

Education Requirements

(For Management Positions)



Associates, who are in management or want to job post for a Management position, need to meet GEICO's Education Requirements. The Education Requirements are as follows:

1. Have an undergraduate degree or be actively pursuing one
2. Have completed 8 Core Business Courses or be actively pursuing their completion.

Actively pursuing means completing at least two college courses (6 credit hours) in the previous 12 months. For non-degreed associates who have not completed all 8 Core Business Courses, at least 1 of those courses (3 credit hours) must be a Core Business Course. The requirement of 2 courses (at least 1 Core Course) in each 12-month period continues until the Core Course requirement has been met. Upon completion of the 8 Core Courses, associates must continue to take at least 2 courses toward their degree in each 12-month period.

NOTE: To apply for the Supervisor Preparation Program (SPP) or the Trainer Preparation Program (TPP), associates must have completed a minimum of 1 college course in the prior 12-month period. To apply for a Supervisor or Trainer position, associates need to have completed a minimum of 2 college courses in the prior 12-month period including 1 Core Course, if any are outstanding.

Required Core Business Courses:

Must Complete All 5

1. Accounting I (*Financial*)
2. Accounting II (*Managerial*)
3. Economics (*Macro or Micro*)
4. Finance (*CPCU 540 Equivalent*)
5. Statistics

Elective Core Business Courses:

Must Complete a Minimum of 3

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| 1. Organizational Behavior | 8. Marketing |
| 2. HR Management | 9. Management Information Systems |
| 3. Leadership Theory and Practice | 10. Business Writing |
| 4. Business Ethics | 11. Business Law
(<i>CPCU 530 Equivalent</i>) |
| 5. Data Science / Analytics | 12. Negotiation Skills |
| 6. Project Management | 13. Public Speaking |
| 7. Risk Management
(<i>CPCU 551 / 555 Equivalents</i>) | |