

**Upper Iowa University**  
and  
**Mid-State Technical College (WI)**

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**Course-to-Course Articulation**  
**March 2014**

Upper Iowa University		Mid-State Technical College		
Course #	Course	Course #	(Cr)	Course
<b>ANTHROPOLOGY</b>				
ANTH 110	Introduction to Cultural Anthropology			
ANTH 206	Intro to the Hmong Culture & Language			
ANTH 310	Political Anthropology			
ANTH xxx	General Education Social Science			
<b>ART</b>				
ART 100	Introduction to Art			
ART 109	Two Dimensional Foundations			
ART 110	Drawing			
ART 111	Design			
ART 211	Art History I			
ART 212	Art History II			
ART 218	Digital Photography			
ART 235	Graphic Design			
ART 251	Typography			
ART 330	Watercolor/Water Media			
ART 372	Survey of American Art			
ART 410	Advanced Drawing			
ART xxx	General Education Humanities			
<b>BIOLOGY</b>				
BIO 100	General Biological Science	10806114	4	General Biology
BIO 165	Human Biology and Nutrition			
BIO 215	Local Field Science (also PHY 215)			
BIO xxx	General Education Natural Science	10512104	2	Applied Microbiology
		10544102	3	Physical Aspects of Aging
		10558106	3	Genetics
		10806177	4	General Anatomy & Physiology
		10806179	4	Advanced Anatomy & Physiology
		10806184	3	Plant Biology
		10806197	4	Microbiology
<b>BUSINESS</b>				
BA 160	Microeconomic Principles	10809143	3	Microeconomics
BA 161	Macroeconomic Principles	10809144	3	Macroeconomics
BA 201	Accounting Principles I	10101111	4	Accounting I
BA 202	Accounting Principles II	10101113	4	Accounting II
BA 208	Marketing Principles	10104102	4	Marketing Principles
BA 210	Management Principles	10102147	3	Principles of Management
BA 222	Management Information Systems	1015210	3	Information Management Technology
BA 225	Business Ethics	10102103	3	Business Law and Ethics
BA 227	Services Marketing			
BA 281	American Economic History (also HIST 281)			
BA 288	Personal Financial Management	10102178	3	Personal Finance

Upper Iowa University		Mid-State Technical College		
Course #	Course	Course #	(Cr)	Course
<b>BUSINESS cont</b>				
BA 302	Business Law I	10105160	3	Business Law
BA 303	Business Law II			
BA 310	Money and Banking			
BA 315	Sales Management			
BA 317	International Management			
BA 321	Intermediate Financial Accounting I	10101114	4	Accounting III
BA 322	Intermediate Financial Accounting II	10101117	4	Accounting IV
BA 323	Federal Taxation I	10101123	3	Income Tax Accounting
BA 324	Federal Taxation II			
BA 325	New Venture Creation			
BA 334	Social Entrepreneurship			
BA 337	Personal Selling			
BA 341	Corporate Financial Management	10102117	3	Business Finance
BA 343	Investments			
BA 352	Risk Management			
BA 355	Retailing			
BA 356	Quantitative Decisions in Business			
BA 358	Consumer Behavior			
BA 361	Human Resources Management	10196193	3	Human Resource Management
BA 362	Supervision	10196191	3	Supervision
BA 363	Advertising and Integrated Market Communications			
BA 365	Leadership Theory			
BA 367	Cross-Cultural Leadership			
BA 370	Entrepreneurship and Small Business Management	10102131	3	Entrepreneurial Management
		10145100	3	Small Business Operations
		10145185	3	Organizing Your Small Business
		& 10145186	3	Financial Management for Small Business
		& 10145187	3	Marketing Your Small Business
		& 10145188	3	Entrepreneurial Service Management
		& 10145189	3	Writing a Business Plan Small Business
BA 371	Training and Development			
BA 374	Business Communications			
BA 380	Marketing Management	10104160	4	Marketing Decision-Making
BA 383	Compensation & Benefits Management			
BA 390	Complex Organizations (also SOC 390)			
BA 393	Personnel Selection and Evaluation			
BA 411	Labor Relations and Negotiation			
BA 414	New Product Development			
BA 415	Cross-Cultural Negotiating			
BA 421	Managerial Cost Accounting			
BA 422	Product Cost Accounting	10101125	3	Cost Accounting
BA 423	Production and Operations Management			
BA 424	Global Marketing			
BA 425	Auditing			
BA 431	Advanced Financial Accounting	N/A		<i>Must be taken at a four-year institution</i>
BA 432	Accounting for Not-For-Profit Orgs.	N/A		<i>Must be taken at a four-year institution</i>
BA 442	Intermediate Financial Management			
BA 444	New Venture Finance			
BA 445	Contemporary Topics in Management			
BA 449	Business/Industrial Crisis Management			
BA 451	Marketing Research			
BA 454	Management Cases			

