

U P P E R I O W A U N I V E R S I T Y
Upper Iowa University-Extended University and Dakota County Technical College (MN)
Course-to-Course Articulation – December 2006
Dakota County Technical College's 2006-2007 Online Catalog

Upper Iowa University		Dakota County Technical College	
Course #	Course	Course #	Course
ANTHROPOLOGY			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 206	Intro to the Hmong Culture & Language		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science	SOCY 1300	Introduction to Anthropology
ART			
ART 100	Introduction to Art		
ART 110	Drawing	VCOM 1040	Basic Drawing
ART 111	Design		
ART 211	Art History I		
ART 212	Art History II		
ART 215	Photography	VCOM 1380	Basic Photography
ART 235	Graphic Design I		
ART 330	Watercolor		
ART 35002	Advanced Studio - Drawing		
ART 355	Typography	VCOM 1415	Typography Fundamentals
ART 372	Survey of American Art		
ART xxx	General Education Humanities	ARTS 1000 ARTS 1100 ARTS 1200	Visual Communication History of Photography The Creative Process
BIOLOGY			
BIO 100	General Biological Sciences	BIOL 1500	General Biology
BIO 106	Biology of HIV/AIDS		
BIO 161	Introduction to Environmental Science	BIOL 1110	Environmental Science
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	BIOL 1120 BIOL 1200 BIOL 2000 BIOL 2010	Minnesota Nature Study Biology & Society Anatomy & Physiology I Anatomy & Physiology II
BUSINESS			
BA 201	Accounting Principles I	ACCT1000	Principles of Accounting I
BA 202	Accounting Principles II	ACCT1003	Principles of Accounting II
BA 208	Marketing Principles	MKTC 1000	Principles of Marketing
BA 210	Management Principles	SMGT 2001	Management Skills I, Foundations in Mgt
BA 211	Macroeconomic Principles	ECON 1000	Survey of American Economics
BA 212	Microeconomic Principles	ECON 1100	Microeconomics
BA 222	Management Information Systems		
BA 225	Business Ethics	SMGT 1030 SMGT 1033	Ethics in the Workplace Business Law and Ethics
BA 227	Services Marketing		
BA 302	Business Law I	MKTC 2815	Business Law
BA 303	Business Law II		
BA 310	Money and Banking		
BA 315	Sales Management		
BA 321	Intermediate Financial Accounting I	ACCT2000	Intermediate Accounting I
BA 322	Intermediate Financial Accounting II	ACCT2003	Intermediate Accounting II

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BA 323	Federal Taxation I	ACCT1406	Income Tax
BA 324	Federal Taxation II		
BA 341	Corporate Financial Management		
BA 343	Investments		
BA 352	Risk Management		
BA 355	Retailing	SMGT 2400	Retail Management
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior	MKTC 1150	Consumer and Professional Buying Beh
BA 361	Human Resources Management	SMGT 1441	Introduction to Human Resource Mgt
BA 362	Supervision	SMGT 1000	Principles of Supervision
BA 363	Advertising and Integrated Market Comm	MKTC 2000 SMGT 2405	Advertising and Practices and Procedures Promotion and Advertising
		SMGT 2406 and SMGT 2407 and SMGT 2408	Promotion and Advertising I and Promotion and Advertising II and Promotion and Advertising III
BA 365	Leadership Theory		
BA 370	Entrepreneurship and Small Bus Mgmt	ENTR 1150 and ENTR 1860	The Successful Entrepreneur and Business Plan Development
BA 371	Training and Development	SMGT 1875	Training and Del Employees
BA 374	Business Communications	SMGT 1625	Advanced Bus Writing and Comm
BA 380	Marketing Management		
BA 381	American Economic History		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 421	Managerial Cost Accounting	ACCT2100	Cost Accounting I
BA 422	Product Cost Accounting	ACCT2103	Cost Accounting II
BA 423	Production and Operations Management		
BA 424	International Marketing		
BA 431	Advanced Financial Accounting	N/A	Must be taken at a four-year institution
BA 432	Accounting for Not-For-Profit Orgs.	N/A	Must be taken at a four-year institution
BA 433	Auditing I	ACCT2306	Auditing
BA 434	Auditing II		
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 463	International Finance		
BA 474	Organizational Behavior		
BA 488	Economics of International Business		
CHEMISTRY			
CHEM 115	Environmental Chemistry		
CHEM 140	Chemistry for Everyday Life		
CHEM 151	General Chemistry I		
CHEM 152	General Chemistry II & Qual Analysis		
CHEM xxx	General Education Natural Science	CHEM 1500	Introduction to Chemistry
COMMUNICATION			
COMM 100	Interpersonal Communications	SPEE 1020 SPEE 1042	Interpersonal Communication Small Group Communication
COMM 105	Public Speaking	SPEE 1015	Fundamentals of Public Speaking

