

**Program Transfer Guide**  
**Fletcher Technical Community College**  
**Associate of Applied Science (AAS) in**  
**BUSINESS ADMINISTRATION – GENERAL BUSINESS**  
**CONCENTRATION**

→ **UIU Bachelor of Science (BS) in**  
**BUSINESS ADMINISTRATION – General Business Emphasis**  
**MAY 2026**



**Years 1 & 2 at Fletcher Technical Community College:**

FTCC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>General Education Courses</b>						
ENGL 1006 <i>OR</i> ENGL 1010	English Comp: Enhanced Wrtg. <i>OR</i> English Composition I	3 <i>OR</i> 3	ENG 101	English Composition I	3	PPE ENG 101
MATH 1214 <i>OR</i> MATH 1213 <i>OR</i> MATH 1104 <i>OR</i> <b>MATH 1103</b>	College Algebra <i>OR</i> College Algebra <i>OR</i> Contemporary Mathematics <i>OR</i> <b>Contemporary Mathematics</b>	6 <i>OR</i> 3 <i>OR</i> 6 <i>OR</i> <b>3</b>	MATH 107 <i>OR</i> MATH 107 <i>OR</i> MATH 101 <i>OR</i> <b>MATH 101</b>	College Algebra <i>OR</i> College Algebra <i>OR</i> Math for Liberal Arts <i>OR</i> <b>Math for Liberal Arts</b>	6 <i>OR</i> 3 <i>OR</i> 6 <i>OR</i> <b>3</b>	PPE Quant. Reason. & Prerequisite
SPCH 1200	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Natural Science course ( <b>GEOL 1310</b> )		3	ES 117	Natural Disasters	3	PPE Science
Humanities Elective ( <b>ENGL 2400</b> )		3	ENG 290	The Movies	3	PPE Creative Expr.
<b>Core Courses</b>						
ACCT 2100	Financial Accounting	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
BUSN 1050	Business Communications	3	BA 374	Business Communication	3	Business Core
BUSN 1100	Introduction to Business	3	----	----	3	Free Elective
BUSN 2100	Introduction to Management	3	BA 210	Management Principles	3	Business Core
BUSN 2120	Human Resource Mgmt	3	BA 361	HR Management	3	Major
BUSN 2130	Personal Finance	3	FIN 288	Personal Financial Mgmt	3	Free Elective
BUSN 2200	Legal Environment of Bus.*	3	BA 302 AND BA 303	Business Law & Ethics AND Business Law II	3	Business Core AND Free Elective
BUSN 2451 <i>OR</i> BUSN 2980	Integrated Career Skills <i>OR</i> Internship	3 <i>OR</i> 3	---- <i>OR</i> ----	---- <i>OR</i> ----	3 <i>OR</i> 3	Free Elective <i>OR</i> Free Elective
<b>Concentration Courses – General Business Concentration</b>						
ACCT 2110	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
BUSN 2140	Intro to Entrepreneurship	3	BA 370	Small Bus Mgmt/Entrepr.	3	Major
BUSN 2230	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
CPTR 1100	Intro to Computer App.	3	IS 102	Intro to Comp. App/Tech.	3	Prereq to BA 256
ECON 2010	Macroeconomics	3	ECON 161	Principles of Macroecon.	3	Business Core
ECON 2020	Microeconomics	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Bus Core
Business Elective ( <b>BUSN 1000</b> )*		3	BA 302 AND BA 303	Business Law & Ethics AND Business Law II	3	Business Core AND Free Elective
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits#:		60				

*UIU recommendations are **bolded**.*

\*BUSN 1000 and BUSN 2200 needed for transfer to UIU BA 302 and BA 303.

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>Peacock Professional Experience (PPE) Courses</b>				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	--- OR ---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENGL 1006 or ENGL 1010
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPCH 1200
	any Human Values & Cultural Perspectives	3	PPE Human Values & Cultural Persp. (HVCP)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	GEOL 1310
	any Social Science	3	PPE Social Science (SSCI)	---
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160 in major
	any Creative Expression	3	PPE Creative Expression (CREX)	ENGL 2400
<b>Peacock Professional Experience (Gen Ed) Electives (if needed)</b>				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Electives	MATH 1103
<b>Prerequisites</b>				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts College Mathematics w/ Applications College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MATH 1103
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CPTR 1100
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECON 2020
ECON 161	Principles of Macroeconomics	3	Business Core	ECON 2010
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACCT 2100
ACCT 202	Accounting Principles II	3	Business Core	ACCT 2110
MKT 208	Marketing Principles	3	Business Core	BUSN 2230
BA 210	Management Principles	3	Business Core	BUSN 2100
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	--- OR ---
BA 302	Business Law and Ethics	3	Business Core	BUSN 1000 & BUSN 2200
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	BUSN 1050
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 361	Human Resource Management	3	Major	BUSN 2120
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	BUSN 2140
BA 423	Production & Operations Management	3	Major	---

Courses to be taken at Upper Iowa University



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Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.	12	Emphasis	---
<b>Additional Electives</b>			
Upper-Division Electives	6	Degree Requirements	---
Electives	15	Degree Requirements	---
Total additional credits needed at UIU to complete degree:	<b>60</b>		
Total transferable credits from FTCC:	60		
<b>Total Earned Credits:</b>	<b>120</b>		

~~ NOTES ~~

**LEGEND:**

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Fletcher Technical Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Fletcher Technical Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the April 2026 course-to-course articulation (UIU 2025-26 catalog & FTCC 2025-26 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

