

**Upper Iowa University - Academic Extension**  
and  
**Southern Crescent Technical College (GA)**

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**Course-to-Course Articulation**  
**August 2013**

Upper Iowa University		Southern Crescent Technical College	
Course #	Course	Course ID (#cr)	Course
<b>ANTHROPOLOGY</b>			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 206	Intro to the Hmong Culture & Language		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science		
<b>ART</b>			
ART 100	Introduction to Art	ARTS 1101 (3)	Art Appreciation
ART 109	Two-Dimensional Design		
ART 110	Drawing		
ART 111	Design		
ART 211	Art History I		
ART 212	Art History II		
ART 218	Digital Photography		
ART 235	Graphic Design		
ART 251	Typography		
ART 330	Watercolor		
ART 372	Survey of American Art		
ART 410	Advanced Drawing		
ART xxx	General Education Humanities	PHOT 1102 (3)	Visual Theory I
<b>BIOLOGY</b>			
BIO 100	General Biological Science	BIOL 1111 (3)	Biology I
BIO 106	Biology of HIV/AIDS		
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science (also PHY 215)		
BIO xxx	General Education Natural Science	ALHS 1011 (5) BIOL 2113 (3) BIOL 2114 (3) BIOL 2117 (3) ORTT 1010 (4)	Anatomy and Physiology Anatomy and Physiology I Anatomy and Physiology II Introductory Microbiology Orthopedic Anatomy and Physiology
<b>BUSINESS</b>			
BA 160	Microeconomic Principles	ECON 1101 (3)	Principles of Economics
BA 161	Macroeconomic Principles		
BA 201	Accounting Principles I		
BA 202	Accounting Principles II		
BA 208	Marketing Principles	MKTG 1100 (3)	Principles of Marketing
BA 210	Management Principles	MGMT 1100 (3)	Principles of Management
BA 222	Management Information Systems		
BA 225	Business Ethics		
BA 227	Services Marketing		
BA 281	American Economic History (also HIST 281)		
BA 288	Personal Financial Management	ACCT 2145 (3)	Personal Finance
BA 302	Business Law I		
BA 303	Business Law II		

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Upper Iowa University		Southern Crescent Technical College	
Course #	Course	Course ID (#cr)	Course
<b>BUSINESS cont</b>			
BA 310	Money and Banking		
BA 315	Sales Management		
BA 317	International Management		
BA 321	Intermediate Financial Accounting I		
BA 322	Intermediate Financial Accounting II		
BA 323	Federal Taxation I	ACCT 1125 (3)	Individual Tax Accounting
BA 324	Federal Taxation II	ACCT 2120 (3)	Business Tax Accounting
BA 325	New Venture Creation		
BA 334	Social Entrepreneurship		
BA 337	Personal Selling		
BA 341	Corporate Financial Management		
BA 343	Investments		
BA 352	Risk Management		
BA 355	Retailing		
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	MGMT 2115 (3)	Human Resources Management
BA 362	Supervision		
BA 363	Advertising and Integrated Market Comm		
BA 365	Leadership Theory		
BA 367	Cross-Cultural Leadership		
BA 370	Entrepreneurship and Small Bus Mgmt	MGMT 2150 (3)	Small Business Management
BA 371	Training and Development	MGMT 2130 (3)	Employee Training and Development
BA 374	Business Communications	MGMT 2135 (3)	Management Communication Techniques
BA 380	Marketing Management		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations (also SOC 390)		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 414	New Product Development		
BA 415	Cross-Cultural Negotiating		
BA 421	Managerial Cost Accounting		
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management		
BA 424	Global Marketing		
BA 425	Auditing		
BA 431	Advanced Financial Accounting	N/A	<i>Must be taken at a four-year institution</i>
BA 432	Accounting for Not-For-Profit Orgs.	N/A	<i>Must be taken at a four-year institution</i>
BA 442	Intermediate Financial Management		
BA 444	New Venture Finance		
BA 445	Contemporary Topics in Management		
BA 449	Business and Industrial Crisis Mgmt		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 460	Strategic Mgmt in the Global Corporation		
BA 463	International Finance		
BA 474	Organizational Behavior (also PSY 474)		
BA 488	Economics of International Business		