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COMM 115	Effective Listening		
COMM 132	Introduction to News Reporting	VCOM 1710	Reporting
COMM 220	Principles of Interviewing		
COMM 221	Intercultural Communication	SPEE 1030	Intercultural Communications
COMM 305	Organizational Communications		
COMM 310	Feature Writing		
COMM 320	News Editing		
COMM 332	Writing for Media		
COMM 415	Communications and Media Ethics		
COMM xxx	General Education Speech		
CRIMINAL JUSTICE			
CJ 224	Introduction to Criminal Justice		
CJ 237	Criminal Law		
CJ 315	Juvenile Justice		
CJ 321	Juvenile Delinquency	SOCY 1250	Juvenile Delinquency
CJ 333	Criminology		
CJ 337	Victimology		
CJ 362	Criminal Investigations		
CJ 365	Sociology of Policing		
CJ 367	Ethics in Criminal Justice		
CJ 380	Corrections and Punishment		
CJ 398	Justice Administration		
EARTH SCIENCE			
ES 100	Introduction to Geology		
ES 114	Conservation of Natural Resources		
ES 117	Natural Disasters		
ES xxx	General Education Natural Science		
ENGLISH			
ENG 101	Basic Composition	ENGL 1100 ENGL 1102	Writing and Research Skills Technical Written Communications
ENG 102	English Composition II	ENGL 1200	Technical Writing
ENG 125	Introduction to Literature	ENGL 1550	Introduction to Literature
ENG 209	American Literature I		
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 290	The Movies	ENGL 1600	Film Studies
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities	ENGL 1400 ENGL 1650 ENGL 1700 ENGL 1750	American Short Story Greek Mythology Selected Works in Literature Fantasy and Science Fiction Literature

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GEOGRAPHY			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
HEALTH SERVICES ADMINISTRATION			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Serv Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
HISTORY			
HIST 100	World Civilization I		
HIST 101	World Civilization II		
HIST 110	American Civilization I	HIST 1100	History of the United States to 1877
HIST 111	American Civilization II	HIST 1200	Hist of the U.S. from 1877 to the Present
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 342	The Develop of American Foreign Policy		
HIST 343	US Women's History		
HIST 374	Recent America: the US since 1919		
HIST xxx	General Education Social Science	HIST 1300 HIST 1400	World History American Environmental History
INTERDISCIPLINARY			
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
MANAGEMENT INFORMATION SYSTEMS (COMPUTER SCIENCE)			
MIS 101	Introduction to Computer Applications	COML 1400 OR OFFC 1130 AND OFFC 1135 AND OFFC 1140 AND OFFC 1145	Introduction to Computers MS Word I and MS Excel I and MS Access I and MS PowerPoint
MIS 201	Principles of Computer Programming	COMC 1557	Visual Basic Programming
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	COMC 1560 COMC 1571 COMC 1573 COMC 1811 COMC 1970 COMC 2010 COMC 2012 COMC 2022	Advanced Visual Basic Programming C++ Programming Advanced C++ Programming Programming Fundamentals Java Based XML Java I Java II XML Programming
MIS 267	Computer Applications	OFFC 1150 AND OFFC 1155 AND OFFC 1200	MS Word II and MS Excel II and MS Access II
MIS 302	Principles of System Analysis		
MIS 354	C++ Programming		

