

**Program Transfer Guide**  
**Eastern Iowa Community College**  
**Associate in Applied Science (AAS) in**  
**BUSINESS ADMINISTRATION**  
**→ UIU Bachelor of Science (BS) in**  
**90-CREDIT BUSINESS ADMINISTRATION – General Business Emphasis**  
**JANUARY 2026**



**Years 1 & 2 at Eastern Iowa Community College:**

EICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Term 1</b>						
ADM 157	Business English	3	----	----	3	Free Elective
BUS 102	Introduction to Business	3	----	----	---	
BUS 110	Business Math and Calculators	3	----	----	3	Free Elective
BUS 161	Human Relations	3	----	----	3	Free Elective
CSC 110	Introduction to Computers	3	IS 102	Intro to Comp App/Tech	3	Prereq to BA 256
MKT 181	Customer Service Strategies	2	----	----	---	
<b>Term 2</b>						
ACC 111	Introduction to Accounting	3	----	----	3	Free Elective
ACC 332	Computer Acct. – Quick Books	2	----	----	---	
BCA 220	Integrated Comp. Bus. App.	2	IS 102	Intro to Comp App/Tech	---	
BUS 106	Employment Strategy	2	----	----	---	
MGT 151	Management Communication I	3	----	----	3	Free Elective
MKT 110	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
<b>Term 3</b>						
ACC 142	Financial Accounting	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
ECN 120	Principles of Macroeconomics	3	ECON 161	Principles of Macroecon.	3	Business Core
<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>
<b>PSY 111</b>	<b>Introduction to Psychology</b>	<b>3</b>	<b>PSY 190</b>	<b>General Psychology</b>	<b>3</b>	<b>PPE Social Science</b>
<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>	<i>OR</i>
<b>SOC 110</b>	<b>Introduction to Sociology</b>	<b>3</b>	<b>SOC 110</b>	<b>Principles of Sociology</b>	<b>3</b>	<b>PPE Social Science</b>
MGT 101	Principles of Management	3	BA 210	Management Principles	3	Business Core
SPC 112	Public Speaking	3	COMM 105	Public Speaking	3	PPE COMM 105
Business Specialty Elective ( <b>MGT 110</b> )		3	<b>BA 370</b>	<b>Entrepre/Small Bus Mgmt</b>	3	Major
<b>Term 4</b>						
ACC 146	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
BUS 180	Business Ethics	3	BA 225	Business Ethics	3	Free Elective
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
ECN 130	Principles of Microeconomics	3	ECON 160	Principles of Microecon.	3	PPE Civ/Ethics & Bus Core
Business Specialty Elective		3	----	See Elective Table	3	Free Elective
Total occupational course credits earned:		62	Total course credits applied:		51	
Total transferable credits#:		51				

UIU recommendations are **bolded**.

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
<b>Peacock Professional Experience (PPE) Courses</b>				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	---
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC 112
	any Human Values & Cultural Perspectives	3	PPE Human Values & Cultural Persp. (HVCP)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	ACCT 201 in major
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	PSY 111 or SOC 110
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON in major
	any Creative Expression	3	PPE Creative Expression (CREX)	---
<b>Peacock Professional Experience (Gen Ed) Electives (if needed)</b>				
<i>All students must complete at least 30 hours of general education (Peacock Professional Experience) coursework. If the student has had specific general education requirements waived above, you must meet the 30-hour minimum using any general education course(s) not already applied in the Peacock Professional Experience section.</i>				
PPE 100	Peacock Professional Experience Elective	3	PPE Elective	BA 256 or MATH 220 in Core
<b>Prerequisites</b>				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	Met by ACC 142
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CSC 110
<b>Business Core Courses</b>				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 142
ACCT 202	Accounting Principles II	3	Business Core	ACC 146
MKT 208	Marketing Principles	3	Business Core	MKT 110
BA 210	Management Principles	3	Business Core	MGT 101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core/PPE QR	---
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
<b>Major Courses</b>				
BA 361	Human Resource Management	3	Major	---
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	MGT 110
BA 423	Production & Operations Management	3	Major	---

**Courses to be taken at Upper Iowa University**



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Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.	12	Emphasis	---
Total additional credits needed at UIU to complete degree:	<b>54</b>		
Total transferable credits from EICC:	51		
<b>Total Earned Credits:</b>	<b>105</b>		

~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 90 semester credits is required for a the 90-credit baccalaureate degree; up to 51 lower-division college semester credits from Eastern Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Eastern Iowa Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on how the February 2025 course-to-course articulation (UIU 2024-25 catalog & EICC 2024-25 catalog) credits would apply to the 2025-26 year degree requirements for this major at UIU.*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

