156
	IS 102	Computer Applications and Technology	3	Prereq. For BA 256	BUS-210 or BUS-230
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN-130
	ECON 161	Principles of Macroeconomics	3	Business Core	ECN-120
	ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC-152
	ACCT 202	Accounting Principles II	3	Business Core	ACC-156
	MKT 208	Marketing Principles	3	Business Core	---
	BA 210	Management Principles	3	Business Core	---
	BA 222	Management Information Systems	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	MAT-156 or BUS 210 or BUS 230
	BA 302	Business Law and Ethics	3	Business Core	BUS-183
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	Major Courses				
	BA 317	International Management	3	Major	---
	BA 361	Human Resources Management	3	Major	---
	BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
	BA 423	Production & Operations Management	3	Major	---
	Two of the following:		6	Major	---
	BA 362	Supervision	BA 474	Organizational Behavior	
	BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
	BA 370	Entrepreneurship & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
	BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
	PSY 338	Motivation	BA 445	Contemporary Topics in Management	

Additional Electives			
Electives	21	Degree Requirements	---
Total additional credits needed at UIU to complete degree:	60		
Total transferable credits from HCC:	60		
Total Earned Credits:	120		

~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Hawkeye Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the December 2024 course-to-course articulation (UIU 2024-25 catalog & HCC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill the Business Core and Elective Requirements.

Choose up to 18 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Business Core Requirements – up to 9 credits
- Elective Requirements – up to 18 credits