

PROGRAM EQUIVALENCY GUIDE

Gateway Technical College Associate Degree in Supervisory Management
- to -

Upper Iowa University Bachelor Degree in Management

March 2014

Gateway Marketing Course			Transfers as UIU Course			
Course Num	Course Name	# Cr	Course Num	Course Name	# Cr	Requirement Fulfilled
Semester 1						
196-129	Management Orientation	1	---	elective	1	elective
196-137	Certified Service Specialist	3	---	elective	3	elective
196-190	Leadership Development	3	---	elective	3	elective
196-191	Supervision	3	BA 362	Supervision	3 #	Major
801-136	English Composition I	3	ENG 101	Basic Composition	3	Gened-Communications
801-196 or 801-198	Oral/Interpersonal Communication Speech	3	COMM 200 COMM 105	Interpersonal Communications Public Speaking	3	elective Gened-Communications
Semester 2						
196-134	Legal Issues for Supervisors	3	---	elective	3	elective
196-169	Diversity and Change Management	3	---	elective	3	Gened-Cultures
196-193	Human Resource Management	3	BA 361	Human Resources Management	3 #	Major
804-123	Math w/ Business Applications	3	---	elective	3	elective
809-166	Ethics: Theory and Application	3	PHIL 202	Contemporary Ethics	3	Business Core
Semester 3						
101-112	Accounting for Business	3	---	elective	3	elective
196-136	Safety in the Workplace	3	---	elective	3	elective
196-189	Team Building & Problem Solving	3	---	elective	3	Elective
196-192	Managing for Quality	3	---	elective	3	elective
809-144	Macroeconomics	3	BA 161	Macroeconomic Principles	3	Business Core
Semester 4						
<i>One of these:</i>						
103-102	Microsoft Excel	1			1	
103-109	Windows Operating System	1	---	elective	1	elective
103-110	Microsoft Powerpoint	1			1	
103-112	Microsoft Word	1			1	
103-143	Computers for Professionals	3			3	
196-138	Management for Supervisors Capst.	2	---	elective	2	elective
196-168	Organizational Development	3	---	elective	3	elective
196-188	Project Management	3	MIS 360	Project Management	3 #	elective
809-172	Intro to Diversity Studies	3	SOC 224	Diversity in the United States	3	Gened-Social Sciences
809-198	Intro to Psychology	3	PSY 190	General Psychology	3	Gened-Social Sciences
General Electives – 6 credits of associate-level courses					6	<i>depends on courses taken*</i>
Credits transferrable to UIU:					69	

Although GTC course transfers as equivalent to a 300/400-level UIU course, the credits do not count as upper-division credits at UIU.

* See course-to-course articulation for equivalency of courses taken; credits not included in subtotals below.

Remaining Gened Requirements:	Arts/Humanities	6 credits
	Communications (ENG 102 or 202) (possibly COMM 105)	3-6 credits
	Mathematics (MATH 105)	3 credits
	Natural Sciences	6 credits
	Social Sciences	0 credits
	Cultures	0 credits
	Critical Thinking (ID 301)	3 credits

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Remaining Major Requirements:	<u>Business Core</u>		
	BA 160	Microeconomic Principles	3 credits
	BA 201	Accounting Principles I	3 credits
	BA 202	Accounting Principles II	3 credits
	BA 208	Marketing Principles	3 credits
	BA 210	Management Principles	3 credits
	BA 222	Management Information Systems	3 credits
	BA 302	Business Law I	3 credits
	BA 341	Corporate Financial Management	3 credits
	BA 356	Quantitative Decisions in Business	3 credits
MATH 220	Elementary Statistics	3 credits	

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Major

BA 317	International Management	3 credits
BA 423	Production/Operations Management	3 credits
BA 454	Management Cases	3 credits
ID 498_01	Senior Project	3 credits

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**** In addition to those listed above for the major (and core), another 12 credits of upper division courses are needed.**

Courses suggested as Gateway electives for transfer to UIU:

104-101 Marketing Principles	>> BA Marketing Principles	806-134 General Chemistry	>> Natural Sciences Gened
101-114 Accounting Principles	>>. BA 201 Accounting Principles I	801-199 Written Communication II	>> Communications Gened
809-143 Microeconomics	>> BA 160 Microeconomic Principles	804-197 College Algebra & Trig	>> MATH 105 College Algebra
806-114 General Biology	>> Natural Sciences Gened	Art or Foreign Language courses	>> Arts/Humanities Gened

Notes

A minimum of 120 semester credits is required for the BS Degree. Of those credits, a minimum of 36 credits must be upper division credits. Of those, at least 18 must be in the major.

A minimum 2.00 GPA, both in the major and cumulatively, is required at the time of graduation.

Up to 78 lower division and an additional 12 upper division semester credits from accredited institutions may be applied toward the minimum 120 semester credits required for the BS degree at Upper Iowa University. A minimum of 30 semester credits total and six credits in the major must be completed at Upper Iowa University.

**Every effort has been made to ensure the accuracy and completeness of this program articulation.
The office of the Registrar of Upper Iowa University reserves the right
to make corrections, additions, and deletions as necessary.**