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MIS 360	Project Management		
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course		
MATHEMATICS			
MATH 105	College Mathematics	MATS 1300	College Algebra
MATH 109	Quantitative Methods		
MATH 220	Elementary Statistics	MATS 1250	Principles of Statistical Analysis
MATH xxx	General Education Math Course For Non-Business Majors Only	MATS 1350	Math for Liberal Arts
MUSIC			
MUS 100	Introduction to Music		
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities		
PHILOSOPHY			
PHIL 150	Introduction to Philosophy		
PHIL xxx	General Education Humanities	PHIL 1100	Ethics
PHYSICAL SCIENCE			
PHY 100	General Physical Science		
PHY 110	Introduction to Astronomy		
PHY xxx	General Education Natural Science	PHYS 1100 PHYS 1200	College Physics I College Physics II
POLITICAL SCIENCE			
PS 100	US Government		
PS 211	International Relations		
PS 230	State and Local Government		
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science	POLS 1000	Intro to Political Science
PUBLIC ADMINISTRATION			
PA 306	Principles of Emergency Management		
PA 320	Political & Policy Basis of Emer Mgmt		
PA 332	Emergency Preparedness and Planning		
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt		
PA 414	Principle & Practice of Hazards Mitigation		
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
PSYCHOLOGY			
PSY 142	Human Growth, Development & Guidance		
PSY 190	General Psychology	PSYC 1110	General Psychology
PSY 201	Adjustment		
PSY 212	Devel. Psych: Birth to Adolescence	PSYC 1300	Child and Adolescent Psychology
PSY 221	Introduction to Human Services		
PSY 222	Devel. Psych: Young to Late Adult	PSYC 1400	Adult and Geriatric Psychology
PSY 232	Group Dynamics		
PSY 240	Conflict Resolution		

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PSY 260	Gender Roles		
PSY 270	Human Sexuality	PSYC 1600	Human Sexuality
PSY 276	Methods in Human Services I		
PSY 302	Substance Abuse		
PSY 310	Social Psychology		
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology	PSYC 1200	Abnormal Psychology
PSY 373	Research Methods		
PSY 377	Methods in Human Services II		
PSY 383	Human Behav. in the Social Environ.		
PSY 384	Social Welfare Programs and Policies		
PSY 395	Practicum		
PSY 397	Social Gerontology		
PSY 403	Internship		
PSY 409	Psychology of Disaster		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY xxx	General Education Social Science	PSYC 1110 PSYC 1500	Industrial –Organizational Psychology Consumer Psychology
RELIGION			
REL 120	Introduction to World Religions		
REL xxx	General Education Humanities		
SOCIOLOGY			
SOC 110	Principles of Sociology	SOCY 1110	Introduction to Sociology
SOC 220	Social Problems	SOCY 1210	Social Issues Changing World
SOC 240	Diverse Cultures in America	SOCY 1150	Race and Gender
SOC 323	Sociology of Charisma and Terrorism		
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family	SOCY 1010	Marriage and the Family
SOC 363	Social Stratification		
SOC xxx	General Education Social Sciences		
SPANISH			
SPN 101	Beginning Spanish I	SPAN 1100	Beginning Spanish I
SPN 102	Beginning Spanish II	SPAN 1200	Beginning Spanish II
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities		
THEATRE			
THE 110	Introduction to Theatre		
THE xxx	Humanities Elective		
GENERAL EDUCATION TRANSFER OPTIONS			
	General Education Humanities	COMM1221 COMM1223 HUMA 1100	American Sign Language – Level I American Sign Language – Level II Introduction to Humanities
	General Education Social Science	ECON 1000	Survey of American Economy
	General Education Cultures	SPEE 1030 SMGT 1420 SMGT 2046	Intercultural Communications Managing a Diverse Workforce Fundamentals of Management & Diversity
	General Education Natural Science	LAHT 1010	Soil Science

U P P E R I O W A U N I V E R S I T Y

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions for new students beginning Term I (August) 2004. A maximum of 78 semester credits may be transferred from community/technical colleges.

These 78 semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.