

**Program Transfer Guide**  
**Gateway Technical College**  
**Associate in Applied Science (AAS) in**  
**BUSINESS ADMINISTRATION**  
**→ UIU Bachelor of Science (BS) in**  
**90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis**  
**FEBRUARY 2026**



**Years 1 & 2 at Gateway Technical College:**

GTC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
890-155	Gateway to Success (G2S)	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
101-114	Accounting Principles	4	ACCT 201	Accounting Principles I	4	PPE QR & Bus Core
102-137	Intro to Business	3	-----	-----	-----	
102-160	Business Law	3	BA 302	Business Law & Ethics	3	Business Core
801-136	English Composition 1	3	ENG 101	English Composition I	3	PPE ENG 101
<b>Term 2</b>						
104-101	Marketing Principles	3	MKT 208	Marketing Principles	3	Business Core
104-104	Selling Principles	3	MKT 337	Personal Selling	-----	
105-106	Business Communications	3	BA 374	Business Communications	3	Business Core
804-134	Mathematical Reasoning	3	-----	-----	-----	
<b>Term 3</b>						
801-198	Speech	3	COMM 105	Public Speaking	3	PPE COMM 105
103-143	Computers for Professionals	3	IS 102	Intro to Computer App & Tech	3	Prereq for BA 256
<b>Term 4</b>						
104-105	Promotion Principles	3	MKT 363	Ad. & Integrated Mktg. Comm.	3	Free Elective
102-121	Credit Management	3	-----	-----	-----	
809-166	Ethics Theory & App, Intro	3	PHIL 202	Contemporary Ethics	3	PPE Civ/Ethics
196-191	Supervision	3	BA 362	Supervision	3	Free Elective
809-172	Diversity Studies, Intro to	3	SOC 240	Diversity in the US	3	PPE HVCP
<b>Term 5</b>						
102-186	Business Mgmt Internship	3	-----	-----	3	Free Elective
102-196	Business Decision Mgmt	4	-----	-----	4	Free Elective
XXX-XXX	Elective Course ( <b>106-023</b> )	3	<b>BA 210</b>	<b>Management Principles</b>	3	Business Core
<b>Term 6</b>						
809-143	Microeconomics	3	ECON 160	Principles of Microeconomics	3	PPE Civ/Ethics & Business Core
809-198	Intro to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
Total occupational course credits earned:		63	Total course credits applied:		51	
Total transferable credits#:		51				

*UIU recommendations are **bolded**.*

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>Peacock Professional Experience (PPE) Courses</b>				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	±	Success in Higher Education	890-155
ENG 101	English Composition I	≥	PPE Prof Comm/Wrtn (PW)	801-136
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	≥	PPE Prof Comm/Oral (PC)	801-198
	any Human Values & Cultural Perspectives	≥	PPE Human Values & Cultural Persp. (HVCP)	809-172
	any Quantitative Reasoning	4	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	---
	any Social Science	≥	PPE Social Science (SSCI)	809-198
	any Civics, Ethics & Citizenship	≥	PPE Civics, Ethics & Citizenship (CIV)	ECON 160 in major
	any Creative Expression	3	PPE Creative Expression (CREX)	---
<b>Peacock Professional Experience (Gen Ed) Electives (if needed)</b>				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	±	PPE Elective	809-166
<b>Prerequisites</b>				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts College Mathematics w/ Applications College Algebra	≥	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	Met by 101-114
IS 102	Computer Applications and Technology	≥	Prereq. For BA 256	103-143
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	≥	Business Core/PPE CIV	809-143
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	≥	Business Core/PPE QR	101-114
ACCT 202	Accounting Principles II	3	Business Core	---
MKT 208	Marketing Principles	≥	Business Core	104-101
BA 210	Management Principles	≥	Business Core	106-023
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	---
BA 302	Business Law and Ethics	≥	Business Core	102-160
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	≥	Business Core	105-106
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---

Courses to be taken at Upper Iowa University



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Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.	12	Emphasis	---
Total additional credits needed at UIU to complete degree:	<b>51</b>		
Total transferable credits from GTC:	51		
<b>Total Earned Credits:</b>	<b>102</b>		

~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Gateway Technical College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Gateway Technical College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on how the June 2025 (updated October 2025) course-to-course articulation (UIU 2024-25 catalog & GTC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

## Maximize Your Transfer to UIU

*Take up to 12 credits to fulfill the Peacock Professional Experience (PPE) and Business Core Requirements.*

Choose up to 12 additional credits at Gateway Technical College to transfer into Upper Iowa University to fulfill PPE & Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 12 credits from the following areas:**

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Science PPE Requirement – up to 3 credits
- Business Core Requirements – up to 12 credits (*lower division only – see table below*)

<b><i>Additional Elective Transfer Guide</i></b>							
<b>GTC ELECTIVES</b>				<b>Transfers as UIU Course</b>			
Course Id	Course Name	# Cr		Course Id	Course Name	# Cr	Requirement Fulfilled
<b>PPE Written Communication Requirement</b>							
801-150	English Composition II	3					
OR	OR	OR		ENG 102	English Composition II	3	PPE ENG 102
801-202	English Composition 2	3					

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<b>PPE Creative Expression Requirement</b>						
201-100	Design Concepts	4	GRAF 112	Intro to Graphic Design	4	PPE Creative Expr.
201-102	Intro to Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
201-112	Advanced Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
304-101	Hist. of Furniture/Décor. Arts	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
304-102	Principles of Interior Design	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
304-118	Art History	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
504-176	Spanish for Law Enforcement	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
801-204	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
801-177	Creative Writing	3	ENG 170	Introduction to Creative Writing	3	PPE Creative Expr.
801-205	Creative Writing	3	ENG 170	Introduction to Creative Writing	3	PPE Creative Expr.
802-118	SPA IV: Fourth Semester Spanish	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-119	SPA III: Third Semester Spanish	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-124	SPA I: First Semester Spanish	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-125	SPA II: Second Semester Spanish	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-126	Spanish for Healthcare Providers	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
802-201	Spanish 1	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-202	Spanish 2	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-203	Spanish 3	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
802-204	Spanish 4	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
<b>PPE Science Requirement</b>						
001-107	Plant Biology for Horticulture	3	SCI 150	Science Gen Ed	3	PPE Science
806-112	Principles of Sustainability	3	SCI 150	Science Gen Ed	3	PPE Science
806-114	General Biology	4	BIO 100	General Biological Science	4	PPE Science
806-127	Chemistry 1	4	SCI 150	Science Gen Ed	4	PPE Science
806-134	General Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science
806-177	General Anatomy & Physiology	4	SCI 150	Science Gen Ed	4	PPE Science
806-179	Anatomy & Physiology, Advanced	4	SCI 150	Science Gen Ed	4	PPE Science
806-186	Biochemistry/Introduction	4	SCI 150	Science Gen Ed	4	PPE Science
806-201	Survey of Natural Science	4	SCI 150	Science Gen Ed	4	PPE Science
806-237	Biology 1	4	BIO 135	Principles of Biology I	4	PPE Science
806-203	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
806-195	Anatomy & Physiology I	4	BIO 270	Human Anatomy & Physiology I	4	PPE Science
806-102	Environmental Chemistry	4	CHEM 115	Environmental Chemistry	4	PPE Science
<b>Business Core Requirements</b>						
101-116	Corporate Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
106-022 OR 107-011	Info. Management for Business OR IT in Business	3 OR 3	BA 222	Management Info. Systems	3	Business Core
804-189	Statistics, Introductory	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
809-201	Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core