

Program Transfer Guide

Black Hawk College Associate in Applied Science (AAS) in

Business

→ UIU Bachelor of Science (BS) in

BUSINESS ADMINISTRATION – General Business Emphasis

FEBRUARY 2023



Years 1 & 2 at Black Hawk College:

BHC Program Course Sequence			Course Transfers into UIU as			
Course ID	Course Name	# Cr	Course ID	Course Name	# Cr	Requirement Fulfilled
Semester 1						
ACCT170	Accounting Basics – Career I	3	BA201	Accounting Principles I	3	Business Core
ACCT171	Accounting Basics I – Lab	1	-----	-----	1	Free Elective
BUSN110	Intro to Business	3	-----	-----	3	Free Elective
BUSN116	Business Relations	3	-----	-----	3	Free Elective
BUSN160	Business Math I	3	-----	-----	3	Free Elective
CS100	Introduction to Computers	3	IS102	Intro to Computer Apps & Technology	3	Gen Ed Comp. Skills
Semester 2						
ACCT180	Accounting Basics – Career II	3	BA202	Accounting Principles II	3	Business Core
ACCT181	Accounting Basics II – Lab	1	-----	-----	1	Free Elective
BUSN195	Personal Finance	3	FIN288	Personal Financial Mgmt	3	Free Elective
BUSN210	Business Math II	3	-----	-----	3	Free Elective
BUSN242 OR BUSN250	Principles of Supervision OR Human Resource Mgmt	3	BA362 OR BA361	Supervision OR Human Resource Mgmt	3	Free Elective OR Major
BUSN245	Business Entrepreneurship	3	-----	-----	3	Free Elective
Semester 3						
BL201 OR BL202	Business Law I OR Business Law II	3	-----	-----	3	Free Elective
BUSN230	Principles of Marketing	3	MKT208	Marketing Principles	3	Business Core
ECON221 OR ECON222	Principles of Macroeconomics OR Principles of Microeconomics	3	ECON161 OR ECON160	Princ of Macroeconomics OR Princ of Microeconomics	3	Business Core & Gen Ed Soc. Sci.
BUSN240	Principles of Management	3	BA210	Management Principles	3	Business Core
XXX-XXX	BUSN, ACCT, BE, BL or SPEC Elective	3	-----	-----	3	Free Elective
Semester 4						
BUSN266	Business Policy & Ethics	3	-----	-----	3	Free Elective
BUSN238	Salesmanship	3	MKT337	Personal Selling	3	Free Elective
BUSN248	Business Internship	3	-----	-----	3	Free Elective
BUSN249	Business Seminar	1	-----	-----	1	Free Elective
BE180	Business Communications	3	BA374	Business Communications	3	Business Core
Total occupational course credits earned:		60	Total course credits accepted:		60	
Total credits required for graduation:		60				
Total transferable credits#:		60				

UIU recommendations are **bolded**.

Years 3 & 4 at Upper Iowa University:

Courses to be taken at Upper Iowa University	UIU Program Course List		# Cr	Requirement Fulfilled	Transferred In
	General Education Courses				
		any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
		any Gen Ed in Arts/Humanities	3	Gen Ed Arts/Humanities	---
	ENG 101	English Composition I	3	Gen Ed Comm./Wrtn	---
	ENG 102	English Composition II	3	Gen Ed Comm./Wrtn	---
	COMM 105 OR COMM 200	Public Speaking Interpersonal Communication	3	Gen Ed Comm./Oral	OR ---
	IS 102	Intro Computer Applications & Technology	3	Gen Ed Computer Skills	CS100
		any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
		any Gen Ed in Natural Science	3	Gen Ed Natural Science	---
		any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 222
		any Gen Ed in Social Science	3	Gen Ed Social Science	ECON 161
		any Gen Ed in Cultures	3	Gen Ed Cultures	---
	Prerequisites				
	MATH 105 OR MATH 107	College Mathematics w/ Applications College Algebra	3	Gen Ed Math & Prereq. for BA 256 or MATH 220	OR ---
	Business Core Courses				
	ECON 160	Principles of Microeconomics	3	Business Core	ECON222
	ECON 161	Principles of Macroeconomics	3	Business Core	---
	ACCT 201	Accounting Principles I	3	Business Core	ACCT170
	ACCT 202	Accounting Principles II	3	Business Core	ACCT180
	MKT 208	Marketing Principles	3	Business Core	BUSN230
	BA 210	Management Principles	3	Business Core	BUSN240
	BA 222	Management Information Systems	3	Business Core	---
	BA 302	Business Law and Ethics	3	Business Core	---
	FIN 341	Corporate Financial Management	3	Business Core	---
	BA 256 OR MATH 220	Quantitative Analysis for Business I Elementary Statistics	3	Business Core	---
	BA 356	Quantitative Analysis for Business II	3	Business Core	---
	BA 374	Business Communication	3	Business Core	BE180
	BA 460	Strategic Management	3	Business Core	---
	Major Courses				
	BA 325	New Venture Creation	3	Major	---
	BA 361	Human Resource Management	3	Major	BUSN250
	BA 423	Production & Operations Management	3	Major	---
	With academic advisor, choose five 300-400 level Business courses, at least two at the 400 level.		15	Emphasis	---
Total additional credits needed at UIU to complete degree:		69			
Total transferable credits from BHC:		60			
Total Earned Credits:		129			



