

Program Transfer Guide

**Black Hawk College Associate in Applied Science (AAS) in
BUSINESS**

→ **UIU Bachelor of Science (BS) in**

BUSINESS ADMINISTRATION – General Business Emphasis

JUNE 2025



EDUCATION BUILT FOR LIFE

Years 1 & 2 at Black Hawk College:

BHC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
First Semester						
ACCT 170	Accounting Basics – Career I	3	ACCT 201	Accounting Principles I	3	PPE QR & Bus Core
ACCT 171	Accounting Basics I – Lab	1	-----	-----	1	Free Elective
BUSN 110	Introduction to Business	3	-----	-----	3	Free Elective
BUSN 116	Business Relations	3	-----	-----	3	Free Elective
BUSN 160	Business Math I	3	-----	-----	3	Free Elective
CS 100	Introduction to Computers	3	IS102	Intro to Computer App/Tech	3	Prereq to BA 256
Second Semester						
ACCT 180	Accounting Basics – Career II	3	ACCT 202	Accounting Principles II	3	Business Core
ACCT 181	Accounting Basics II – Lab	1	-----	-----	1	Free Elective
BUSN 195	Personal Finance	3	FIN 288	Personal Financial Mgmt	3	Free Elective
BUSN 220	Business Math II	3	-----	-----	3	Free Elective
BUSN 242 OR BUSN 250	Principles of Supervision OR Human Resource Mgmt	3	BA 362 OR BA 361	Supervision OR Human Resource Mgmt	3	Free Elective OR Major
BUSN 245	Business Entrepreneurship	3	-----	-----	3	Free Elective
Third Semester						
BL 201 OR BL 202	Business Law I OR Business Law II	3	-----	-----	3	Free Elective
BUSN 230	Principles of Marketing	3	MKT 208	Marketing Principles	3	Business Core
ECON 221 OR ECON 222	Principles of Macroeconomics OR Principles of Microeconomics	3	ECON 161 OR ECON 160	Prin. of Macroeconomics OR Prin. of Microeconomics	3	Business Core OR PPE Civ/Ethics & Bus Core
BUSN 240	Principles of Management	3	BA 210	Management Principles	3	Business Core
BUSN, ACCT, BE, BL or SPEC Elective (SPEC 101)		3	COMM 105	Public Speaking	3	PPE COMM 105
Fourth Semester						
BUSN 266	Business Policy & Ethics	3	BA 225	Business Ethics	3	Free Elective
BUSN 238	Sales Principles	3	MKT 337	Personal Selling	3	Free Elective
BUSN 247	Business Internship	3	-----	-----	3	Free Elective
BUSN 249	Business Seminar	1	-----	-----	1	Free Elective
BE 180	Business Communications	3	BA 374	Business Communications	3	Business Core
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total transferable credits [#] :		60				

*UIU recommendations are **bolded**.*

Years 3 & 4 at Upper Iowa University:

UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
Peacock Professional Experience (PPE) Courses				
FYS 120 OR FYS 122	First Year Seminar (Fayette) OR First Year Seminar (Online/Self-Paced)	3	Success in Higher Education	---
ENG 101	English Composition I	3	PPE Prof Comm/Wrtn (PW)	---
ENG 102	English Composition II	3	PPE Prof Comm/Wrtn (PW)	---
COMM 105 OR COMM 200	Public Speaking OR Interpersonal Communication	3	PPE Prof Comm/Oral (PC)	SPEC 101
	any Diversity, Equity & Inclusion	3	PPE Divers., Equity & Inclusion (DEI)	---
	any Quantitative Reasoning	3	PPE Quantitative Reasoning (QR)	<i>in major</i>
	any Science	3	PPE Science (SCI)	---
	any Social Science	3	PPE Social Science (SSCI)	---
	any Civics, Ethics & Citizenship	3	PPE Civics, Ethics & Citizenship (CIV)	ECON 160
	any Creative Expression	3	PPE Creative Expression (CREX)	---
Prerequisites				
MATH 101 OR MATH 105 OR MATH 107	Math for Liberal Arts OR College Mathematics w/ Applications OR College Algebra	3	PPE QR & Prereq. for BA 256 or MATH 220 & ACCT 201	ACCT 170
IS 102	Computer Applications and Technology	3	Prereq. For BA 256	CS 100
Business Core Courses				
ECON 160	Principles of Microeconomics	3	Business Core/PPE CIV	ECON 222
ECON 161	Principles of Macroeconomics	3	Business Core	---
ACCT 201	Accounting Principles I	3	Business Core/PPE QR	ACCT 170
ACCT 202	Accounting Principles II	3	Business Core	ACCT 180
MKT 208	Marketing Principles	3	Business Core	BUSN 230
BA 210	Management Principles	3	Business Core	BUSN 240
BA 222	Management Information Systems	3	Business Core	---
BA 256 OR MATH 220	Quantitative Analysis for Business I OR Elementary Statistics	3	Business Core/PPE QR	---
BA 302	Business Law and Ethics	3	Business Core	---
FIN 341	Corporate Financial Management	3	Business Core	---
BA 356	Quantitative Analysis for Business II	3	Business Core	---
BA 374	Business Communication	3	Business Core	BE 180
BA 460	Strategic Management	3	Business Core	---
Major Courses				
BA 361	Human Resource Management	3	Major	BUSN 250
BA 370	Entrepreneurship and Small Bus Mgmt	3	Major	---
BA 423	Production & Operations Management	3	Major	---
Complete four 300-400 level Business courses (ACCT, BA, ECON, FIN, HSA, MKT, SA, SCM), with at least two at the 400-level.		12	Emphasis	---
Additional Electives				
Electives		3	Degree Requirements	---