Upper Iowa University		Mid-State Technical College		
Course #	Course	Course #	(Cr)	Course
<b>BUSINESS cont</b>				
BA 456	Marketing Cases			
BA 459	Contemporary Topics in Marketing			
BA 460	Strategic Management in the Global Corporation			
BA 463	International Finance			
BA 474	Organizational Behavior (also PSY 474)			
BA 488	Economics of International Business			
<b>CHEMISTRY</b>				
CHEM 115	Environmental Chemistry (also ES 115)			
CHEM 140	Chemistry for Everyday Life			
CHEM xxx	General Education Natural Science	10806134	4	General Chemistry
<b>COMMUNICATION</b>				
COMM 105	Public Speaking	10801198	3	Speech
COMM 107	Human Communications			
COMM 115	Effective Listening			
COMM 132	Introduction to News Reporting			
COMM 200	Interpersonal Communication	10504132	3	Advanced Relational Communication Skills
COMM 203	Communication Theory			
COMM 206	Communication in the Workplace			
COMM 220	Principles of Interviewing			
COMM 221	Intercultural Communication			
COMM 227	News Editing			
COMM 275	Television (also ENG 275)			
COMM 290	The Movies (also ENG 290)			
COMM 305	Organizational Communications			
COMM 307	Business & Professional Communication			
COMM 310	Feature Writing			
COMM 327	Family Communication			
COMM 332	Writing for Media			
COMM 351	Agricultural Communication			
COMM 390	Research Methods in Communication			
COMM 415	Communications and Media Ethics			
COMM 498	Senior Seminar			
<b>CRIMINAL JUSTICE</b>				
CJ 224	Intro to Criminal Justice (also SOC 224)	10504900	3	Introduction to Criminal Justice
CJ 237	Criminal Law (also SOC 237)	10504902	3	Criminal Law
CJ 315	Juvenile Justice (also SOC 315)	10504904	3	Juvenile Law
CJ 321	Juvenile Delinquency (also SOC 321)			
CJ 333	Criminology (also SOC 333)			
CJ 337	Victimology (also SOC 337)			
CJ 362	Criminal Investigations (also SOC 362)	10504171 30504306	3 3	Advanced Criminal Investigation Techniques Investigations
CJ 365	Sociology of Policing (also SOC 365)			
CJ 367	Ethics in Criminal Justice (also SOC 367)			
CJ 380	Corrections and Punishment (also SOC380)			
CJ 398	Justice Administration (also SOC 398)			
CJ 403	Internship			
CJ xxx	General Education Social Science	10504192 10504906	3 3	Introduction to Corrections Criminal Investigation Theory