~~ NOTES ~~

LEGEND:

- # Transfer grades lower than a C- will not be accepted.
- () signifies credit listed within may change depending on course selection within UIU major.
- ♦ Special circumstance exists for the electives depending upon emphasis selected.
- * Must be completed at UIU or another four-year institution.
- @ indicates both courses are required to meet this course, else if only part of this combination is taken, all courses would be considered free electives.
- ▲ notates courses that are upper-division that have an option of taking at BHC, however, would require an upper-division course in place of this to meet degree requirement.
- ♦ notates courses that are upper-division and if taken, would reduce total upper-division electives required (3 credits per course) unless the course is transferred in (transfer work does not contribute to the upper-division requirement).
- • Course has a prerequisite.
- **Bolded** text indicates UIU recommendations.
- *Grayed out text* indicates courses fulfilled through transfer. Strikethrough indicates specific course if within grouping.

A minimum of 120 semester credits is required for a baccalaureate degree; up to 78 lower-division college semester credits from Black Hawk College. A minimum of 30 credits must be upper-division credits for a UIU baccalaureate degree; lower-division transfer work from Black Hawk College does not contribute to the upper-division credit requirement at UIU.

This program transfer guide is based on the November 2022 course-to-course articulation (UIU 2022-2023 catalog & BHC 2022-2023 catalog).

Every effort has been made to ensure the accuracy and completeness of this program articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.

Maximize Your Transfer to UIU

Take up to 18 credits to fulfill general education and business core requirements.

Choose up to 18 additional credits at Black Hawk College to transfer into Upper Iowa University to fulfill general education and business core requirements. View the Additional Elective Transfer Guide list below for course selection and recommendations. Talk with your advisors to ensure additional courses will fit with your degree plan and financial aid requirements.

Choose up to 18 credits from the following areas:

- Arts/Humanities General Education Requirement – up to 6 credits
- Communication (Written) General Education Requirement – up to 6 credits
- Natural Science General Education Requirement – up to 6 credits
- Mathematics General Education Requirement – up to 3 credits
- Cultures General Education Requirement – up to 3 credits
- Business Core Requirements – up to 3 credits

LEGEND:

- **Bolded** text indicates UIU recommendations
- • Course has a prerequisite

Additional Elective Transfer Guide						
BHC ELECTIVES			Transfers as UIU Course			
Course Id	Course Name	# Cr	Course Id	Course Name	# Cr	Requirement Fulfilled
Arts/Humanities General Education Requirement						
ART100	Art Appreciation	3	ART100	Introduction to Art	3	
ART101	2-Dimensional Design	3	ART109	Two Dimensional Foundations	3	
ART111	3-Dimensional Design	3	ART120	Three Dimensional Foundations	3	
ART121	Drawing I	3	ART110	Drawing	3	
ART122	Drawing II	3	ART210	Intermediate Drawing	3	
ART131	Type & Digital Layout	3				
ART190	Intro to Computer Art	3	ART101	Digital Tools	3	
ART211	Painting	3	ART202	Painting	3	
ART213	Digital Photography	3				
ART232	The Photographic Series	3				
ART234	Digital Video & Editing	3				
ART246	Graphic Design	3				
ART271	Ceramics	3				
ART281	History of Western Art I	3	ART211	Art History I	3	
ART282	History of Western Art II	3	ART212	Art History II	3	
ART285	Survey of Asian Art	3				
ART286	Survey of Non-Western Art	3	ART272	World Art: Survey of Non-Western Art	3	
ENG190	Intro to Literature	3	ENG125	Intro to Literature	3	
ENG205	Studies in Literature	3				
ENG206	Ethnic American Literature	3				
ENG207	Intro to Women Writers	3	ENG365	Women & Literature	3	
ENG210	Modern American Literature	3	ENG210	American Literature II	3	
ENG217	African & Caribbean Literature	3				
ENG218	Latin American Lit-Translation	3				
ENG219	Asian Literature	3				

