

Program Transfer Guide

Eastern Iowa Community College Associate of Arts (AA) in

BUSINESS TRANSFER MAJOR

→ UIU Bachelor of Science (BS) in

MANAGEMENT

JUNE 2026



Years 1 & 2 at Eastern Iowa Community College:

EICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Business Courses						
ECN 120	Principles of Macroeconomics	3	ECON 161	Principles of Macroecon	3	Business Core
ECN 130	Principles of Microeconomics	3	ECON 160	Principles of Microecon	3	PPE Civ/Ethics & Bus Core
CSC 116	Information Computing	3	IS 102	Intro to Comp. App/Tech	3	Prereq to BA 256
ACC 142	Financial Accounting	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
ACC 146	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
Math Sequence						
MAT 156 OR MAT 140	Statistics OR Finite Math	3	MATH 220 OR MATH 105	Elementary Statistics OR College Math w/ App.	3	PPE QR & Bus Core OR PPE QR & Prereq
BUS 210 OR MAT 165 OR MAT 210	Business Statistics OR Business Calculus OR Calculus I	3 OR 3 OR 4	BA 256 OR QR 150 OR MATH 120	Quant. Analysis for Bus. I OR Quant. Reasoning Gen Ed OR Calculus I	3 OR 3 OR 4	PPE QR & Bus Core OR PPE Quant. Reason. OR Free Elective
General Education Requirements						
ENG 105 OR ENG 107	Composition I OR Comp. I: Technical Writing	3	ENG 101	English Comp I	3	PPE ENG 101
ENG 106 OR ENG 108	Composition II OR Comp II: Technical Writing	3	ENG 102	English Comp II	3	PPE ENG 102
SPC 112 OR SPC 170	Public Speaking OR Professional Communication	3	COMM 105 OR COMM 307	Public Speaking OR Business & Prof Comm	3	PPE COMM 105 OR Free Elective
Literature Course		3	---	---	3	PPE Creative Expr.
Humanities Course		3	---	---	3	PPE Creative Expr.
Fine Arts course		3	---	See Electives Table	3	*Select PPE Creative Expression course
Western Perspectives		3	---	See Electives Table	3	*Select PPE Social Science course
Language or Intercultural Perspectives		3	---	See Electives Table	3	*Select PPE HVCP course
Social Science		3	---	---	3	PPE Social Science
Math & Natural Sciences		8	---	See Electives Table	8	*Select PPE Science
Electives		3	---	---	3	
Total occupational course credits earned:		62	Total course credits applied:		62	
Total transferable credits#:		62	UIU recommendations are bolded .			

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
	FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Eastern Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
	ENG 101	English Composition I	3		
	ENG 102	English Composition II	3		
	COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3		
		any Human Values & Cultural Perspectives	3		
		any Quantitative Reasoning	3		
		any Science	3		
		any Social Science	3		
		any Civics, Ethics & Citizenship	3		
		any Creative Expression	3		
	Peacock Professional Experience (Gen Ed) Electives (if needed)				
	All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.				
	PPE 100	Peacock Professional Experience Elective	3	PPE Electives	MAT 156
	Prerequisites				
	MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics with Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT 156
	IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 116
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
	ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
	ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 142
	ACCT 202	Accounting Principles II	3	Business Core	ACC 146
	MKT 208	Marketing Principles	3	Business Core	---
	BA 210	Management Principles	3	Business Core	---
	BA 222	Management Information Systems	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	MAT 156
	BA 302	Business Law and Ethics	3	Business Core	BUS 185
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	---
	BA 460	Strategic Management	3	Business Core	---
	Major Courses				
	BA 317	International Management	3	Major	---
	BA 361	Human Resources Management	3	Major	---
	BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
	BA 423	Production & Operations Management	3	Major	---

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	<i>Two of the following:</i>	6	Major	---
	BA 362 Supervision	BA 474	Organizational Behavior	
	BA 365 Leadership Theory	BA 367	Cross-Cultural Leadership	
	BA 370 Entrepr. & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
	BA 415 Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
	PSY 338 Motivation	BA 445	Contemporary Topics in Management	
Additional Electives				
	Electives	19	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		58		
Total transferable credits from EICC:		62		
Total Earned Credits:		120		

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Eastern Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University PPE requirements. However, all students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Eastern Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Eastern Iowa Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the June 2026 (updated August 2026) course-to-course articulation (UIU 2025-26 catalog & EICC 2025-26 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Recommended Electives Transfer Table

EICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Fine Arts Course						
ART 101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
HUM 137	Humanities of the Modern World	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS 100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.
Western Perspectives Course						
HIS 117	Western Civ: Ancient & Med.	3	HIST 100	World History to 1500	3	PPE Social Science
HIS 119	Western Civ: Modern	3	HIST 101	World History Since 1500	3	PPE Social Science
HIST 151	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIST 152	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science
Language or Intercultural Perspectives Course						
ANT-105	Cultural Anthropology	3	ANTH 110	Intro. to Cultural Anthropology	3	PPE HVCP
CLS-150	Latin American History & Culture	3	HVCP 150	Hum. Values/Cltl Persp. Gen Ed	3	PPE HVCP
SPC-120	Intercultural Communications	3	COMM 221	Intercultural Communication	3	PPE HVCP
Natural Sciences Course						
BIO 105	Introductory Biology	4	BIO 100	General Biological Science	4	PPE Science
BIO 157	Human Biology	4	SCI 150	Science Gen Ed	4	PPE Science
ENV 111	Environmental Science	4	ES 161	Intro. to Environmental Sci.	4	PPE Science
CHM 122	Intro. to General Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science

Maximize Your Transfer to UIU

Take up to 16 credits to fulfill the Business Core and Elective Requirements.

Choose up to 16 additional credits at Eastern Iowa Community College to transfer into Upper Iowa University to fulfill Business Core and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 16 credits from the following areas:

- Business Core Requirements – up to 6 credits (*see table below*)
- Elective Requirements – up to 16 credits

Additional Electives Transfer Guide

EICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Business Core						
MGT 101	Principles of Management	3	BA 210	Management Principles	3	Business Core
MKT 110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core