

U P P E R I O W A U N I V E R S I T Y

Upper Iowa University-Extended University and Palo Alto College

Course-to-Course Articulation – November 2004

Palo Alto College's 2004-2005 Printed Catalog

Upper Iowa University		Palo Alto College	
Course #	Course	Course #	Course
ANTHROPOLOGY			
ANTH 110	Introduction to Cultural Anthropology		
ANTH 310	Political Anthropology		
ANTH xxx	General Education Social Science	ANTH 2346	Introduction to Anthropology
ART			
ART 100	Introduction to Art	ARTS 1301	Art Appreciation
ART 110	Drawing	ARTS 1316	Drawing I
ART 211	Art History I	ARTS 1303	Art History Survey I
ART 212	Art History II	ARTS 1304	Art History Survey II
ART 215	Photography	ARTS 2356	Photography I
ART 330	Watercolor		
ART 35002	Advanced Studio - Drawing		
ART 372	Survey of American Art		
ART xxx	General Education Humanities	ARTS 1311 ARTS 1312 ARTS 1317 ARTS 1325 ARTS 2316 ARTS 2317 ARTS 2323 ARTS 2324 ARTS2326 ARTS2327 ARTS2331 ARTS 2346 ARTS 2347 ARTS 2357 ARTS 2372	Design I Design II Drawing II Drawing and Painting Painting I Painting II Drawing III Drawing IV Sculpture I Sculpture II Graphics I Ceramics I Ceramics II Photography II Studies Cont. Art- Chicano Art
BIOLOGY			
BIO 100	General Biological Sciences		
BIO 106	Biological of HIV/AIDS		
BIO 161	Introduction to Environmental Science	BIOL 2306 ENVR 1301 ENVR 1302	Environmental Biology Environmental Science I Environmental Science II
BIO 164	Biology of Healthful Living		
BIO 215	Local Field Science		
BIO 321	Building an Eco-Economy		
BIO xxx	General Education Natural Science	BIOL 1406 BIOL 1407 BIOL 1408 BIOL 1409 BIOL 1411 BIOL 1413 BIOL 2401 BIOL 2402 BIOL 2416 BIOL 2420 BIOL 2421	General Biology I General Biology II General Biology I General Biology II General Botany General Zoology Human Anatomy & Physiology I Human Anatomy & Physiology II Genetics Microbiology and Pathology General Microbiology

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BUSINESS			
BA 201	Accounting Principles I	ACCT 2301	Principles of Accounting I
BA 202	Accounting Principles II	ACCT 2302	Principles of Accounting II
BA 208	Marketing Principles	MRKG 1311	Principles of Marketing
BA 210	Management Principles	BMGT 1303	Principles of Management
BA 211	Macroeconomic Principles	ECON 2301	Principles of Macroeconomics
BA 212	Microeconomic Principles	ECON 2302	Principles of Microeconomics
BA 222	Management Information Systems		
BA 225	Business Ethics	PHIL 2371	Business Ethics
BA 227	Services Marketing		
BA 302	Business Law I	BUSI 2301	Business Law I
BA 303	Business Law II	BUSI 2302	Business Law II
BA 310	Money and Banking		
BA 315	Sales Management	BUSI 1311	Principles of Salesmanship
BA 321	Intermediate Financial Accounting I		
BA 322	Intermediate Financial Accounting II		
BA 323	Federal Taxation I		
BA 324	Federal Taxation II		
BA 341	Corporate Financial Management		
BA 343	Investments		
BA 352	Risk Management		
BA 355	Retailing		
BA 356	Quantitative Decision in Business		
BA 358	Consumer Behavior		
BA 361	Human Resources Management	HRPO 2301	Human Resource Management
BA 362	Supervision	BMGT 1301	Supervision
BA 363	Advertising	COMM 2327	Principles of Advertising
BA 365	Leadership Theory		
BA 370	Entrepreneurship and Small Bus Mgmt	BUSG 2309	Small Business Management
BA 371	Training and Development		
BA 374	Business Communications		
BA 380	Marketing Management		
BA 381	American Economic History		
BA 383	Compensation and Benefits Mgmt		
BA 390	Complex Organizations		
BA 393	Personnel Selection and Evaluation		
BA 411	Labor Relations and Negotiation		
BA 421	Managerial Cost Accounting		
BA 422	Product Cost Accounting		
BA 423	Production and Operations Management	BMGT 1331	Production and Operations Management
BA 424	International Marketing		
BA 431	Advanced Financial Accounting	N/A	Must be taken at a four-year institution
BA 432	Accounting for Not-For-Profit Orgs.	N/A	Must be taken at a four-year institution
BA 433	Auditing I		
BA 434	Auditing II		
BA 442	Intermediate Financial Management		
BA 445	Contemporary Topics in Management		
BA 451	Marketing Research		
BA 454	Management Cases		
BA 456	Marketing Cases		
BA 459	Contemporary Topics in Marketing		
BA 463	International Finance		
BA 474	Organizational Behavior		
BA 488	Economics of International Business		