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ENG221	Survey of British Literature	3				
ENG223	Intro to Shakespeare	3	ENG330	Shakespeare	3	
ENG232	Poetry Writing	3				
ENG250	Film as Literature	3	ENG290	The Movies	3	
HIST222	Comparative Religions	3	REL120	Intro to World Religions	3	
HUM101	Western Arts & Cultures	3				
HUM102	Non-Western Arts & Cultures	3				
MUSC113	Exploring Music Literature	3				
MUSC154	Music Appreciation	3				
MUSC158	Intro to Non-Western Music	3				
PHIL100	Logic	3				
PHIL101	Intro to Philosophy	3	PHIL101	Intro to Philosophy	3	
PHIL103	Ethics	3	PHIL202	Contemporary Ethics	3	
PHIL205	Studies in Philosophy	3				
PHIL206	Philosophy of Religion	3				
SPAN101	Elementary Spanish I	3	SPN101	Beginning Spanish I	3	
SPAN102	Elementary Spanish II	3	SPN102	Beginning Spanish II	3	
SPAN201	Intermediate Spanish I	3	SPN201	Intermediate Spanish I	3	
SPAN202	Intermediate Spanish II	3	SPN202	Intermediate Spanish II	3	
THEA111	Intro to Theatre Arts	3	THE110	Introduction to Theatre	3	
Communication (Written) General Education Requirement						
ENG101 OR ENG101C	Composition I	3	ENG101	English Composition	3	
ENG102	Composition II	3	ENG102	English Composition II	3	
Mathematics General Education Requirement						
MATH112	College Algebra	4	MATH107	College Algebra	3	
MATH228	Probability & Statistics	3	MATH220	Elementary Statistics	3	Gen Ed Math & Business Core
Cultures General Education Requirement						
ANTH102	Intro to Cultural Anthropology	3	ANTH110	Intro to Cultural Anthropology	3	
EDUC202	Multicultural/Soc Found of Ed	3	EDU162	Diversity for Teachers	3	
SOC250	Minority Relations	3	SOC240	Diversity in the US	3	
Natural Science General Education Requirement						
ANTH101	Intro to Physical Anthropology	3				ANTH101
ASTR101	Astronomy: The Solar System	4				ASTR101
ASTR102	Astronomy: Stars & Galaxies	4				ASTR102
BIOL100	Intro to Biology	4	BIO100	General Biological Science	3	BIOL100
BIOL101	General Human Biology	4				BIOL101
BIO105	General Biology I	5	BIO135	Principles of Biology I	4	BIO105
BIO106	General Biology II	5	BIO140	Principles of Biology II	4	BIO106
BIO120	Nutrition	3	BIO165	Human Biology & Nutrition	3	BIO120
BIOL190	Animal Diversity	4	BIO220	Zoology	4	BIOL190
BIOL200	Environmental Bio-Human Impact	3				BIOL200
BIO201	Environmental Bio-Diversity	3				BIO201
BIOL211	General Botany	4	BIO231	General Botany	4	BIOL211
BIO261	Microbiology	4	BIO210	Microbiology	4	BIO261
BIO145	Anatomy-Physiology I	4	BIO270	Human Anatomy & Physiology I	4	BIO145
CHEM101	General Chemistry I	4	CHEM151	General Chemistry I	4	CHEM101

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CHEM102	General Chemistry II	4	CHEM152	General Chemistry II	4	CHEM102
CHEM110	Intro to Chemistry	4				CHEM110
CHEM111	Principles of Organo-Bio-Chem	4				CHEM111
NSCI102	Environmental Science II	4	ES114	Conservation of Natural Resources	3	NSCI102
NSCI101	Environmental Science I	3	ES161	Intro to Environmental Science	3	NSCI101
PHYS101	College Physics I	5				PHYS101
PHYS102	College Physics II	5				PHYS102
PHSY110	Intro to Physics	4				PHSY110
PHYS140	Practical Physics	3				PHYS140
PHYS201	Mechanics & Thermal Physics	5				PHYS201
PHYS202	Electricity & Magnetism	5				PHYS202
PHYS214	Modern Physics	2				PHYS214
PS101	Intro to Physical Science	4				PS101
Business Core Requirement						
ECON221	Principles of Macroeconomics	3	ECON161	Macroeconomic Principles	3	