<b>Electives Transfer Table</b>						
<b>EICC ELECTIVES</b>			<b>Transfers as UIU Course</b>			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Business Specialty Electives</b>						
ACC 161	Payroll Accounting	3	----	----	3	Free Elective
ACC 265	Income Tax Accounting	4	ACCT 323	Federal Taxation I	4	Free Elective
BCA 215	Computer Business Applications	3	IS 102	Intro to Computer App/Tech	3	Prereq to BA 256
BCA 250	Desktop Publishing	3	----	----	3	Free Elective
BUS 130	Intro to Entrepreneurship	3	----	----	3	Free Elective
BUS 135	Managing the Entrepr. Venture	3	----	----	3	Free Elective
BUS 147	The Successful Entrepreneur	3	----	----	3	Free Elective
<b>MGT 110</b>	<b>Small Business Management</b>	<b>3</b>	<b>BA 370</b>	<b>Entrepr./Small Bus. Mgmt</b>	<b>3</b>	<b>Major</b>
MGT 130	Principles of Supervision	3	BA 362	Supervision	3	Free Elective
MGT 260	Introduction to Bus. Logistics	3	----	----	3	Free Elective
MKT 140	Principles of Selling	3	MKT 337	Personal Selling	3	Free Elective
MKT 150	Principles of Advertising	3	MKT 363	Ad/Integrated Marketing Comm.	3	Free Elective
MKT 160	Principles of Retailing	3	----	----	3	Free Elective

## Maximize Your Transfer to UIU

*Take up to 15 credits to fulfill the Peacock Professional Experience (PPE) and Business Core Requirements.*

Choose up to 15 additional credits at Eastern Iowa Community College to transfer into Upper Iowa University to fulfill PPE and Business Core requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 15 credits from the following areas:**

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 6 credits
- Science PPE Requirement – up to 3 credits
- Human Values & Cultural Perspectives PPE Requirement – up to 3 credits
- Business Core Requirements – up to 6 credits (*lower division, see table*)

### Additional Electives Transfer Guide

EICC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
<b>Creative Expression PPE Requirement</b>						
ART 101	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART 133	Drawing	3	ART 110	Drawing	3	PPE Creative Expr.
ART 144	Painting II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 161	Digital Art	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 164	Sculpture II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 174	Ceramics II	3	ART 223	Ceramics/Wheel Throwing	3	PPE Creative Expr.
ART 186	Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
ART 204	Art History II	3	ART 212	Art History II	3	PPE Creative Expr.
DRA 110	Introduction to Film	3	COMM 290	The Movies	3	PPE Creative Expr.
DRA 117	Film Topics	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
DRA 132	Acting II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 221	Creative Writing	3	ENG 170	Intro to Creative Writing	3	PPE Creative Expr.
ENG 230	Creative Writing: Fiction	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 235	Playwriting & Screenwriting	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 238	Creative Writing: Nonfiction	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLF 231	Intermediate French I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLF 232	Intermediate French II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS 231	Intermediate Spanish I	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
FLS 232	Intermediate Spanish II	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
GRA 134	Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.
GRT 107	Intro to Graphics Art Technology	3	GRAF 112	Intro to Graphic Design	3	PPE Creative Expr.
HUM 105	Working in America	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 110	Changes & Choices	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 135	Humanities of the Early World	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 136	Humanities of the Renaissance	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 137	Humanities of the Mod. World	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 183	Living w/ Space/Time/Tech.	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
HUM 287	Leadership Development Studies	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
JOU 172	Intermediate Photography	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 101	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
LIT 111	American Lit Since Mid-1800s	3	ENG 210	American Literature II	3	PPE Creative Expr.

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LIT 135	Film as Literature	3	COMM 290	The Movies	3	PPE Creative Expr.
LIT 161	The Short Story	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 180	Mythology	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 185	Contemporary Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 195	Nature of Evil in Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 200	Studies in Literary Form	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
LIT 210	The Graphic Novel	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS 100	Music Appreciation	3	MUS 100	Introduction to Music	3	PPE Creative Expr.
MUS 199	Music History	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUS 204	History of Rock & Roll	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHI 101	Introduction to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
PHI 110	Introduction to Logic	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
<b>Professional Communication (Written) PPE Requirement</b>						
ENG 105 OR ENG 107	Composition I OR Comp I: Technical Writing	3 OR 3	ENG 101	English Composition I	3	PPE ENG 101
ENG 106 OR ENG 108	Composition II OR Comp II: Technical Writing	3 OR 3	ENG 102	English Composition II	3	PPE ENG 102
<b>Science PPE Requirement</b>						
AGA 182	Introduction to Soil Science	3	SCI 150	Science Gen Ed	3	PPE Science
BIO 151	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIO 133	Ecology	3	BIO 215	Local Field Science	3	PPE Science
BIO 138	Field Ecology	3	BIO 215	Local Field Science	3	PPE Science
CHM 110	Introduction to Chemistry	3	SCI 150	Science Gen Ed	3	PPE Science
CNS 109	Wildlife Ecology	3	SCI 150	Science Gen Ed	3	PPE Science
ENV 115	Environmental Science	3	ES 161	Intro to Environmental Sci.	3	PPE Science
<b>Human Values &amp; Cultural Perspectives PPE Requirement</b>						
ANTH 105	Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE HVCP
CLS 121	Studies in Non-Western Culture	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
CLS 150	Latin American Hist. & Culture	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
GEO 126	Cultural Geography	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
ITP 129	Deaf Studies	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
HIS 257	African American History	3	HIST 330	African American History	3	PPE HVCP
LIT 130	African American Literature	3	ENG 265	African American Literature	3	PPE HVCP
REL 101	Survey of World Religions	3	REL 120	Introduction to World Religions	3	PPE HVCP
SPC 120	Intercultural Communication	3	COMM 221	Intercultural Communication	3	PPE HVCP
SOC 220	Sociology of Aging	3	HVCP 150	Hum. Values/Clrtrl Persp. Gen Ed	3	PPE HVCP
<b>Business Core</b>						
ECN 120	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core