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CHEMISTRY			
CHEM 115	Environmental Chemistry		
CHEM 140	Chemistry for Everyday Life		
CHEM 151	General Chemistry I	CHEM 1311	General Chemistry I
CHEM 152	General Chemistry II & Qual Analysis	CHEM 1312	General Chemistry II
CHEM xxx	General Education Natural Science	CHEM 1405 CHEM 1407 CHEM 2323 CHEM 2325	Introductory Chemistry I Introductory Chemistry II Organic Chemistry I Organic Chemistry II
COMMUNICATION			
COMM 100	Interpersonal Communications	SPCH 1318	Interpersonal Communication
COMM 105	Public Speaking	SPCH 1315	Public Speaking
COMM 305	Organizational Communications		
COMM xxx	General Education Speech	SPCH 1321	Business and Professional Speech
CRIMINAL JUSTICE			
CJ 224	Introduction to Criminal Justice	CRIJ 1301	Introduction to Criminal Justice
CJ 237	Criminal Law	CRIJ 1310	Fundamentals of Criminal Law
CJ 315	Juvenile Justice	CRIJ 1313	Juvenile Justice System
CJ 321	Juvenile Delinquency		
CJ 333	Criminology		
CJ 337	Victimology		
CJ 362	Criminal Investigations	CRIJ 2314	Criminal Investigation
CJ 365	Sociology of Policing		
CJ 367	Ethics in Criminal Justice		
CJ 380	Corrections and Punishment	CRIJ 2313	Correctional Systems and Practices
CJ 398	Justice Administration		
ENGLISH			
ENG 101	Basic Composition	ENGL 1301	Freshman Composition I
ENG 102	English Composition II	ENGL 1302	Freshman Composition II
ENG 125	Introduction to Literature		
ENG 209	American Literature I	ENGL 2327	Early American Literature
ENG 210	American Literature II	ENGL 2328	Modern American Literature
ENG 211	English Literature I	ENGL 2322	British Literature through 18 th Century
ENG 212	English Literature II	ENGL 2323	British Literature in 19 th & 20 th Century
ENG 224	Modern Poetry		
ENG 248	Survey of the Mystery Story		
ENG 265	African American Literature	ENGL 2370	African American Literature
ENG 290	The Movies		
ENG 330	Shakespeare		
ENG 352	Best Sellers		
ENG 365	Women and Literature		
ENG 375	Literature of the American Midwest		
	General Education Humanities	ENGL 2332 ENGL 2333	World Lit. Antiquity thru Renaissance Modern World Literature
ENG xxx	General Education Humanities/Cultures	ENGL 2371 ENGL 2373	Mexican American Literature American Multicultural Literature
GEOGRAPHY			
GEOG 100	Introduction to Physical Geography	GEOG1301	Physical Geography
GEOG 200	World Regional Geography	GEOG1303	World Geography
GEOG xxx	General Education Cultures/Social Science		
HISTORY			
HIST 100	World Civilization I	HIST 2321	World Civilization to the 15 th Century
HIST 101	World Civilization II	HIST 2322	World Civilization since 15 th Century
HIST 110	American Civilization I	HIST 1301	History of the United States Part I
HIST 111	American Civilization II	HIST 1302	History of the United States Part II

