

Program Transfer Guide

Gateway Technical College Associate in Applied Science (AAS) in

Leadership Development

→ UIU Bachelor of Science (BS) in

MANAGEMENT

FEBRUARY 2023



Years 1 & 2 at Gateway Technical College:

GTC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Semester 1						
890-155	Gateway to Success (G2S)	1	----	----	1	Free Elective
196-129	Management Orientation	1	----	----	1	Free Elective
196-190	Leadership Development	3	BA365	Leadership Theory	3	Free Elective
196-191	Supervision	3	BA362	Supervision	3	Free Elective
196-137	Certified Service Specialist	3	----	----	3	Free Elective
801-136	English Composition 1	3	ENG101	English Composition I	3	Gen Ed Comm/Wtrn
801-196 OR 801-198	Oral/Interpersonal Comm OR Speech	3	COMM200 OR COMM105	Interpersonal Comm OR Public Speaking	3	Gen Ed Comm./Oral
Semester 2						
196-136	Safety in the Workplace	3	BA352	Risk Management	3	Free Elective
196-189	Team Building & Problem Solving	3	BA371	Training & Development	3	Free Elective
196-192	Managing for Quality	3	----	----	3	Free Elective
804-135	Quantitative Reasoning	3	BA256	Quantitative Analysis for Business	3	Business Core
809-198	Psychology, Introduction to	3	PSY190	General Psychology	3	Gen Ed Soc. Sci.
Semester 3						
196-134	Legal Issues for Supervisors	3	----	----	3	Free Elective
196-169	Diversity & Change Mgmt	3	----	----	3	Free Elective
196-193	Human Resource Mgmt	3	BA361	Human Resource Mgmt	3	Major
196-164	Personal Skills for Supervisors	3	----	----	3	Free Elective
809-166	Ethics: Theory & Apps Intro	3	PHIL202	Contemporary Ethics	3	Gen Ed Arts/Humn.
Semester 4						
196-156	Leadership Development Capstone	3	----	----	3	Free Elective
196-151	Operations Management	3	----	----	3	Free Elective
196-133 OR 196-188	Negotiations OR Project Management	3	----	----	3	Free Elective
809-172	Diversity Studies, Intro to	3	SOC240	Diversity in the United States	3	Gen Ed Cultures
101-112	Accounting for Business	3	ACCT202	Accounting Principles II	3	Business Core
Total occupational course credits earned:		62	Total course credits accepted:		62	
Total credits required for graduation:		62				
Total transferable credits#:		62				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
		any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	809-166
		any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
	ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	801-136
	ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	---
	COMM 105 OR COMM 200	Public Speaking	3	Gen Ed Comm./Oral	801-198 OR
		Interpersonal Communication			801-196
	IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	---
		any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
		any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
		any Gen Ed in Social Science	3	Gen Ed Social Science	809-198
	ECON 160	any Gen Ed in Social Science	3	ECON 160 in Major	----
		any Gen Ed in Cultures	3	Gen Ed Cultures	809-172
	MATH 105 or MATH 107	College Mathematics w/Applications OR College Algebra	3	Gen Ed Math	
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core	---
	ECON 161	Principles of Macroeconomics	3	Business Core	---
	ACCT 201	Accounting Principles I	3	Business Core	---
	ACCT 202	Accounting Principles II	3	Business Core	101-112
	MKT 208	Marketing Principles	3	Business Core	---
	BA 210	Management Principles	3	Business Core	---
	BA 222	Management Information Systems	3	Business Core	---
	BA 302	Business Law and Ethics	3	Business Core	---
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core	804-135
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	Major Courses				
	BA 317	International Management	3	Major	---
	BA 361	Human Resource Management	3	Major	196-193
	BA 423	Production & Operations Management	3	Major	---
	One of the following:		3	Major	---
	BA 403	Internship			
	BA 499	Special Project			
	BA 454	Management Cases			
	Two of the following:		6	Major	---
	BA 362	Supervision	BA 474	Organizational Behavior	
	BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
	BA 370	Entrepreneurship & Small Business Mgmt.	BA 411	Labor Relations & Negotiation	
	BA 415	Cross-Cultural Negotiations *	ACCT 422	Cost Accounting	
	PSY 338	Motivation *	BA 445	Contemporary Topics in Management	
	Additional Electives				
Upper-Division Electives		6			
Total additional credits needed at UIU to complete degree:		66			
Total transferable credits from GTC:		62			
Total Earned Credits:		128			

~~ NOTES ~~**LEGEND:**

- # Transfer grades lower than a C- will not be accepted.
- () signifies credit listed within may change depending on course selection within UIU major.
- ♦ Special circumstance exists for the electives depending upon emphasis selected.
- * Must be completed at UIU or another four-year institution.
- ** Graduate course for undergraduate credit.
- @ indicates both courses are required to meet this course, else if only part of this combination is taken, all courses would be considered free electives.
- ▲ notates courses that are upper-division that have an option of taking at GTC, however, would require an upper-division course in place of this to meet degree requirement.
- ♦ notates courses that are upper-division and if taken, would reduce total upper-division electives required (3 credits per course) unless the course is transferred in (transfer work does not contribute to the upper-division requirement).
- • Course has a prerequisite.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Gateway Technical College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Gateway Technical College does not contribute to the upper-division credit requirement at UIU.