***Elective Transfer Table***

FTCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Natural Science Elective (Choose 3 credit hours from BIOL, CHEM, GEOL, or PHSC)</b>						
BIOL 1010	General Biology I (Non-Majors)	3	BIO 100	General Biological Science	3	PPE Science
BIOL 1020	General Biology II – Diversity of Life	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 1030	General Biology I (Majors)	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 1040	General Biology II (Majors)	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 1140	Human Anatomy & Physiology I	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 1160	Human Anatomy & Physiology II	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 2121	Gen. Microbiology for Sci. Majors	3	SCI 150	Science Gen Ed	3	PPE Science
CHEM 1010	Chemistry I (Non-Science Majors)	3	SCI 150	Science Gen Ed	3	PPE Science
CHEM 1123	Introductory Chemistry	3	SCI 150	Science Gen Ed	3	PPE Science
CHEM 1133	Introductory Chemistry II (Majors)	3	SCI 150	Science Gen Ed	3	PPE Science
CHEM 1140	Intro. To Atmospheric Chemistry	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 1010	Physical Geology	3	ES 100	Introduction to Geology	3	PPE Science
<b>GEOL 1310</b>	<b>Natural Disasters</b>	<b>3</b>	<b>ES 117</b>	<b>Natural Disasters</b>	<b>3</b>	<b>PPE Science</b>
GEOL 1320	Dinosaurs	3	ES 121	Dinosaurs	3	PPE Science

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GEOL 1330	Intro to Oceanography	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 1500	Geophysics	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 2010	Mineralogy	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 2110	Sedimentology & Stratigraphy	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 2310	Coastal Geomorphology	3	SCI 150	Science Gen Ed	3	PPE Science
GEOL 2410	Costal Restoration	3	SCI 150	Science Gen Ed	3	PPE Science
PHSC 1000	Physical Science I	3	SCI 150	Science Gen Ed	3	PPE Science
PHSC 1200	Physical Science II	3	SCI 150	Science Gen Ed	3	PPE Science
<b>Humanities Elective (Choose 3 credit hours from ENGL, HIST, or PHIL)</b>						
ENGL 1020	English Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
ENGL 2110	Introduction to Fiction	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2140	Intro to Thematic Approaches to Lit.	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2150	Intro to Poetry And/Or Drama	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2160	Appreciation of Literary Genres	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2170	Survey of Literature/Media Studies	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2200	Major British Writers	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENGL 2210	Major American Writers	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
<b>ENGL 2400</b>	<b>Introduction to Film</b>	<b>3</b>	<b>ENG 290</b>	<b>The Movies</b>	<b>3</b>	<b>PPE Creative Expr.</b>
ENGL 2530	The Bible as Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HIST 1010	Western Civilization I	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 1020	Western Civilization II	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 1500	World History I	3	HIST 100	World History to 1500	3	PPE Social Science
HIST 1510	World History II	3	HIST 101	World History Since 1500	3	PPE Social Science
HIST 2010	American History I	3	HIST 110	American History to 1877	3	PPE Social Science
HIST 2020	American History II	3	HIST 111	American History since 1877	3	PPE Social Science
HIST 2030	Louisiana Purchase	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PHIL 2030	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.

## Maximize Your Transfer to UIU

*Take up to 18 credits to fulfill the Peacock Professional Experience (PPE), Business Core and Elective Requirements.*

Choose up to 18 additional credits at Fletcher Technical Community College to transfer into Upper Iowa University to fulfill PPE, Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

### Choose up to 18 credits from the following areas:

- Professional Communication (Written) PPE Requirement – up to 3 credits (ENG 102)
- Social Science PPE Requirement - up to 3 credits
- Human Values & Cultural Perspectives PPE Requirement – up to 3 credits
- Business Core Requirements – up to 3 credits (MATH 220)
- Elective Requirement – up to 15 credits

### *Additional Elective Transfer Guide*

FTCC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Professional Communication (Written) PPE</b>						
ENGL 1020	English Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
<b>Social Science PPE</b>						
CRJU 1010	Introduction to Criminal Justice	3	CJ 224	Intro to Criminal Justice	3	PPE Social Science
GEOG 2020	Physical Geography	3	GEOG 100	Intro. To Physical Geography	3	PPE Social Science
HIST 1010	Western Civilization I	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 1020	Western Civilization II	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 1500	World History I	3	HIST 100	World History to 1500	3	PPE Social Science
HIST 1510	World History II	3	HIST 101	World History Since 1500	3	PPE Social Science
HIST 2010	American History I	3	HIST 110	American History to 1877	3	PPE Social Science
HIST 2020	American History II	3	HIST 111	American History since 1877	3	PPE Social Science
HIST 2030	Louisiana Purchase	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PSYC 2010	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSYC 2060	Child Psychology	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PSYC 2120	Developmental Psychology	3	EDU 142	Human Growth/Dev/Guidance	3	PPE Social Science
PSCY 2230	Psychology in the Media	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
SOCI 2010	Introduction to Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOCI 2020	Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
<b>Human Values &amp; Cultural Perspectives PPE</b>						
MUSC 1070	Music & Cultural Diversity	3	HVCP 150	Hum. Val/Cltl Persp. Gen Ed	3	PPE HVCP
SOCI 2413	Race, Class & Ethnicity	3	SOC 240	Diversity in the US	3	PPE HVCP
<b>Business Core Requirements</b>						
MATH 2100	Introductory Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core