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HIST 220	History of Wisconsin		
HIST 222	History of Iowa		
HIST 240	Your Community as part of US History		
HIST 342	The Develop of American Foreign Policy		
HIST 374	Recent America: the US since 1919		
HIST 381	American Economic History		
HIST xxx	General Education Social Science	HIST 2301 HIST 2311 HIST 2312 HIST 2313 HIST 2314 HIST 2323 HIST 2380 HIST 2381	Texas History Western Civilization to the 17 th Century Western Civilization since 17 th Century History of England I History of England II Eastern Civilizations Mexican-American History African-American History
INTERDISCIPLINARY			
ID 142	African American Culture		
ID 301	Critical Thinking	N/A	<i>Not available as transfer</i>
ID 498	Senior Project	N/A	<i>Not available as transfer</i>
COMPUTER SCIENCE – MANAGEMENT INFO. SYSTEMS			
MIS 101	Introduction to Computer Applications	BCIS 1305	Business Computer Applications
		ITSC 1309	Integrated Software Applications I
		ITSW 1301 and ITSW 1304	Introduction to Word Processing and Introduction to Spreadsheets
		POFI 1301	Computer Applications I
MIS 201	Principles of Computer Programming	COSC 1315 ITSE 1302 ITSE 1331 ITSE 1402	Fundamentals of Programming Computer Programming Introduction to Visual BASIC Program Computer Programming
MIS 210	COBOL Programming	ITSE 1318	Introduction to COBOL Programming
MIS 211	Web and Windows COBOL Programming		
MIS xxx	A Computer Programming Course	COSC 1317 COSC 1318 COSC 1320 COSC 2330 ITSE 2309 ITSE 2317 ITSE 2351	Programming in FORTRAN Structured Programming in PASCAL Programming in C Advanced Structured Programming Database Programming JAVA Programming Advanced COBOL Programming
MIS 267	Computer Applications	ITSW 2334 and ITSW 2337	Advanced Spreadsheets and Advanced Database
		POFI 1341	Computer Applications II
		ITSE 1350	Systems Analysis and Design
MIS 302	Principles of System Analysis		
MIS 360	Project Management		
MIS 388	Telecommunications and Networks		
MIS 415	Database Management		
MIS 435	Information Systems Strategies (Cases)		
MIS 461	Accounting Information Systems		
MIS xxx	General Education Computer Course	CETT 1333 COSC 1300 COSC 1301 ITSC 1301 POFT 1319	Intro to Computers and CAD Operations Computer Literacy Intro. to Computer & Inform. Systems Introduction to Computers Records and Information Management I
MATHEMATICS			
MATH 105	College Mathematics	MATH 1314 MATH 1324 MATH 2412	College Algebra Finite Mathematics Precalculus
MATH 109	Quantitative Methods	MATH 1325	Calculus for Business

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		MATH 2413	Calculus I
MATH 220	Elementary Statistics	MATH 1442 PSYC 2317	Elements of Statistics Statistics for Behavioral Sciences
MATH xxx	General Education Math Course For Non-Business Majors Only	MATH 1332 ***** *****	Math for Liberal Arts Any 2 or more credit course numbered 1316 or above.
MUSIC			
MUS 100	Introduction to Music	MUSI 1306	Music Appreciation
MUS 200	American Jazz Styles	MUSI 1310	American Music—Jazz Appreciation
MUS 202	American Popular Music		
MUS xxx	General Education Humanities	MUSI 1310	American Music—Tejano Appreciation
PHILOSOPHY			
PHIL 150	Introduction to Philosophy	PHIL 1301	Introduction to Philosophy
PHIL xxx	General Education Humanities	PHIL 2303 PHIL 2306	Logic Ethics
PHYSICAL SCIENCE			
PHY 100	General Physical Science		
PHY 110	Introduction to Astronomy	GEOL 1446	Astronomy
PHY xxx	General Education Natural Science	PHYS 1401 PHYS 1402 PHYS 1405 PHYS 1407	General Physics I General Physics II Introductory Physics I Introductory Physics II
PUBLIC ADMINISTRATION			
PA 364	Public Administration		
PA 371	Urban Management		
PA 430	Cases in Public Administration		
PA 440	Public Budgeting Process		
PA 445	Administrative Law		
PA xxx	General Education Social Science		
POLITICAL SCIENCE			
PS 100	US Government	GOVT 2305	National Government
PS 211	International Relations		
PS 230	State and Local Government	GOVT 2306	State Government
PS 362	The Legislative Process		
PS 411	American Constitutional Law I		
PS 412	American Constitutional Law II		
PS xxx	General Education Social Science		
PSYCHOLOGY			
PSY 142	Human Growth, Development & Guidance	PSYC 2314	Developmental Psychology: Life Span
PSY 190	General Psychology	PSYC 2301	Introduction to Psychology
PSY 201	Adjustment		
PSY 212	Devel. Psych: Birth to Adolescence	CDEC 1354 PSYC 2308	Child Growth and Development Devel. Psychology Conception to Child.
PSY 221	Introduction to Human Services	SOCW 2361	Introduction to Social Work
PSY 222	Devel. Psych: Young to Late Adult		
PSY 232	Group Dynamics		
PSY 240	Conflict Resolution		
PSY 260	Gender Roles		
PSY 270	Human Sexuality	PSYC 2306	Human Sexuality
PSY 276	Methods in Human Services I		
PSY 277	Methods in Human Services II		
PSY 283	Human Behav. in the Social Environ.		
PSY 302	Substance Abuse		
PSY 310	Social Psychology	PSYC 2319	Social Psychology
PSY 323	Cognition		