Courses to be taken at Upper Iowa University

Total additional credits needed at UIU to complete degree:	60
Total transferable credits from BHC:	60
Total Earned Credits:	120

~~ NOTES ~~

LEGEND:

- #Transfer grades lower than a C- will not be accepted.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Black Hawk College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Black Hawk College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the May 2025 course-to-course articulation (UIU 2024-25 catalog & BHC 2024-25 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill the Peacock Professional Experience (PPE), Business Core, and Elective Requirements.

Choose up to 18 additional credits at Black Hawk College to transfer into Upper Iowa University to fulfill PPE, Business Core & Elective requirements. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Creative Expression PPE Requirement – up to 3 credits
- Professional Communication (Written) PPE Requirement – up to 6 credits (ENG 101 & ENG 102)
- Science PPE Requirement – up to 3 credits
- Social Science PPE Requirement-up to 3 credits
- Diversity, Equity and Inclusion PPE Requirement – up to 3 credits
- Business Core Requirements – up to 6 credits (ECON 161 and MATH 220)
- Elective Requirement – up to 3 credits

Additional Elective Transfer Guide

BHC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
PPE Professional Communication (Written) Requirement						
ENG 101 OR ENG 101C	Composition I OR Composition I	3 OR 3	ENG 101	English Composition I	3	PPE ENG 101
ENG 102	Composition II	3	ENG 102	English Composition II	3	PPE ENG 102
PPE Creative Expression Requirement						
ART 100	Art Appreciation	3	ART 100	Introduction to Art	3	PPE Creative Expr.
ART 121	Drawing I	3	ART 110	Drawing	3	PPE Creative Expr.
ART 131	Type & Digital Layout	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 213	Digital Photography	3	GRAF 218	Digital Photography	3	PPE Creative Expr.

