

Program Transfer Guide
Hawkeye Community College
Associate in Applied Science (AAS) in
BUSINESS ADMINISTRATION
→ UIU Bachelor of Science (BS) in
90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis
JANUARY 2026



Years 1 & 2 at Hawkeye Community College:

HCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Semester 1						
ACC-152	Financial Accounting	4	ACCT 201	Accounting Principles I	4	PPE QR & Business Core
BUS-102	Introduction to Business	3	----	----	----	
ENG-105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MAT-772 OR MAT-156	Applied Math OR Statistics	3 OR 3	----	----	3 OR 3	Free Elective OR PPE QR & Bus Core
MKT-110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
SDV-108	The College Experience	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
Semester 2						
BUS-236	Business Spreadsheets	3	----	----	----	
ECN-120	Principles of Macroeconomics	3	ECON 161	Principles of Macroecon.	3	Business Core
ENG-106 OR ENG-108	Composition II OR Comp II: Technical Writing	3 OR 3	ENG 102	English Composition II	3	PPE ENG 102
MGT-101	Principles of Management	3	BA 210	Management Principles	3	Business Core
MGT-110 OR ACC-156	Small Business Management OR Managerial Accounting	3 OR 4	BA 370 OR ACCT 202	Entrepr./Small Bus Mgmt OR Principles of Accounting II	3 OR 4	Major OR Business Core
OR BUS-210	OR Business Statistics	OR 3	OR BA 256	OR Quant. Analysis for Bus I	OR 3	OR PPE QR & Bus Core
Semester 3						
BUS-180 OR PHI-105	Business Ethics OR Introduction to Ethics	3 OR 3	BA 225 OR PHIL 202	Business Ethics OR Contemporary Ethics	3 OR 3	Free Elective OR PPE Civ/Ethics
ECN-130	Principles of Microeconomics	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Bus Core
MGT-170	Human Resource Management	3	BA 361	HR Management	3	Major
PSY-102 OR PSY-111 OR SOC-110	Human & Work Relations OR Introduction to Psychology OR Introduction to Sociology	3 OR 3 OR 3	----	----	3 OR 3 OR 3	Free Elective OR PPE Social Science OR PPE Social Science
Elective		3	----	<i>See Electives Table</i>	3	Free Elective
Semester 4						
BUS-183	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
MGT-121	Project Management Basics	3	----	----	----	
SPC-101 OR SPC-112	Fundamentals of Oral Comm. OR Public Speaking	3 OR 3	COMM 105	Public Speaking	3	PPE COMM 105
Elective		3	----	<i>See Electives Table</i>	3	Free Elective
Elective		3	----	----	----	
Total occupational course credits earned:		63	Total course credits applied:		51	
Total transferable credits#:		51				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	±	Success in Higher Education	SDV-108
ENG 101	English Composition I	±	PPE Prof Comm/Wrtn (PW)	ENG-105
ENG 102	English Composition II	±	PPE Prof Comm/Wrtn (PW)	ENG-106 OR ENG-108
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	±	PPE Prof Comm/Oral (PC)	SPC-101 OR SPC-112
	any Human Values & Cultural Perspectives	3	PPE Human Values & Cultural Persp. (HVCP)	---
	any Quantitative Reasoning	4	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	---
	any Social Science	±	PPE Social Science (SSCI)	PSY-111 OR SOC-110
	any Civics, Ethics & Citizenship	±	PPE Civics, Ethics & Citizenship (CIV)	ECON 160 in major
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Peacock Professional Experience (Gen Ed) Electives (if needed)				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, they must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	±	PPE Elective	MAT-156
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	±	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	Met by MAT-156
IS 102	Computer Applications and Technology	±	Prereq. For BA 256	Met by MAT-156
Business Core Courses				
ECON 160	Principles of Microeconomics	±	Business Core/PPE CIV	ECN-120
ECON 161	Principles of Macroeconomics	±	Business Core	ECN-130
ACCT 201	Accounting Principles I	±	Business Core/PPE QR	ACC-152
ACCT 202	Accounting Principles II	±	Business Core	ACC-156
MKT 208	Marketing Principles	±	Business Core	MKT-110
BA 210	Management Principles	±	Business Core	MGT-101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	±	Business Core/PPE QR	MAT-156
BA 302	Business Law and Ethics	±	Business Core	BUS-183
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	±	Major	MGT-170
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---

Courses to be taken at Upper Iowa University

Total additional credits needed at UIU to complete degree:	42
Total transferable credits from HCC:	51
Total Earned Credits:	93

~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Hawkeye Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Hawkeye Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on how the December 2024 course-to-course articulation (UIU 2024-25 catalog & HCC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

