

Program2Program – South West Technical College and UIU School of Business

Upper Iowa University
 Bachelor of Science With a major in Business Administration

Complete a minimum of 120 semester credits. (UIU courses numbered below 100 will not count toward the 120 credits) Of those credits, a minimum of 36 credits must be upper division (300/400 level course) credits. Up to 78 lower division semester credits and 12 upper division semester credits may transfer to Upper Iowa University. *Coordinate with your SWTC and UIU advisors to ensure courses transfer to the Bachelor of Science degree.*

<u>TRANSFER CREDITS FROM SWTC:</u>	<u>CREDITS TO COMPELTE AT UIU:</u>
General Education: Transfer from SWTC – 15 credit hours	Needed to complete – 24 credit hours
SWTC Elective: Transfer from SWTC – 3 credit hours	
Business Core: Transfer from SWTC – 24 credit hours	Needed to complete – 12 credit hours
Business Administration major: Transfer from SWTC – 0 credit hours	Needed to complete – 18 credit hours
General Electives: Transfer from SWTC – 21 credit hours	Needed to complete – 3 credit hours
TRANSFER TOTAL: 63 credit hours	COMPLETE FOR UIU BS IN BUSINESS ADMINISTRATION TOTAL: 57 credit hours

General Education Requirements – 39 credit hours

SWTC Course	UIU General Education Requirement	UIU Course
10-102-105+10-103-106+111+131 Word+ Excel+Access+Business Presentations (4 cr hr)	3 cr hrs Computer Literacy	CS102 (MIS101) (3 cr hr)
	6 cr hrs Arts/Humanities	<i>6 credit hours to be completed</i>
10-801-198 Speech 10-801-195 Written Communication	9 cr hrs Communication	COMM 105 Public Speaking ENG 101 Basic Composition <i>3 credit hours to be completed</i>
	3 cr hrs Cultures	<i>3 credit hours to be completed</i>
	3 cr hrs Critical Thinking	<i>3 credit hours to be completed</i>
10-804-185 College Algebra	3 cr hrs Mathematics	College Algebra
	6 cr hrs Natural Science	<i>6 credit hours to be completed</i>
10-809-198 Introduction to Psychology	6 cr hrs Social Sciences	PSY190 General Psychology <i>3 credit hours to be completed</i>

General Education credit hours transferred: 15 Credit hours to be completed: 24
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SWTC Elective

SWTC Course	UIU
3 credit hour elective – recommend science, sociology, art to fulfill general education requirement*	<i>3 credit hours to be completed</i>

Business Core 36 credit hours

SWTC Course	UIU Course Requirement
10-809-143 Microeconomics	BA 160 Microeconomics
10-809-195 Economics	BA161 Macroeconomics
10-101-111 Accounting I (4 cr hr)	BA201 Accounting Principles I (3 cr hr)
	BA202 Accounting Principles II <i>3 credit hours to be completed</i>
10-104-130 Marketing Principles	BA208 Marketing Principles
10-102-130 Management Principles	BA210 Management Principles
	BA222 Management Information Systems <i>3 credit hours to be completed</i>
	BA225 Business Ethics <i>3 credit hours to be completed</i>
10-102-126+10-102-125 (10-102-109 completed)	BA302 Business Law I
10-102-104 Principles of Finance	BA341 Corporate Financial Management
	BA356 Quantitative Decisions in Business <i>3 credit hours to be completed</i>
10-804-189 Introductory Statistics	MATH220 Elementary Statistics

Business Core credit hours transferred: 24

Business Core credit hours to be completed at UIU: 12

General Electives towards 120 credit hour requirement:

- 10-102-105 General Business
- 10-102-129 Introduction to Human Resource Management
- 10-102-110 Business Law II
- 10-102-132 Operations Management
- 10-801-197 Technical Reporting
- 10-102-108 Risk Management
- 10-104-105 Personal Selling

General Electives transferred in: 21 credit hours

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Business Administration major 18 credit hours

SWTC Course	UIU Course Requirement
	BA361 Human Resources Management
	BA423 Production/Operations Management
	One of: BA310 Money and Banking BA343 Investments BA421 Managerial Cost Accounting
	One of: BA315 Sales Management BA358 Consumer Behavior BA363 Advertising/Integrated Marketing Communication
	One of: BA317 International Management BA424 Global Marketing BA463 International Finance BA488 Economics of International Business
	BA460 Strategic Management (Capstone)

Business Administration major credit hours to be completed at UIU: 18

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Upper Iowa University Degree Plan: 2014-2015
Bachelor of Science

Revised: 6/23/2014

Business Administration Major

Student Name: _____

Student ID: _____

Date: _____ Center: _____

Advisor/Evaluator: _____

Term/Year Start: _____

Credit Source	Abrv	Sem. Credits Applied to degree	Quarter Credits/ Sem. Credits	Sem. Credits Transcribed	Upper Lev Cr
Southwest Technical	SWTC	63		63	
ACE/CLEP/DANTES					
Experiential Learning					
Total Hours Earned					

Date:	Semester Credits Earned					
Upper Iowa University						
Other Credit Sources						
Total Applied to Date						
Total Upper Level Earned						

