

## Program Transfer Guide

### BLACK HAWK COLLEGE Associate in Applied Science (A.A.S.) in FINANCIAL SERVICES MANAGEMENT

→ UIU Bachelor of Science (B.S.) in  
FINANCIAL MANAGEMENT

November 2016



UPPER IOWA UNIVERSITY  
Established in 1857®

BHC Course			Transfers as UIU Course		
Course Num	Course Name	# Cr	Course Num	Course Name	Requirement Fulfilled
<b>Semester 1</b>					
BA 110	Intro to Business	3	---	---	general elective
BA 160	Business Math I	3	---	---	general elective
BL 201	Business Law I	3	BA 302 <sup>A</sup>	Business Law I	Business Core
CS 100	Intro to Computers	3	CS 102	Intro Computer Appl's & Tech	Gen Ed Computers
SPEC 101 or SPEC 111	Princ's of Speech Communications Business/Professional Communic.	3	COMM 105	Public Speaking	Gen Ed Commu/Oral general elective
elective – see below		3	BA 208	Marketing Principles	Business Core
<b>Semester 2</b>					
BA 111	Business Relations I	1	---	---	general elective
BA 112	Business Relations II	1	---	---	general elective
BA 113	Business Relations III	1	---	---	general elective
BA 170	Fundamentals of Accounting I	3	BA 201	Accounting Principles I	Business Core
BA 171	Accounting I lab	1			
BA 220	Business Math II	3	---	---	general elective
BE 180	Business Communications	4	---	---	general elective
BL 202	Business Law II	3	BA 303 <sup>A</sup>	Business Law II	general elective
<b>Semester 3</b>					
ACCT 250	Federal Income Tax I	3	BA 323 <sup>A</sup>	Federal Taxation I	general elective
BA 180	Fundamentals of Accounting II	3	BA 202	Accounting Principles II	Business Core
BA 181	Accounting II Lab	1			
BA 240	Principles of Management	3	BA 210	Management Principles	Business Core
BA 260	Business Financial Management I	3	---	---	general elective
ECON 221	Principles of Macro Economics	3	BA 161	Macroeconomic Principles	Business Core
<b>Semester 4</b>					
BA 215	Personal Investing	3	BA 288	Personal Financial Mgmt	Major
BA 266	Business Policy and Ethics	3	BA 225	Business Ethics	Business Core
ECON 150	Consumer Economics	3	---	---	general elective
elective – see below: MATH 228 Probability & Statistics		3	---	---	GE Math & Bsns Core
elective – see below: ECON 222 Princ of Micro Econ		2-3	BA 160	Microeconomic Principles	Business Core

65-66

A ~ Lower division transfer work does not contribute to the upper division credit requirement at UIU.

## Electives

BHC suggestions					
Course Num	Course Name	# Cr	Course Num	Course Name	UIU Requirement Fulfilled
ACCT 251	Federal Income Tax II	3	BA 324 <sup>A</sup>	Federal Taxation II	general elective
AIB 100	Principles of Banking	3	---	---	general elective
<b>BA 230</b>	<b>Principles of Marketing</b>	<b>3</b>	<b>BA 208</b>	<b>Marketing Principles</b>	<b>Business Core</b>
BA 242	Principles of Supervision	3	BA 362 <sup>A</sup>	Supervision	general elective
BA 247	Business Management Internship	2-3	---	---	general elective
BA 249	Business Management Seminar	1	---	---	general elective
BA 250	Human Resources Management	3	BA 361 <sup>A</sup>	Human Resources Management	general elective
BA 252	Pay & Benefits Administration	3	BA 383 <sup>A</sup>	Compensation & Benefits Management	general elective
UIU suggestions (in addition to bolded option above)					
<b>MATH 228</b>	<b>Probability and Statistics</b>	<b>3</b>	<b>MATH 220</b>	<b>Elementary Statistics</b>	<b>GE Math &amp; Bsns Core</b>
<b>ECON 222</b>	<b>Principles of Micro Economics</b>	<b>3</b>	<b>BA 160</b>	<b>Microeconomic Principles</b>	<b>Business Core</b>

A ~ Lower division transfer work does not contribute to the upper division credit requirement at UIU.

UIU course		# Cr	Requirement Fulfilled	Transfer
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	---
	<i>any Gen Ed in Arts/Humanities</i>	3	Gen Ed Arts/Humanities	---
ENG 101	Basic Composition	3	Gen Ed Communication/Written	---
ENG 102	English Composition II	3	Gen Ed Communication/Written	---
COMM 105	Public Speaking	3	Gen Ed Communication/Oral	SPEC 101
CS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	CS 100
MATH 105 or higher	College Mathematics	(3)	Gen Ed Mathematics	(MATH 228)
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Natural Science</i>	3	Gen Ed Natural Science	---
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	---
	<i>any Gen Ed in Social Science</i>	3	Gen Ed Social Science	---
	<i>any Gen Ed in Cultures</i>	3	Gen Ed Cultures	---
BA 160	Microeconomic Principles	(3)	Business Core	(ECON 222)
BA 161	Macroeconomic Principles	3	Business Core	ECON 221
BA 201	Accounting Principles I	3	Business Core	BA 170 & 171
BA 202	Accounting Principles II	3	Business Core	BA 180 & 181
BA 208	Marketing Principles	(3)	Business Core	(BA 230)
BA 210	Management Principles	3	Business Core	BA 240
BA 222	Management Information Systems	3	Business Core	---
BA 302	Business Law I	3 <sup>A</sup>	Business Core	BL 201
BA 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Decisions in Business	3	Business Core	---
BA 225 or PHIL 202	Business Ethics Contemporary Ethics	3	Business Core	BA 266
MATH 220	Elementary Statistics	(3)	Business Core	(MATH 228)
BA 310	Money and Banking	3	Major	---
BA 343	Investments	3	Major	---
BA 442	Intermediate Financial Management	3	Major	---
BA 460	Strategic Management	3	Major	---
1 of the following: BA 463 <i>International Finance</i> BA 488 <i>Economics of International Business</i>		3	Major	---
1 of the following: BA 288 <i>Personal Financial Management</i> BA 321 <i>Intermediate Financial Accounting</i> BA 370 <i>Entrepreneurship &amp; Small Bsns Mgmt</i> BA 403 <i>Internship</i>		3	Major	BA 215
			BA 421 <i>Managerial Cost Accounting</i> BA 463 <i>International Finance</i> BA 488 <i>Economics of International Business</i>	
additional <u>upper-division</u> elective credits		15	<i>These could be completed with courses completed to fulfill the remaining general education requirements.</i>	

42-54 \*

A minimum of 120 semester credits is required for a bachelor's degree from Upper Iowa University; at least 30 of the credits must be completed at UIU.

At least 30 credits must be upper division credits. Lower division transfer work will not contribute to the upper division credit requirement at UIU.

\* Total assumes UIU suggestions [in parentheses() above] are taken at BHC; if not, total will be higher.

Every effort has been made to ensure the accuracy and completeness of this program articulation.

The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.