Upper Iowa University		Southern Crescent Technical College	
Course #	Course	Course ID (#cr)	Course
<b>CHEMISTRY</b>			
CHEM 115	Environmental Chemistry (also ES 115)		
CHEM 140	Chemistry for Everyday Life		
CHEM xxx	General Education Natural Science	ALHS 1127 (4) CHEM 1211 (3)	Health Sciences Chemistry Chemistry I
<b>COMMUNICATION</b>			
COMM 105	Public Speaking	SPCH 1101 (3)	Public Speaking
COMM 107	Human Communications		
COMM 115	Effective Listening		
COMM 132	Introduction to News Reporting		
COMM 200	Interpersonal Communication		
COMM 203	Communication Theory		
COMM 220	Principles of Interviewing		
COMM 221	Intercultural Communication		
COMM 227	News Editing		
COMM 275	Television (also ENG 275)		
COMM 290	The Movies (also ENG 290)		
COMM 305	Organizational Communications		
COMM 307	Business and Professional Communication		
COMM 310	Feature Writing		
COMM 320	News Editing		
COMM 327	Family Communication		
COMM 332	Writing for Media		
COMM 351	Agricultural Communication		
COMM 390	Research Methods in Communication		
COMM 415	Communications and Media Ethics		
COMM 498	Senior Seminar		
<b>EARTH SCIENCE</b>			
ES 100	Introduction to Geology		
ES 114	Conservation of Natural Resources		
ES 117	Natural Disasters		
ES 161	Introduction to Environmental Science		
ES 121	Dinosaurs		
ES 220	Soil and Water Conservation		
ES 251	Extinctions		
ES 321	Building an Eco-Economy		
ES 330	Global Warming and Climate Change		
ES xxx	General Education Natural Science		
<b>ENGLISH</b>			
ENG 101	Basic Composition	ENGL 1101 (4)	Composition and Rhetoric
ENG 102	English Composition II		
ENG 125	Introduction to Literature	ENGL 1102 (3)	Literature and Composition
ENG 201	Expository Writing		
ENG 202	Writing for Business		
ENG 203	Writing for the Sciences		
ENG 209	American Literature I	ENGL 2130 (3)	American Literature
ENG 210	American Literature II		
ENG 211	British Literature I		
ENG 212	British Literature II		
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature		
ENG 275	Television (also COMM 275)		
ENG 290	The Movies (also COMM 290)		

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Course #	Course	Course ID (#cr)	Course
<b>ENGLISH cont</b>			
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
ENG xxx	General Education Humanities		
<b>GEOGRAPHY</b>			
GEOG 100	Introduction to Physical Geography		
GEOG 200	World Regional Geography		
GEOG xxx	General Education Social Science		
<b>HEALTH SERVICES ADMINISTRATION</b>			
HSA 205	Intro to the American Health System		
HSA 302	Managed Care		
HSA 306	Long-Term Care Administration		
HSA 312	Community and Public Health		
HSA 340	Health Care Ethics		
HSA 344	Population Health Management		
HSA 362	Fin Mgmt of Health Services Organizations		
HSA 385	Legal Issues Related to Health Services Org		
HSA 440	Health Services Administration		
HSA 460	Health Services and the Political Process		
HSA 490	Health Program Planning & Evaluation		
<b>HISTORY</b>			
HIST 100	World History to 1500		
HIST 101	World History Since 1500		
HIST 110	American History to 1877	HIST 2111 (4)	U.S. History I
HIST 111	American History Since 1877		
HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 281	American Economic History (also BA 281)		
HIST 342	The Develop of American Foreign Policy (also PS 342)		
HIST 343	US Women's History		
HIST 355	Modern World History		
HIST 374	Modern America, 1945-Present		
HIST xxx	General Education Social Science		
<b>INTERDISCIPLINARY</b>			
ID 102	Using the Internet for Research	N/A	<i>Not available as transfer</i>
ID 120	Strategies for Success	N/A	<i>Not available as transfer</i>
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>