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Course #	Course	Course #	(Cr)	Course
<b>EARTH SCIENCE</b>				
ES 100	Introduction to Geology			
ES 114	Conservation of Natural Resources	10001149	3	Ecological Basis for Natural Resource Mgmt
ES 117	Natural Disasters			
ES 121	Dinosaurs			
ES 161	Introduction to Environmental Science			
ES 220	Soil and Water Conservation			
ES 251	Extinctions			
ES 321	Building an Eco-Economy			
ES 330	Global Warming and Climate Change			
ES xxx	General Education Natural Science	10001105	3	Dendrology and Silvics
		10001198	3	Introduction to Soil and Water Resources
		10001199	3	Intro to Fisheries, Forestry and Wildlife Resources
		10080105	3	Soil Science
		10605141	3	People, Resources and Sustainability
<b>ENGLISH</b>				
ENG 101	Basic Composition	10801195	3	Written Communication
		10831103	3	Introduction to College Writing
ENG 102	English Composition II	10801136	3	English Composition I
ENG 125	Introduction to Literature			
ENG 201	Expository Writing			
ENG 202	Writing for Business	10801197	3	Technical Reporting
ENG 203	Writing for the Sciences			
ENG 209	American Literature I			
ENG 210	American Literature II			
ENG 211	British Literature I			
ENG 212	British Literature II			
ENG 224	Modern Poetry			
ENG 248	Survey of the Mystery Story			
ENG 265	African American Literature			
ENG 275	Television (also COMM 275)			
ENG 290	The Movies (also COMM 290)			
ENG 330	Shakespeare			
ENG 352	Best Sellers			
ENG 365	Women and Literature			
ENG 375	Literature of the American Midwest			
ENG xxx	General Education Humanities			
<b>GEOGRAPHY</b>				
GEOG 100	Introduction to Physical Geography			
GEOG 200	World Regional Geography			
GEOG xxx	General Education Social Science			
<b>HEALTH SERVICES ADMINISTRATION</b>				
HSA 205	Intro to the American Health System			
HSA 302	Managed Care			
HSA 306	Long-Term Care Administration			
HSA 312	Community and Public Health			
HSA 340	Health Care Ethics	10558108	3	Healthcare Leadership, Ethics & Application
HSA 344	Population Health Management			
HSA 362	Financial Management of Health Services Organizations			
HSA 385	Legal Issues Related to Hlth Srvc Org's			
HSA 440	Health Services Administration			
HSA 460	Health Services and the Political Process			
HSA 490	Health Program Planning & Evaluation			

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<b>HISTORY</b>				
HIST 100	World History to 1500			
HIST 101	World History Since 1500			
HIST 110	American History to 1877			
HIST 111	American History Since 1877			
HIST 220	History of Wisconsin			
HIST 222	History of Iowa			
HIST 240	Your Community as part of US History			
HIST 245	Global Women's Activism			
HIST 281	American Economic History (also BA 281)			
HIST 342	The Develop of American Foreign Policy (also PS 342)			
HIST 343	US Women's History			
HIST 355	Modern World History			
HIST 374	Modern America, 1945-Present			
HIST xxx	General Education Social Science			
<b>INTERDISCIPLINARY</b>				
ID 102	Using the Internet for Research	N/A		<i>Not available as transfer</i>
ID 120	Strategies for Success	N/A		<i>Not available as transfer</i>
ID 142	African American Culture			
ID 301	Critical Thinking	N/A		<i>Not available as transfer</i>
ID 498	Senior Project	N/A		<i>Not available as transfer</i>
<b>MANAGEMENT INFORMATION SYSTEMS</b>				
MIS 101	Introduction to Computer Applications	10103106	3	Microsoft Office –Introduction
		(10103113	1	Word – Beginning
		or 10103114)	1	Word – Intermediate
		& (10103123	1	Excel – Beginning
		or 10103124)	1	Excel – Intermediate
		& (10103133	1	Access – Beginning
		or 10103134)	1	Access – Intermediate
& 10103160	1	PowerPoint -- Beginning		
MIS 201	Principles of Computer Programming	10152101	4	Programming Logic – Beginning
MIS 210	COBOL Programming	10152110	3	COBOL - Beginning
MIS 211	Web & Windows COBOL Programming			
MIS xxx	A Computer Programming Course	10152102	4	Programming Logic – Intermediate
		10152111	3	COBOL - Intermediate
		10152115	3	RPG-Beginning
		10152116	3	RPG – Intermediate
MIS 354	C++ Programming			
MIS 360	Project Management	10196183	3	Project Management
MIS 377	Systems Analysis and Design	10152170	3	Systems Analysis
		& 10152171	3	Systems Design
MIS 384	Advanced Computer Programming			
MIS 388	Telecommunications and Networks			
MIS 415	Database Management	10152105	3	Database Management
MIS 435	Information Systems Strategies (Cases)			
MIS 461	Accounting Information Systems	10101130	3	Accounting Systems
<b>MATHEMATICS</b>				
MATH 105	College Algebra with Applications	10806195	3	College Algebra w/ Applications
MATH 109	Quantitative Methods	10804196	3	Trigonometry with Applications
		10804198	4	Calculus I
MATH 220	Elementary Statistics	10804189	3	Introductory Statistics

