

Program Transfer Guide
Eastern Iowa Community College Associate in Arts (AA) in
BUSINESS TRANSFER MAJOR
→ UIU Bachelor of Science (BS) in
MANAGEMENT
JUNE 2024



Years 1 & 2 at Eastern Iowa Community College:

EICC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Business Courses						
ECN 120	Principles of Macroecon	3	ECON 161	Principles of Macroecon	3	Gen Ed Soc. Sci & Business Core
ECN 130	Principles of Microecon	3	ECON 160	Principles of Microecon	3	Gen Ed Soc. Sci & Business Core
CSC 116	Information Computing	3	---	---	3	Free Elective
ACC 142	Financial Accounting	3	ACCT 201	Accounting Principles I	3	Business Core
ACC 146	Managerial Accounting	3	ACCT 202	Accounting Principles II	3	Business Core
BUS 185	Business Law I	3	BUS 320	Business law & Ethics	3	Business Core
Math Sequence						
MAT 156 OR MAT 140	Statistics OR Finite Math	3	MATH220 OR MATH105	Elementary Statistics OR College Math w/Applic.	3	Gen Ed Math & Business Core OR Gen Ed Math
BUS 210 OR MAT 165 OR MAT 210	Business Statistics OR Business Calculus OR Calculus I	3 OR 3 OR 4	--- OR --- OR Math 120	--- OR --- OR Calculus I	3 OR 4	Free Elective OR Free Elective OR Gen Ed Math
General Education Requirements						
ENG 105 OR ENG 107	Composition I OR Comp. I: Technical Writing	3	ENG 101	English Comp I	3	Gen Ed Comm/Wrtn
ENG 106 OR ENG 108	Composition II OR Comp II: Technical Writing	3	ENG 102	English Comp II	3	Gen Ed Comm/Wrtn
SPC 112 OR SPC 170	Public Speaking OR Professional Communication	3	COMM 105 OR COMM 307	Public Speaking OR Business & Prof Comm	3	Gen Ed Comm/Oral OR Free Elective
Arts & Humanities						
Literature Course		3	---	---	3	Gen Ed Art/Humn
Humanities Course		3	---	---	3	Gen Ed Art/Humn
Fine Arts course		3	---	---	3	Gen Ed Art/Humn
Cultural Historical Perspectives						
Western Perspectives		3	---	---	3	Gen Ed Cultures
Language or Intercultural Perspectives		3	---	---	3	Gen Ed Cultures
General Education Requirements						
Social Science		3	---	---	3	Gen Ed Soc. Sci
Math & Natural Sciences		8	---	---	8	Gen Ed Nat. Science
Electives		3	---	---	3	Free Electives
Total occupational course credits earned:		62-63	Total course credits accepted:		62-63	
Total transferable credits#:		62-63				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
General Education Courses				
	any Gen Ed in Arts/Humanities	3	Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Eastern Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.	
	any Gen Ed in Arts/Humanities	3		
ENG 101	English Composition I	3		
ENG 102	English Composition II	3		
COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3		
IS 102	Intro Computer Applications & Technology	3		
	any Gen Ed in Natural Science	3		
	any Gen Ed in Natural Science	3		
	any Gen Ed in Social Science	3		
	any Gen Ed in Social Science	3		
	any Gen Ed in Cultures	3		
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
ACCT 201	Accounting Principles I	3	Business Core	ACC 142
ACCT 202	Accounting Principles II	3	Business Core	ACC 146
MKT 208	Marketing Principles	3	Business Core	---
BA 210	Management Principles	3	Business Core	---
BA 222	Management Information Systems	3	Business Core	---
MATH 220	Elementary Statistics	3	Business Core	MAT-156
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	---
BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
BA 423	Production & Operations Management	3	Major	---
<i>Two of the following:</i>		6	Major	---
BA 362	Supervision	BA 474	Organizational Behavior	
BA 365	Leadership Theory	BA 367	Cross-Cultural Leadership	
BA 370	Entrepreneurship & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
PSY 338	Motivation	BA 445	Contemporary Topics in Management	
Additional Electives				
Electives		18-19	Degree Requirements	---
Total additional credits needed at UIU to complete degree:		57-58		
Total transferable credits from EICC:		62-63		
Total Earned Credits:		120		

Courses to be taken at Upper Iowa University



~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

Students who transfer to UIU with a completed Associate of Arts (AA) or Associate of Science (AS) degree in liberal arts from Eastern Iowa Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Eastern Iowa Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Eastern Iowa Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the March 2024 course-to-course articulation (UIU 2023-24 catalog & EICC 2023-24 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 15-16 credits to fulfill business core and elective requirements.

Choose up to 15-16 additional credits at Eastern Iowa Community College to transfer into Upper Iowa University to fulfill business core and elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 15-16 credits from the following areas:

- Business Core Requirement – up to 6 credits
- Free Elective Requirement – up to 15-16 credits in any academic area