Upper Iowa University		Southern Crescent Technical College	
Course #	Course	Course ID (#cr)	Course
<b>MANAGEMENT INFORMATION SYSTEMS</b>			
MIS 101	Introduction to Computer Applications	BUSN 1400 (4) <b>AND</b> (ACCT 1120 (4) or BUSN 1410 (4)) <b>AND</b> BUSN 1420 (4) <b>AND</b> BUSN 1430 (4)	Word Processing Applications Spreadsheet Applications Spreadsheet Concepts and Applications Database Applications Desktop Publishing & Presentation Techniques
MIS 201	Principles of Computer Programming	CIST 2311 (4) CIST 2341 (4) CIST 2351 (4) CIST 2361 (4) CIST 2371 (4) CIST 2560 (4) CIST 2570 (4)	Visual Basic I C# Programming I PHP Programming I C++ Programming I Java Programming I Web Application Programming I Open Source Web Application Programming I
MIS 210	COBOL Programming		
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	CIST 2312 (4) CIST 2352 (4) CIST 2362 (4) CIST 2372 (4) CIST 2561 (4) CIST 2571 (4)	Visual Basic II PHP Programming II C++ Programming II Java Programming II Web Application Programming II Open Source Web Application Programming II
MIS 354	C++ Programming		
MIS 360	Project Management	CIST 2921 (4)	IT Analysis, Design & Project Management
MIS 377	Systems Analysis and Design		
MIS 384	Advanced Computer Programming	CIST 2313 (4) CIST 2373 (4)	Visual Basic III Java III
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
<b>MATHEMATICS</b>			
MATH 105	College Algebra with Applications	MATH 1111 (3)	College Algebra
MATH 109	Quantitative Methods	MATH 1113 (3)	Precalculus
MATH 220	Elementary Statistics		
<b>MUSIC</b>			
MUS 100	Introduction to Music	MUSC 1101 (3)	Music Appreciation
MUS 200	American Jazz Styles		
MUS 202	American Popular Music		
MUS xxx	General Education Humanities		
<b>PHILOSOPHY</b>			
PHIL 150	Introduction to Philosophy		
PHIL 202	Contemporary Ethics		
PHIL xxx	General Education Humanities	MGMT 1125 (3)	Business Ethics
<b>PHYSICAL SCIENCE</b>			
PHY 110	Introduction to Astronomy		
PHY 215	Local Field Science (also BIO 215)		
PHY xxx	General Education Natural Science	ALHS 1126 (4)	Health Science Physics

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<b>POLITICAL SCIENCE</b>			
PS 100	US Government	POLS 1101 (3)	American Government
PS 211	International Relations		
PS 230	State and Local Government		
PS 342	The Development of Foreign Policy (also HIST 342)		
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science	PARA 1205 (3)	Constitutional Law
<b>PSYCHOLOGY</b>			
PSY 142	Human Growth, Development & Guidance (also EDU 142)	PSYC 2103 (3)	Human Development
PSY 190	General Psychology	PSYC 1101 (3)	Introductory Psychology
PSY 201	Adjustment		
PSY 212	Developmental Psych: Birth to Adolescence	ECCE 1103 (3)	Child Growth and Development
PSY 221	Introduction to Human Services		
PSY 222	Developmental Psych: Young to Late Adult		
PSY 232	Group Dynamics (also SOC 232)		
PSY 240	Conflict Resolution		
PSY 260	Gender Roles (also SOC 260)		
PSY 270	Human Sexuality		
PSY 302	Substance Abuse		
PSY 310	Social Psychology (also SOC 310)		
PSY 323	Cognition		
PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 355	Skills and Strategies in the Help Profess		
PSY 360	Abnormal Psychology		
PSY 373	Research Methods		
PSY 375	Methods in Human Services I (also SOC 375)		
PSY 377	Methods in Human Services II (also SOC 377)		
PSY 383	Human Behavior in the Social Environment (also SOC 383)		
PSY 391	Social Work Practice I: Individuals (also SOC 391)		
PSY 392	Social Work Practice II: Families & Groups (also SOC 392)		
PSY 393	Social Work Practice III: Communities & Social Institutions (also SOC 393)		
PSY 395	Practicum		
PSY 397	Social Gerontology		
PSY 403	Internship		
PSY 409	Psychology of Disaster		
PSY 432	Personality		
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 445	Learning and Memory		
PSY 454	Issues and Ethics in Helping Professions		
PSY 474	Organizational Behavior (also BA 474)		
PSY xxx	General Education Social Science		