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ART 232	The Photographic Series	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 246	Graphic Design	3	GRAF 112	Introduction to Graphic Design	3	PPE Creative Expr.
ART 271	Ceramics		CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ART 282	History of Western Art II	3	ART 212	Art History II	3	PPE Creative Expr.
ENG 190	Introduction to Literature	3	ENG 125	Introduction to Literature	3	PPE Creative Expr.
ENG 205	Studies in Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 210	Introduction to Fiction	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 221	Survey of British Literature	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 223	Introduction to Shakespeare	3	ENG 330	Shakespeare	3	PPE Creative Expr.
ENG 232	Poetry Writing	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
ENG 250	Film as Literature	3	ENG 290	The Movies	3	PPE Creative Expr.
HUM 101	Western Arts & Cultures	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
MUSC 154	Music Appreciation	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHIL 100	Logic	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHIL 101	Intro to Philosophy	3	PHIL 150	Introduction to Philosophy	3	PPE Creative Expr.
PHIL 205	Studies in Philosophy	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
PHIL 206	Philosophy of Religion	3	CREX 150	Creative Expression Gen Ed	3	PPE Creative Expr.
SPAN 101	Elementary Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
SPAN 102	Elementary Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
SPAN 201	Intermediate Spanish I	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
SPAN 202	Intermediate Spanish II	4	CREX 150	Creative Expression Gen Ed	4	PPE Creative Expr.
PPE Science Requirement						
ANTH 101	Intro to Physical Anthropology	3	SCI 150	Science Gen Ed	3	PPE Science
ASTR 101	Astronomy: The Solar System	3	SCI 150	Science Gen Ed	3	PPE Science
ASTR 102	Astronomy: Stars & Galaxies	4	PHY 110	Introduction to Astronomy	4	PPE Science
BIOL 100	Introduction to Biology	4	BIO 100	General Biological Science	4	PPE Science
BIOL 101	General Human Biology	4	SCI 150	Science Gen Ed	4	PPE Science
BIOL 105	General Biology I	5	BIO 135	Principles of Biology I	5	PPE Science
BIOL 120	Nutrition	3	BIO 165	Human Biology & Nutrition	3	PPE Science
BIOL 145	Anatomy – Physiology I	4	BIO 270	Human Anatomy & Physiology I	4	PPE Science
BIOL 200	Environmental Human-Bio Impact	3	SCI 150	Science Gen Ed	3	PPE Science
BIOL 201	Environmental Bio-Diversity	3	SCI 150	Science Gen Ed	3	PPE Science
CHEM 110	Introduction to Chemistry	4	SCI 150	Science Gen Ed	4	PPE Science
CHEM 111	Organo-Bio-Chemical Principles	4	SCI 150	Science Gen Ed	4	PPE Science
NSCI 101	Environmental Science I	3	ES 161	Intro to Environmental Science	3	PPE Science
PHYS 110	Introduction to Physics	4	SCI 150	Science Gen Ed	4	PPE Science
PHYS 140	Practical Physics	3	SCI 150	Science Gen Ed	3	PPE Science
PHYS 201	Mechanics & Thermal Physics	5	SCI 150	Science Gen Ed	5	PPE Science
PHYS 202	Electricity & Magnetism	5	SCI 150	Science Gen Ed	5	PPE Science
PHYS 214	Modern Physics	2	SCI 150	Science Gen Ed	2	PPE Science
PN 110	Basic Anatomy & Physiology	3	SCI 150	Science Gen Ed	3	PPE Science
PS 101	Intro to Physical Science	4	SCI 150	Science Gen Ed	4	PPE Science
PPE Social Science Requirement						
ANTH 100	Introduction to Anthropology	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
ANTH 103	Introduction to Archaeology	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
CRJU 151	Criminal Justice System	3	CJ 224	Intro to Criminal Justice	3	PPE Social Science
PSYC 200	Human Growth & Development	3	EDU 142	Human Grwth/Dev/Guidance	3	PPE Social Science
HIST 105	US History to 1877	3	HIST 110	American History to 1877	3	PPE Social Science
HIST 106	US History Since 1877	3	HIST 111	American History Since 1877	3	PPE Social Science

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HIST 115	World History to 1500	3	HIST 100	World History to 1500	3	PPE Social Science
HIST 116	World History Since 1500	3	HIST 101	World History Since 1500	3	PPE Social Science
HIST 125	Western Civilization I	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 126	Western Civilization II	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 141	History of Asia to 1500	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 142	History of Asia Since 1500	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
HIST 151	History of the Mid. East Since 1700	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
IS 200	Global Issues	3	SSCI 150	Social Science Gen Ed	3	PPE Social Science
PSYC 101	Introduction to Psychology	3	PSY 190	General Psychology	3	PPE Social Science
PSYC 119	Understanding Human Sexuality	3	PSY 270	Human Sexuality	3	PPE Social Science
PSYC 262	Child Psychology	3	PSY 212	Develop. Psych: Birth to Adol.	3	PPE Social Science
SOC 101	Principles of Sociology	3	SOC 110	Principles of Sociology	3	PPE Social Science
SOC 102	Contemporary Social Problems	3	SOC 220	Social Problems	3	PPE Social Science
PPE Diversity, Equity & Inclusion Requirement						
ANTH 102	Intro. To Cultural Anthropology	3	ANTH 110	Intro to Cultural Anthropology	3	PPE DEI
ANTH 285	Cross-Cultural Women Studies	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
ART 285	Survey of Asian Art	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
ENG 206	Ethnic American Literature	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
ENG 207	Intro to Women Writers	3	ENG 365	Women & Literature	3	PPE DEI
ENG 217	African & Caribbean Literature	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
ENG 218	Latin American Lit-Translation	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
ENG 219	Asian Literature	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
HUM 102	Non-Western Arts & Cultures	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
MUSC 158	Intro to Non-Western Music	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
SOC 230	Sociology of Sex & Gender	3	DEI150	Diversity/Eq/Inclu. Gen Ed	3	PPE DEI
SOC 250	Social Inequality	3	SOC 240	Diversity in the US	3	PPE DEI
SPEC 175	Intercultural Communication	3	COMM 221	Intercultural Communication	3	PPE DEI
Business Core Requirement						
ECON 221	Principles of Macroeconomics	3	ECON 161	Principles of Macroeconomics	3	Business Core
MATH 108	Statistics for General Ed	3	MATH 220	Elementary Statistics	3	PPE QR & Bus Core
OR	OR	OR				
MATH 108C	Statistics for General Ed	3				
OR	OR	OR				
MATH 228	Probability and Statistics	3				