Upper Iowa University also offers **Graduate Link Programs**. These Graduate Link Programs allow students to take graduate level courses as part of their undergraduate degree. The Link courses apply to the undergraduate degree as well as to Upper Iowa University's graduate degrees. The tuition for the Link courses is charged at the undergraduate tuition rate. The opportunity to complete Graduate Link Program courses at the undergraduate level allows students to save both time and money on a graduate degree.

This program transfer guide is based on the October 2022 course-to-course articulation (UIU 2022-2023 catalog & GTC 2022-2023 catalog).

Maximize Your Transfer to UIU

Take up to 15 credits to fulfill general education and business core requirements.

Choose up to 15 additional credits at Gateway Technical College to transfer into Upper Iowa University to fulfill general education and business core requirements. View the Additional Elective Transfer Guide list below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 15 credits from the following areas:

- Arts/Humanities General Education Requirement – up to 3 credits
- Communication (Written) General Education Requirement – up to 3 credits
- Computer Skills General Education Requirement – up to 3 credits
- Natural Science General Education Requirement – up to 6 credits
- Business Core Requirement – up to 15 credits

LEGEND:

- **Bolded** text indicates UIU recommendations
- • Course has a prerequisite

Additional Elective Transfer Guide						
GTC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Arts/Humanities General Education Requirement						
204-100	Design Concepts	4				
204-107	Digital Photography/Intro	3				
204-109	Graphic Design Professional Practices	3				
204-115	Digital Photography/Advanced	3				
204-120	Multimedia Survey	3				
204-125	Illustration Media Concepts	3				
204-129	Field Photography	2				
204-135	Design Concepts, Advanced	4				
204-143	Illustration, Advanced	3				
304-101	History of Furniture and Decorative Arts	3				
304-102	Principles of Interior Design	3				
304-118	Art History	3				
533-126 & 533-127	American Sign Lang 1 & American Sign Lang 2	2 & 2				
533-128 & 533-129	American Sign Lang 3 & ASL 4	2 & 2				
802-126	Spanish For Healthcare Providers	3				
801-177 OR 801-205	Creative Writing	3	ENG170	Introduction to Creative Writing	3	

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802-124	SPA I: First Semester Spanish	4	SPN101	Beginning Spanish I	3	
802-201	Spanish 1	4	SPN101	Beginning Spanish I	3	
802-125	SPA II: Second Semester Spanish	4	SPN102	Beginning Spanish II	3	
802-202	Spanish 2	4	SPN102	Beginning Spanish II	3	
802-119	SPA III: Third Semester Spanish	4	SPN201	Intermediate Spanish I	3	
802-203	Spanish 3	4	SPN201	Intermediate Spanish I	3	
802-118	SPA IV: Fourth Semester Spanish	4	SPN202	Intermediate Spanish II	3	
802-204	Spanish 4	4	SPN202	Intermediate Spanish II	3	

Communication (Written) General Education Requirement

801-150 OR 801-202	English Composition II OR English Composition 2	3	ENG102	English Composition II	3	
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Natural Science General Education Requirement

806-114	General Biology	3	BIO100	General Biological Science	3	
806-203	Nutrition	3	BIO165	Human Biology & Nutrition	3	
806-197	Microbiology	4	BIO210	Microbiology	4	
806-177	General Anatomy & Physiology	4	BIO268	Intro to Human Anatomy & Physiology	4	
806-195	Anatomy & Physiology I	4	BIO270	Human Anatomy & Physiology I	4	
806-102	Environmental Chemistry	4	CHEM115	Environmental Chemistry	3	
001-107	Plant Biology for Horticulture	3				
806-112	Principles of Sustainability	3				
806-179	Anatomy & Physiology, Advanced	4				
806-201	Survey of Natural Science	4				
806-127	Chemistry 1	4				
806-134	General Chemistry	4				
806-186	Biochemistry/Introduction	4				
806-154	General Physics 1	4	PHY111 & PHY112	Intro Physics I & Intro Physics Lab I	3 & 1	

Computer Skills General Education Requirement

103-143	Computers for Professionals	3	IS102	Intro to Comp Apps & Technology	3	
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Business Core Requirement

101-114	Accounting Principles	3	ACCT201	Accounting Principles I	3	
106-023	Office Management	3	BA210	Management Principles	3	
106-022 OR 107-011	Information Mgmt for Business OR IT in Business	3	BA222	Management Information Systems	3	
809-143 OR 809-195	Microeconomics OR Economics	3	ECON160	Principles of Microeconomics	3	

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809-144 OR 809-201	Macroeconomics	3	ECON161	Principles of Macroeconomics	3	
104-101 OR 104-126	Marketing Principles OR Business Marketing	3	MKT208	Marketing Principles	3	