Education Requirements
(For Management Positions)

Associates, who are in management or want to job post for a Management position, need to meet GEICO’s Education Requirements. The Education Requirements are as follows:

1. Have an undergraduate degree or be actively pursuing one
2. Have completed 8 Core Business Courses or be actively pursuing their completion.

Actively pursuing means completing at least two college courses (6 credit hours) in the previous 12 months. For non-degreed associates who have not completed all 8 Core Business Courses, at least 1 of those courses (3 credit hours) must be a Core Business Course. The requirement of 2 courses (at least 1 Core Course) in each 12-month period continues until the Core Course requirement has been met. Upon completion of the 8 Core Courses, associates must continue to take at least 2 courses toward their degree in each 12-month period.

NOTE: To apply for the Supervisor Preparation Program (SPP) or the Trainer Preparation Program (TPP), associates must have completed a minimum of 1 college course in the prior 12-month period. To apply for a Supervisor or Trainer position, associates need to have completed a minimum of 2 college courses in the prior 12-month period including 1 Core Course, if any are outstanding.

Required Core Business Courses:
Must Complete All 5

1. Accounting I (Financial)
2. Accounting II (Managerial)
3. Economics (Macro or Micro)
4. Finance (CPCU 540 Equivalent)
5. Statistics

Elective Core Business Courses:
Must Complete a Minimum of 3

1. Organizational Behavior
2. HR Management
3. Leadership Theory and Practice
4. Business Ethics
5. Data Science / Analytics
6. Project Management
7. Risk Management (CPCU 551 / 555 Equivalents)
8. Marketing
9. Management Information Systems
10. Business Writing
11. Business Law (CPCU 530 Equivalent)
12. Negotiation Skills
13. Public Speaking