Upper Iowa University		Southern Crescent Technical College	
Course #	Course	Course ID (#cr)	Course
<b>PUBLIC ADMINISTRATION</b>			
PA 305	Grant Writing		
PA 306	Principles of Emergency Management		
PA 320	Political & Policy Basis of Emergency Mgmt		
PA 332	Emergency Preparedness and Planning		
PA 346	Disaster Response and Recovery		
PA 364	Public Administration		
PA 371	Urban Management		
PA 404	Integrated Emergency Mgmt		
PA 414	Principle & Practice of Hazards Mitigation		
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
<b>RELIGION</b>			
REL 120	Introduction to World Religions		
REL 205	Religions of Asia		
REL xxx	General Education Humanities		
<b>SOCIOLOGY</b>			
SOC 110	Principles of Sociology	SOCI 1101 (3)	Introduction to Sociology
SOC 220	Social Problems		
SOC 224	Introduction to Criminal Justice	CRJU 1010 (3)	Introduction to Criminal Justice
SOC 232	Group Dynamics (also PSY 232)		
SOC 237	Criminal Law	CRJU 1068 (3) PARA 1125 (3)	Criminal Law for Criminal Justice Criminal Law and Criminal Procedure
SOC 240	Diversity in the United States		
SOC 260	Gender Roles (also PSY 260)		
SOC 291	Community Oriented Policing		
SOC 304	Globalization		
SOC 310	Social Psychology (also PSY 310)		
SOC 315	Juvenile Justice	CRJU 2070 (3)	Juvenile Justice
SOC 321	Juvenile Delinquency		
SOC 333	Criminology	CRJU 2060 (3)	Criminology
SOC 334	Intro to Sociological Research Methods		
SOC 337	Victimology	FOSC 2037 (3)	Victimology
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family		
SOC 362	Criminal Investigations	FOSC 2010 (4)	Crime Scene Investigation I
SOC 363	Social Stratification		
SOC 365	Sociology of Policing		
SOC 367	Ethics in Criminal Justice	CRJU 1400 (3)	Ethics and Cultural Perspectives for Criminal Justice
SOC 375	Methods in Human Services I (also PSY 375)		
SOC 377	Methods in Human Services II (also PSY 377)		
SOC 380	Corrections and Punishment	CRJU 1030 (3)	Corrections
SOC 381	Political Sociology		
SOC 383	Human Behavior in the Social Environment (also PSY 383)		
SOC 384	Social Welfare Programs and Policies		
SOC 388	Comparative Study of Criminal Justice		
SOC 391	Social Work Practice I: Individuals (also PSY 391)		
SOC 392	Social Work Practice II: Families & Groups (also PSY 392)		



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Course #	Course	Course ID (#cr)	Course
<b>SOCIOLOGY cont</b>			
SOC 393	Social Work Practice III: Communities & Social Institutions (also PSY 393)		
SOC 398	Justice Administration	CRJU 1052 (3)	Criminal Justice Administration
SOC xxx	General Education Social Sciences	CRJU 1040 (3) CRJU 1065 (3) CRJU 1072 (3) CRJU 2020 (3) CRJU 2110 (3) CRJU 2201 (3) ECCE 2202 (3)	Principles of Law Enforcement Community-Oriented Policing Introduction to Forensic Science Constitutional Law for Criminal Justice Homeland Security Criminal Courts Social Issues and Family Involvement
<b>SPANISH</b>			
SPN 101	Beginning Spanish I		
SPN 102	Beginning Spanish II		
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities	ALHS 1054 (3)	Spanish for Allied Health Workers
<b>THEATRE</b>			
THE 110	Introduction to Theatre	THEA 1101 (3)	Theatre Appreciation
THE xxx	General Education Humanities		
<b>GENERAL EDUCATION TRANSFER OPTIONS</b>			
	General Education Arts/Humanities	HUMN 1101 (3)	Introduction to Humanities

Notes:

Other transfer courses may be reviewed on a course-by-course basis.

Students who transfer to UIU with a completed Associate of Arts degree from Southern Crescent Technical College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions. An additional 12 semester credits at the upper level may be transferred.

These semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.

Lower division transfer work will not contribute to the upper division credit requirement at UIU.

*Every effort has been made to ensure the accuracy and completeness of the above course to course articulation. The office of the Registrar of Upper Iowa University reserves the right to make corrections, additions, and deletions as necessary.*