

**Program Transfer Guide**  
**Des Moines Area Community College Associate in Arts (AA) in**  
**BUSINESS TRANSFER MAJOR**  
**→ UIU Bachelor of Science (BS) in**  
**FINANCIAL MANAGEMENT**  
**OCTOBER 2023**



**Years 1 & 2 at Des Moines Area Community College:**

DMACC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
<b>Semester 1</b>						
ENG 105	Composition I	3	ENG 101	English Composition I	3	Gen Ed Comm/Wrtn
CSC 116	Information Computing	3	IS 102	Intro to Comp. Application with Tech	3	Gen Ed Comp. Skills
ECN 120	Principles of Macroecon	3	ECON 161	Principles of Macroecon.	3	Gen Ed Soci Sci & Business Core
SDV 108 OR SDV 129	The College Experience OR Transition to College	1	---	---	1	Free Elective
MAT 141 OR <b>MAT 156</b>	Finite Math OR <b>Statistics</b>	4 OR <b>3</b>	---	---	4 OR <b>3</b>	Free Elective OR <b>Gen Ed Math &amp; Business Core</b>
AA Degree Core Social & Behavioral Sci.		3	---	---	3	Gen Ed
<b>Semester 2</b>						
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
ECN 130	Principles of Microecon.	3	ECON 160	Principles of Microecon.	3	Gen Ed Soc. Sci & Business Core
ENG 106	Composition II	3	ENG 102	English Composition II	3	Gen Ed Com/Wrtn
AA Degree Core Humanities		3	---	---	3	Gen Ed Humanities
<b>MAT 162</b> OR MAT 164	<b>Principles of Bus. Stats</b> OR Calculus for Busn/Soc. Sci	4	<b>BA 256</b> OR ---	<b>Quant. Analysis for Bus.</b> OR ---	4	<b>Business Core</b> OR Free Elective
<b>Semester 3</b>						
ACC 131	Principles of Accounting I	4	ACCT 201	Accounting Principles I	4	Business Core
AA Core Science with Lab		3	---	---	3	Gen Ed Nat. Sci.
AA Core Social & Behavioral Science		3	---	---	3	Gen Ed
AA Degree Core Humanities		3	---	---	3	Gen Ed Humanities
SPC 101 OR SPC 122	Fund. Of Oral Comm. OR Interpersonal Comm	3	COMM 105 OR COMM 200	Public Speaking OR Interpersonal Comm.	3	Gen Ed Comm/Oral
<b>Semester 4</b>						
ACC 132	Principles of Accounting II	4	ACCT 202	Accounting Principles II	4	Business Core
AA Degree Core Humanities		3	---	---	3	Humanities Gen Ed
AA Degree Distributed		4	---	---	4	Gen Ed
Elective Credit		1-2	---	---	1-2	Free Elective
BUS 231 OR MAT 164 OR <b>MGT 101</b>	Quantitative Methods/Bus Deci OR Calculus for Busn/Soc Sci OR <b>Principles of Management</b>	4 OR 4 OR <b>3</b>	BA 356 OR ---	Quant. Analysis for Bus. II OR ---	4 OR 4 OR <b>3</b>	Business Core OR Free Elective OR <b>Business Core</b>
Total occupational course credits earned:		64	Total course credits accepted:		64	
Total transferable credits#:		64				

UIU recommendations are **bolded**.

**Years 3 & 4 at Upper Iowa University:**

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In	
<b>General Education Courses</b>					
	any Gen Ed in Arts/Humanities	3	Students who transfer to UIU with a completed Associate of Arts (AA) degree in liberal arts from Des Moines Area Community College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.		
	any Gen Ed in Arts/Humanities	3			
ENG 101	English Composition I	3			
ENG 102	English Composition II	3			
COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3			
IS 102	Intro Computer Applications & Technology	3			
	any Gen Ed in Natural Science	3			
	any Gen Ed in Natural Science	3			
	any Gen Ed in Social Science	3			
	any Gen Ed in Social Science	3			
	any Gen Ed in Cultures	3			
<b>Business Core Courses</b>					
ECON 160	Principles of Microeconomics	3		Business Core	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120	
ACCT 201	Accounting Principles I	3	Business Core	ACC 131	
ACCT 202	Accounting Principles II	3	Business Core	ACC 132	
MKT 208	Marketing Principles	3	Business Core	---	
BA 210	Management Principles	3	Business Core	MGT 101	
BA 222	Management Information Systems	3	Business Core	---	
MATH 220	Elementary Statistics	3	Gen Ed Math/Bus Core	MAT 156	
BA 302	Business Law and Ethics	3	Business Core	BUS 185	
FIN 341	Corporate Financial Management	3	Business Core	---	
BA 356	Quantitative Analysis for Business II	3	Business Core	---	
BA 374	Business Communication	3	Business Core	---	
BA 460	Strategic Management	3	Business Core	---	
<b>Major Courses</b>					
FIN/ECON 310	Money and Capital Markets	3	Major	---	
FIN 343	Investments	3	Major	---	
BA 352	Risk Management	3	Major	---	
ACCT 422	Cost Accounting	3	Major	---	
FIN 442	Intermediate Financial Management	3	Major	---	
FIN 446	Bank Management	3	Major	---	
FIN 448	Options, Futures and Derivatives	3	Major	---	
ECON 488	International Trade	3	Major	---	
<i>One of the following:</i>		3	Major	---	
FIN 444	New Venture Finance				
BA 403	Internship				
BA 499	Special Project				
<b>Additional Electives</b>					
Electives		11	Degree Requirements	---	
Total additional credits needed at UIU to complete degree:		<b>56</b>			
Total transferable credits from DMACC:		64			
<b>Total Earned Credits:</b>		<b>120</b>			

Courses to be taken at Upper Iowa University

## ~~ NOTES ~~

**LEGEND:**

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Des Moines Area Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Des Moines Area Community College does not contribute to the upper-division credit requirement at UIU.

*This program transfer guide is based on the August 2023 course-to-course articulation (UIU 2023-24 catalog & DMACC 2023-24 catalog).*

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

## Maximize Your Transfer to UIU

*Take up to 14 credits to fulfill business core and elective requirements.*

Choose up to 14 additional credits at Des Moines Area Community College to transfer into Upper Iowa University to fulfill business core and elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

**Choose up to 14 credits from the following areas:**

- Business Core Requirement – up to 3 credits
- Elective Requirement – up to 11 credits