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PSY 335	Biology and Behavior		
PSY 338	Motivation		
PSY 354	Counseling Techniques		
PSY 360	Abnormal Psychology	PSYC 2370	Abnormal Psychology
PSY 373	Research Methods		
PSY 384	Social Welfare Programs and Policies		
PSY 395	Practicum		
PSY 397	Social Gerontology		
PSY 403	Internship		
PSY 432	Personality	PSYC 2316	Psychology of Personality
PSY 440	Industrial Psychology		
PSY 444	Assessment		
PSY 454	Issues and Ethics in Helping Professions		
PSY xxx	General Education Social Science	PSYC 2307 PSYT 1303	Adolescent Psychology I Dynamics of Human Relations
RELIGION			
REL 120	Introduction to World Religions	PHIL 1304	Major World Religions
REL xxx	General Education Humanities		
SOCIOLOGY			
SOC 110	Principles of Sociology	SOCI 1301	Introduction to Sociology
SOC 220	Social Problems	SOCI 1306	Contemporary Social Problems
SOC 240	Diverse Cultures in America		
SOC 323	Sociology of Charisma and Terrorism		
SOC 347	Deviance and Social Control		
SOC 361	Marriage and the Family	SOCI 2301	Marriage and the Family
SOC 363	Social Stratification		
SOC xxx	General Education Social Sciences	SOCW 2362	Introduction to Social Welfare
SPANISH			
SPN 101	Beginning Spanish I	SPAN 1411	Elementary Spanish I
SPN 102	Beginning Spanish II	SPAN 1412	Elementary Spanish II
SPN 125	Introduction to Hispanic Culture		
SPN 306	Culture and Society of Spain		
SPN xxx	General Education Humanities	SPAN 1300 SPAN 1310 SPAN 2311 SPAN 2312 SPAN 2316 SPAN 2317	Beginning Conversational Spanish I Beginning Conversational Spanish II Intermediate Spanish I Intermediate Spanish II Career Spanish I Career Spanish II
THEATRE			
THE 110	Introduction to Theatre	DRAM 1310	Theater Appreciation
THE xxx	Humanities Elective		
GENERAL EDUCATION TRANSFER OPTIONS			
	General Education Humanities	DANC 2303 FREN 1411 FREN 1412 FREN 2311 FREN 2312 GERM 1411 GERM 1412 GERM 2311 GERM 2312 HUMA 1301 IDST 2372 IDST 2373 IDST 2374 IDST 2375	Dance Appreciation Elementary French I Elementary French II Intermediate French I Intermediate French II Elementary German I Elementary German II Intermediate German I Intermediate German II Introduction to the Humanities World Civilization to the 15 th Century World Civ Since the 15 th Century World Lit I, The Narrative Mode World Lit, Dramatics and Lyric Modes

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		SGNL 1301 SGNL 1302 SGNL 1304 SPCH 2341	Beginning Sign Language Basic I Beginning Sign Language Basic II American Sign Language: Beginning I Oral Interpretation
	General Education Social Science	ECON 1301 ECON 1303 ECON 2311 HUMA 1311 IDST 2371	Introduction to Economics Consumer Economics Economic Geography Human Relations Society and Social Issues
	General Education Humanities/Cultures	HUMA 1302	World Cultures and Global Issues
	General Education Natural Science	AGRI 1307 AGRI 1315 ARIP 1307 GEOL 1305 GEOL 1401 GEOL 1402 GEOL 1403 GEOL 1404 GEOL 1445 HALT 1301	Agronomy Horticulture Aviation Meteorology Environmental Geology Earth Sciences I Earth Sciences II Physical Geology Historical Geology Oceanography Principles of Horticulture

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions for new students beginning Term I (August) 2004. A maximum of 78 semester credits may be transferred from community/technical colleges.

These 78 semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.