<i>Electives Transfer Table</i>						
HCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Electives						
BUS-210	Business Statistics	3	BA 256	Quant. Analysis for Business I	3	PPE QR & Bus Core
BUS-220	Intro to International Business	3	BA 317	International Management	3	Free Elective
CSC-110	Introduction to Computers	3	IS 102	Intro to Computer App/Tech	3	Prereq to BA 256
CSC-116	Information Computing	3	IS 102	Intro to Computer App/Tech	3	Prereq to BA 256
GEO-121	World Regional Geography	3	GEOG 200	World Regional Geography	3	Free Elective
MGT-110	Small Business Management	3	BA 370	Entrepr./Small Business Mgmt	3	Major
MGT-142	Prob. & Iss. In Supervision & Mgmt	3	BA 362	Supervision	3	Free Elective
MKT-121	Digital Marketing	3	----	----	3	Free Elective
MKT-160	Principles of Retailing	3	----	----	3	Free Elective

Maximize Your Transfer to UIU

Take up to 3 credits to fulfill the Peacock Professional Experience and Business Core Requirements.

Choose up to 3 additional credits at Hawkeye Community College to transfer into Upper Iowa University to fulfill PPE and Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 3 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Science PPE Requirement – up to 3 credits
- Human Values & Cultural Perspectives PPE Requirement – up to 3 credits
- Business Core Requirements – up to 3 credits (BA 222)

Additional Electives Transfer Guide

HCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Creative Expression PPE Requirement						
ART-101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART-133	Drawing	3	ART 110	Drawing	3	PPE Creative Expr.
ART-144	Painting II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART-184	Photography	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART-204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.
ART-173	Ceramics	3	ART 222	Ceramics/Hand Building	3	PPE Creative Expr.
ASL-131	American Sign Language I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
DRA-107	Theatrical Arts & Society	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
DRA-110	Introduction to Film	3	COMM 290	The Movies	3	PPE Creative Expr.
ENG-235	Playwriting & Screenwriting	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG-221	Creative Writing	3	ENG 170	Introduction to Creative Wrt.	3	PPE Creative Expr.
FLS-128	Conversational Spanish	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-131	Elementary Spanish I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-132	Elementary Spanish II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-231	Intermediate Spanish I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS-232	Intermediate Spanish II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HIS-204	Rock to Hip Hop – A History	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
LIT-142	Major British Writers	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-145	Shakespeare: Dramatist/Hist.	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-160	Short Story/Novel	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT-191	Iowa Literature & History	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS-100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.
MUS-102	Music Fundamentals	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHI-101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
PHT-102	Photo Design I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
SPC-140	Oral Interpretation	3	THE 240	Oral Interpretation	3	PPE Creative Expr.
Science PPE Requirement						
BIO-151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO-154	Human Biology	3	SCI 150	Science Gen Ed	3	PPE Science
CHM-122	Intro to General Chemistry	3	SCI 150	Science Gen Ed	3	PPE Science
CHM-132	Intro to Organic & Biochemistry	3	SCI 150	Science Gen Ed	3	PPE Science
CNS-121	Environmental Conservation	3	ES 161	Intro to Environmental Sci.	3	PPE Science
ENV-115	Environmental Science	3	ES 161	Intro to Environmental Sci.	3	PPE Science
PHS-120	Exploring Physical Science	3	SCI 150	Science Gen Ed	3	PPE Science
PHS-142	Principles of Astronomy	3	PHY 110	Introduction to Astronomy	3	PPE Science
Human Values & Cultural Perspectives PPE Requirement						
CLS-130	African Cultures	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS-141	Middle Eastern History & Culture	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS-150	Latin Am. History & Culture	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS-160	East Asian Cultures	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS-164	Japanese History & Culture	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS-172	Russian Civilization	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP

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COM-148	Diversity and the Media	3	HVCP 150	Hum. Values/Cirtl Persp. Gen Ed	3	PPE HVCP
EDU-223	Multicultural Education	3	EDU 162	Diversity for Teachers	3	PPE HVCP
HIS-257	African American History	3	HIST 330	African American History	3	PPE HVCP
LIT-133	Minority Voices in US Literature	3	HVCP 150	Hum. Values/Cirtl Persp. Gen Ed	3	PPE HVCP
REL-101	Survey of World Religions	3	REL 120	Intro to World Religions	3	PPE HVCP
SOC-135	Death and Dying	3	PSY 321	Death and Dying	3	PPE HVCP
SOC-202	Race & Ethnic Relations	3	SOC 240	Diversity in the US	3	PPE HVCP
SOC-205	Diversity in America	3	SOC 240	Diversity in the US	3	PPE HVCP
SOC-208	Intro to Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE HVCP
SPC-120	Intercultural Communications	3	COMM 221	Intercultural Communication	3	PPE HVCP
Business Core						
MGT-208	Intro to Information Systems	3	BA 222	Management Info. Systems	3	Business Core