

Program Transfer Guide
Des Moines Area Community College
Associate in Applied Science (AAS) in
BUSINESS ADMINISTRATION, MANAGEMENT
→ UIU Bachelor of Science (BS) in
MANAGEMENT
DECEMBER 2024



Years 1 & 2 at Des Moines Area Community College:

DMACC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Semester 1						
BUS 102	Introduction to Business	3	----	----	3	Free Elective
ECN 120	Principles of Macroeconomics	3	ECON 161	Principles of Macroecon.	3	Business Core
SDV 108	The College Experience	1	FYS 120/122	First Year Seminar	1	PPE FYS 120/122
BCA 212	Intro to Computer Bus App	3	IS 102	Intro to Comp App & Tech	3	Prerequisite for BA 256
OR	OR	OR	OR	OR	OR	OR
CSC 116	Information Computing	3	IS 102	Intro to Comp App & Tech	3	Prerequisite for BA 256
OR	OR	OR	OR	OR	OR	OR
BCA 152	Comprehensive Spreadsheets	3	----	----	3	Free Elective
ADM 157	Business English	3	----	----	3	Free Elective
OR	OR	OR	OR	OR	OR	OR
ENG 105	Composition I	3	ENG 101	English Composition I	3	PPE ENG 101
MGT 145	Human Relations in Mgmt	3	----	----	3	Free Elective
OR	OR	OR	OR	OR	OR	OR
PSY 111	Intro to Psychology	3	PSY 190	General Psychology	3	PPE Soc. Science
OR	OR	OR	OR	OR	OR	OR
SOC 110	Intro to Sociology	3	SOC 110	Principles of Sociology	3	PPE Soc. Science
Semester 2						
BUS 185	Business Law I	3	BA 302	Business Law & Ethics	3	Business Core
MGT 101	Principles of Management	3	BA 210	Management Principles	3	Business Core
MGT 147	Leadership Development	3	BA 365	Leadership Theory	3	Major
ADM 154	Business Communication	3	COMM 307	Business & Prof Comm	3	Free Elective
BUS 112	Business Math	3	----	----	3	Free Elective
OR	OR	OR	OR	OR	OR	OR
MAT 141	Finite Math	4	QR 150	Quant Reasoning Gen Ed	4	PPE Quant Reasoning
OR	OR	OR	OR	OR	OR	OR
MAT 156	Statistics	3	MATH 220	Elementary Statistics	3	PPE QR & Business Core
Semester 3						
ACC 131	Principles of Accounting I	4	ACCT 201	Accounting Principles I	4	Business Core
BUS 295	Workplace Professionalism	2	----	----	2	Free Elective
ECN 130	Principles of Microeconomics	3	ECON 160	Principles of Microecon	3	PPE Civics/Ethics & Business Core
MGT 128	Organizational Behavior	3	----	----	3	Free Elective
SPC 101	Fund of Oral Communication	3	COMM 105	Public Speaking	3	PPE COMM 105
OR	OR	OR	OR	OR	OR	OR
SPC 122	Interpersonal Communication	3	COMM 200	Interpersonal Comm	3	PPE COMM 200
MGT 130	Principles of Supervision	3	BA 362	Supervision	3	Major
OR	OR	OR	OR	OR	OR	OR
MGT 170	HR Management	3	BA 361	HR Management	3	Major
Semester 4						
ACC 132	Principles of Accounting II	4	ACCT 202	Accounting Principles II	4	Business Core
BUS 220	Intro International Business	3	----	----	3	Free Elective
BUS 260	Introduction to Insurance	3	----	----	3	Free Elective
BUS 940	Business Capstone	3	----	----	3	Free Elective
Select one course from Option 7 (MKT 110)		3	MKT 208	Marketing Principles	3	Business Core
Total occupational course credits earned:		65	Total course credits accepted:		65	
Total transferable credits#:		65				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
General Education Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	SDV 108
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	ENG 105
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPC 101 OR SPC 122
	any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	<i>in major</i>
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	PSY 111 or SOC 110
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Prerequisites				
MATH 105 OR MATH 107	College Mathematics with Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	MAT 156
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	BCA 212 or CSC 116
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECN 130
ECON 161	Principles of Macroeconomics	3	Business Core	ECN 120
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACC 131
ACCT 202	Accounting Principles II	3	Business Core	ACC 132
MKT 208	Marketing Principles	3	Business Core	MKT 110
BA 210	Management Principles	3	Business Core	MGT 101
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	MAT 156
BA 302	Business Law and Ethics	3	Business Core	BUS 185
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	---
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 317	International Management	3	Major	---
BA 361	Human Resources Management	3	Major	MGT 170
BA 403 OR BA 499 OR BA 454	Internship OR Special Project OR Management Cases	3	Major	---
BA 423	Production & Operations Management	3	Major	---
<i>Two of the following:</i>		6-3	Major	---
BA 362	Supervision	BA 474	Organizational Behavior	
BA 365	Leadership Theory (MGT 147)	BA 367	Cross-Cultural Leadership	
BA 370	Entrepr. & Small Business Mgmt	BA 411	Labor Relations & Negotiation	
BA 415	Cross-Cultural Negotiations	ACCT 422	Cost Accounting	
PSY 338	Motivation	BA 445	Contemporary Topics in Management	
Additional Electives				
Upper-Division Electives		6	Degree Requirements	---
Electives		10	Degree Requirements	---

Courses to be taken at Upper Iowa University

Total additional credits needed at UIU to complete degree:	55
Total transferable credits from DMACC:	65
Total Earned Credits:	120

~~ NOTES ~~**LEGEND:**

- # Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Des Moines Area Community College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Des Moines Area Community College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the September 2024 course-to-course articulation (UIU 2024-25 catalog & DMACC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 13 credits to fulfill the Peacock Professional Experience (PPE) and Elective Requirements.

Choose up to 13 additional credits at Des Moines Area Community College to transfer into Upper Iowa University to fulfill PPE and Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 13 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 3 credits
- Science PPE Requirement – up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Elective Requirements – up to 10 credits