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<b>MUSIC</b>				
MUS 100	Introduction to Music			
MUS 200	American Jazz Styles			
MUS 202	American Popular Music			
MUS xxx	General Education Humanities			
<b>NURSING</b>				
NUR 300	Health Assessment			
NUR 310	Nursing Informatics			
NUR 320	Pathophysiology			
NUR330	Education Concepts for Nurses			
NUR 331	Complementary/Alternative Health Care			
NUR 340	Community Health Nursing			
NUR 360	Professional Seminar			
NUR 370	Nursing Leadership and Management			
NUR 400	Nursing Research			
NUR 410	Preceptorship			
<b>PHILOSOPHY</b>				
PHIL 150	Introduction to Philosophy			
PHIL 202	Contemporary Ethics	10809166	3	Intro to Ethics: Theory & Application
PHIL xxx	General Education Humanities			
<b>PHYSICAL SCIENCE</b>				
PHY 110	Introduction to Astronomy			
PHY 215	Local Field Science (also BIO 215)			
PHY xxx	General Education Natural Science	1080615	4	General Physics I
<b>POLITICAL SCIENCE</b>				
PS 100	US Government	10809122	3	Introduction to American Government
PS 211	International Relations			
PS 230	State and Local Government			
PS 342	The Development of American Foreign Policy (also HIST 342)			
PS 362	The Legislative Process			
PS 411	American Constitutional Law I			
PS 412	American Constitutional Law II			
PS xxx	General Education Social Science			
<b>PSYCHOLOGY</b>				
PSY 142	Human Growth, Development and Guidance (also EDU 142)	10809188	3	Developmental Psychology
PSY 190	General Psychology	10809198	3	Intro to Psychology
PSY 201	Adjustment			
PSY 212	Developmental Psych: Birth to Adolescence			
PSY 221	Introduction to Human Services			
PSY 222	Developmental Psychology: Young to Late Adult			
PSY 232	Group Dynamics (also SOC 232)			
PSY 240	Conflict Resolution			
PSY 260	Gender Roles (also SOC 260)			
PSY 270	Human Sexuality			
PSY 302	Substance Abuse			
PSY 310	Social Psychology (also SOC 310)			
PSY 323	Cognition			
PSY 335	Biology and Behavior			
PSY 338	Motivation			

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Course #	Course	Course #	(Cr)	Course
<b>PSYCHOLOGY</b> <i>cont</i>				
PSY 355	Skills and Strategies in the Helping Professions			
PSY 360	Abnormal Psychology	10809159	3	Abnormal Psychology
PSY 373	Research Methods			
PSY 375	Methods in Human Services I (also SOC 375)			
PSY 377	Methods in Human Services II (also SOC 377)			
PSY 383	Human Behavior in the Social Environment (also SOC 383)			
PSY 391	Social Work Practice I: Individuals			
PSY 392	Social Work Practice II: Families and Groups			
PSY 393	Social Work Practice III: Communities and Social Institutions			
PSY 395	Practicum			
PSY 397	Social Gerontology			
PSY 403	Internship			
PSY 409	Psychology of Disaster			
PSY 432	Personality			
PSY 440	Industrial Psychology			
PSY 444	Assessment			
PSY 445	Learning and Memory			
PSY 454	Issues and Ethics in Helping Professions			
PSY 474	Organizational Behavior (also BA 474)			
PSY xxx	General Education Social Science	10307179	3	Child Development
		10544104	3	Introduction to Social Gerontology
		10544106	3	Death and Dying
<b>PUBLIC ADMINISTRATION</b>				
PA 305	Grant Writing			
PA 306	Principles of Emergency Management			
PA 320	Political and Policy Basis of Emergency Management			
PA 332	Emergency Preparedness and Planning			
PA 346	Disaster Response and Recovery			
PA 364	Public Administration			
PA 371	Urban Management			
PA 404	Integrated Emergency Management			
PA 414	Principle and Practice of Hazards Mitigation			
PA 430	Cases in Public Administration			
PA 440	Public Budgeting Process			
PA 445	Administrative Law			
PA xxx	General Education Social Science			
<b>RELIGION</b>				
REL 120	Introduction to World Religions			
REL 205	Religions of Asia			
REL xxx	General Education Humanities			