Date:	Semester Credits Remaining					
Credits needed in general education	24					
Credits needed as prerequisites						
Credits needed in business core	12					
Credits needed in major	18					
Credits needed in minor (optional)						
Credits needed as electives	3					
Total Needed	57					
Total Upper Level Needed	36					

General Education – 39 Credits

Upper Lev Cr	Credit Source	Grade	Sem Credit	UIU Course	Course title
	SWTC		3	Basic Composition	10-801-195
				English Composition II	
	SWTC		3	Speech Course	10-801-198
				Biological/ Physical Science (2 courses)	
	SWTC		3	Mathematics Course	10-804-185
	SWTC		3	Computer Skills	Word/Excel/Presentations
				Fine Arts/Lit/Frgn Lang/ Phil/Relig (2 courses)	
	SWTC		3	Anthro/Econ/Geog/Hist/ Pol Sci/Psych/Soc (2 courses)	10-809-198
				Cultures	
				ID 301 Critical Thinking	

Note: Up to 78 lower division and an additional 12 upper division semester credits from accredited institutions and other approved sources may be applied toward the minimum 120 semester credits required for degree completion. At least 36 credits must be earned in upper division courses numbered 300 or above. Of these, at least 18 must be in the major. A minimum of 30 credits total and 6 credits in the major must be completed at Upper Iowa University. A minimum 2.00 GPA, both in major and cumulatively, is required at the time of graduation.

Business Core – 36 Credits

Upper Lev Cr	Credit Source	Grade	Sem. Credit	UIU Course	Course title
	SWTC		3	BA 160 Microeconomics	10-809-143
	SWTC		3	BA 161 Macroeconomics	10-809-195
	SWTC		4	BA 201 Accounting Principles I	10-101-111
				BA 202 Accounting Principles II	
	SWTC		3	BA 208 Marketing Principles	10-104-130
	SWTC		3	BA 210 Management Principles	10-102-130
	SWTC		3	MATH 220 Elementary Statistics	10-804-189
				BA 222 Mgmt Information System	
				BA 225 Business Ethics or PHIL 202 Contemporary Ethics	
	SWTC		3	BA 302 Business Law I	10-102-109
	SWTC		3	BA 341 Corp Fin Management	10-102-104
				BA 356 Quant Decision in Bus	

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Business Administration Major – 21 Credits

Upper Lev Cr	Credit Source	Grade	Sem. Credit	UIU Course	Course title
				BA 361 Human Resources Mgmt	
				BA 423 Prod & Operation Mgmt	
				BA 454 Management Cases	
				BA 460 Strategic Management	
<i>One of the following:</i>					
				BA 310 Money and Banking	
				BA 343 Investments	
				BA 421 Managerial Cost Acctg	
<i>One of the following:</i>					
				BA 315 Sales Management	
				BA 358 Consumer Behavior	
				BA 363 Ad & Integ Mrkt Com	
<i>One of the following:</i>					
				BA 317 International Management	
				BA 424 Global Marketing	
				BA 463 International Finance	
				BA 488 Econ of Int'l Business	

General Electives:

10-102-105 General Business

10-102-129 Introduction to Human Resource Management

10-102-110 Business Law II

10-102-132 Operations Management

10-801-197 Technical Reporting

10-102-108 Risk Management

10-104-105 Personal Selling

SWTC Elective: 3 credit hours (may apply to general education or business)

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Business Core

The business core provides a foundation of competence.

36 credits required in the Business Core

- BA 160 Microeconomic Principles 3 credits
- BA 161 Macroeconomic Principles 3 credits
- BA 201 Accounting Principles I 3 credits
- BA 202 Accounting Principles II 3 credits
- BA 208 Marketing Principles 3 credits
- BA 210 Management Principles 3 credits
- MATH 220 Elementary Statistics 3 credits
- BA 222 Management Information Systems 3 credits
- BA 225 Business Ethics OR PHIL 202 Contemporary Ethics 3 credits
- BA 302 Business Law I 3 credits
- BA 341 Corporate Financial Management 3 credits
- BA 356 Quantitative Decisions in Business 3 credits

Business Administration Major

The business administration major is designed to gain a broad understanding of business.

21 credits required for the major.

- BA 361 Human Resources Management 3 credits
- BA 423 Production and Operations Management 3 credits
- BA 454 Management Cases 3 credits
- BA 460 Strategic Management 3 credits
- One of the following: 3 credits
 - BA 310 Money and Banking
 - BA 343 Investments
 - BA 421 Managerial Cost Accounting
- One of the following: 3 credits
 - BA 315 Sales Management
 - BA 358 Consumer Behavior
 - BA 363 Advertising and Integrated Marketing Communications
- One of the following: 3 credits
 - BA 317 International Management
 - BA 424 Global Marketing
 - BA 463 International Finance
 - BA 488 Economics of International Business

Plus:

General Education Requirements:

39 credits required in general education:

A freshman level writing course & a sophomore level writing course: 6 credits

A speech course: 3 credits

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A computer skills course: 3 credits

A mathematics course: 3 credits

A cultures course: 3 credits

Two nonperformance courses within the arts and humanities: 6 credits

Two courses within the natural sciences: 6 credits

Two courses within the social sciences: 6 credits

ID 301 Critical Thinking: 3 credits