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<b>SOCIOLOGY</b>				
SOC 110	Principles of Sociology	10809196	3	Intro to Sociology
SOC 220	Social Problems			
SOC 224	Intro to Criminal Justice (also CJ 224)	10504 900	3	Introduction to Criminal Justice
SOC 232	Group Dynamics (also PSY 232)			
SOC 237	Criminal Law (also CJ 237)	10504902	3	Criminal Law
SOC 240	Diversity in the United States	10809172	3	Introduction to Diversity Studies
SOC 260	Gender Roles (also PSY 260)			
SOC 291	Community Oriented Policing	10504907	3	Community Policing Strategies
SOC 304	Globalization			
SOC 310	Social Psychology (also PSY 310)			
SOC 315	Juvenile Justice (also CJ 315)	10504904	3	Juvenile Law
SOC 321	Juvenile Delinquency (also CJ 321)			
SOC 333	Criminology (also CJ 333)			
SOC 334	Intro to Sociological Research Methods			
SOC 337	Victimology (also CJ 337)			
SOC 347	Deviance and Social Control			
SOC 361	Marriage and the Family			
SOC 362	Criminal Investigations (also CJ 362)			
SOC 363	Social Stratification			
SOC 365	Sociology of Policing (also CJ 365)			
SOC 367	Ethics in Criminal Justice (also CJ 367)			
SOC 375	Methods in Human Services I (also PSY 375)			
SOC 377	Methods in Human Services II (also PSY 377)			
SOC 380	Corrections and Punishment (also CJ 380)			
SOC 381	Political Sociology			
SOC 383	Human Behavior in the Social Environment (also PSY 383)			
SOC 384	Social Welfare Programs and Policies			
SOC 388	Comparative Study of Criminal Justice			
SOC 398	Justice Administration (also CJ 398)			
SOC xxx	General Education Social Sciences	10543133	2	Intro to Gerontology
<b>SPANISH</b>				
SPN 101	Beginning Spanish I			
SPN 102	Beginning Spanish II			
SPN 125	Introduction to Hispanic Culture and Society			
SPN 306	Culture and Society of Spain			
SPN xxx	General Education Humanities			
<b>THEATRE</b>				
THE 110	Introduction to Theatre			
THE xxx	General Education Humanities			
<b>GENERAL EDUCATION TRANSFER OPTIONS</b>				
	General Education Arts/Humanities	10140160	2	Spanish for Service & Healthcare Occupations
		10140170	2	Intermediate Span for Srvc & Hlth Occupations
	General Education Cultures	10196169	3	Diversity and Change Management
		10102185	3	Global Business Culture
		10544110	3	Generations and Diversity in Aging
	General Education Natural Science	10001110	2	Tree Biology
		10001111	3	Introduction to Horticulture

Notes:

Other transfer courses may be reviewed on a course-by-course basis.

Students who transfer to UIU with a completed Associate of Arts degree in liberal arts from Mid-State Technical College, will be considered to have fulfilled all lower-division Upper Iowa University general education requirements.

Upper Iowa University may transfer up to 78 lower division college semester credits from accredited institutions. An additional 12 semester credits at the upper level may be transferred.

These semester credits include:

- A. No more than nine semester credits from Health, Physical Education and Recreation (HPER) activity courses, including transcribed intercollegiate athletics.
- B. No credits from courses identified by Upper Iowa University as at the remedial or developmental level (except for articulated ESL credits from partner institutions).
- C. No more than 30 semester credits from one-year occupational diploma programs.

Lower division transfer work will not contribute to the upper division credit requirement at UIU.

UIU's 2013-2014 Academic Catalog: <http://www.uiu.edu/academics/catalog/pdfs/2013-2014-UIU-Academic-Catalog.pdf>

MSTC's 2013-2014 College Catalog: <http://www.mstc.edu/sites/default/files/files/Registration/catalog.pdf>

*Every effort has been made to ensure the accuracy and completeness of the above course to course articulation.  
The office of the Registrar of Upper Iowa University reserves the right  
to make corrections, additions, and deletions as necessary.*